



Company Presentation for the Fiscal Year ended March 31, 2018

May 10, 2018
NTT DATA Corporation

This English text is a translation of
the Japanese original. The Japanese
Original is authoritative.

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Cautionary Statement Regarding Forward-looking Statements

- ⊗ Forecast figures in this document are based on current economic and market conditions. As changes in the global economy and information services market are possible, NTT DATA Group cannot guarantee their accuracy.
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Results for the Fiscal Year Ended March 31, 2018 (The whole company basis)

Results for the Fiscal Year Ended March 31, 2018

- New orders received and net sales exceeded the ¥2 trillion milestone for the first time due to the robust domestic businesses and the expansion of overseas businesses.
- Achieved our full-year forecast for operating income as profits rose in tandem with sales growth.
- The PMI of the former Dell Services continued to progress steadily.

(Billions of Yen, %)

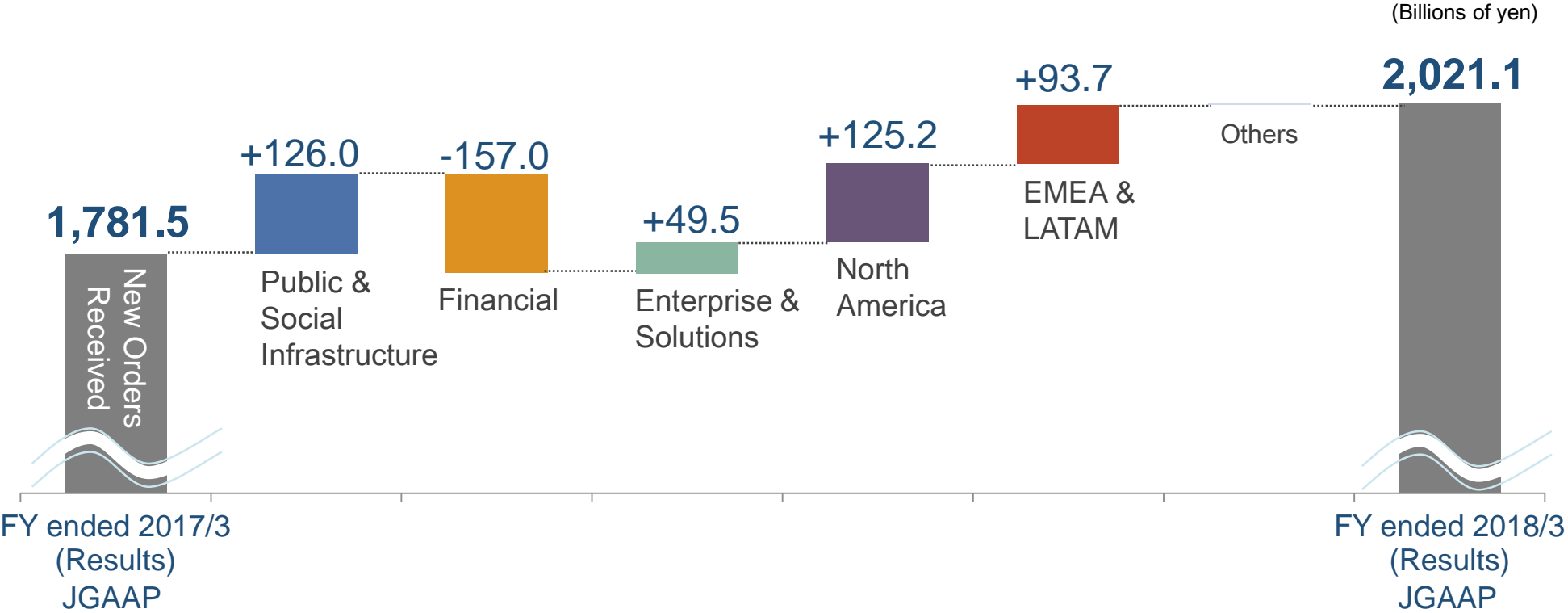
	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (Amount) JGAAP	YoY (Rate) JGAAP	
New Orders Received	1,781.5	2,021.1	+239.6	+13.5%	
Net Sales	1,732.4	2,117.1	+384.6	+22.2%	
Operating Income w/o goodwill amortization	134.3	150.4	+16.1	+12.0%	
Operating Income	117.1	123.5	+6.4	+5.5%	
Net income attributable to owners of parent w/o goodwill amortization	82.9	85.1	+2.1	+2.6%	
Net income attributable to owners of parent	65.6	58.1	-7.5	-11.4%	
Dividends per share (JPY)	15 ^(*1)	15	-	-	

(*1) Conducted stock split which shall split of common stock at a ratio of 1:5 as the effective date of July 1, 2017. DPS is referring the amount after stock split.

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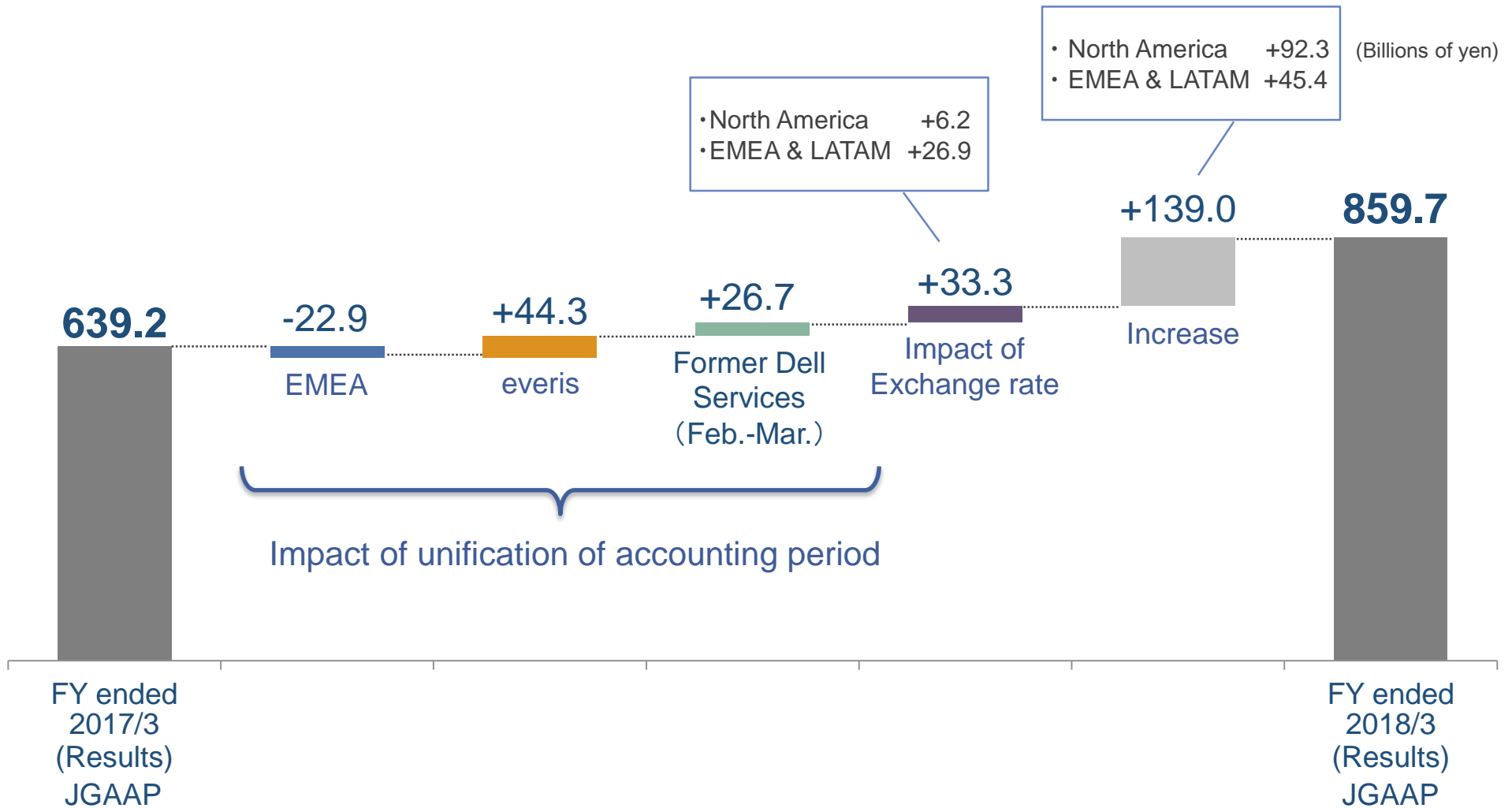
Results for the Fiscal Year Ended March 31, 2018 (By business segment)

New Orders Received: YoY Changes by Business Segment (from FYE3/2017 to FYE3/2018)



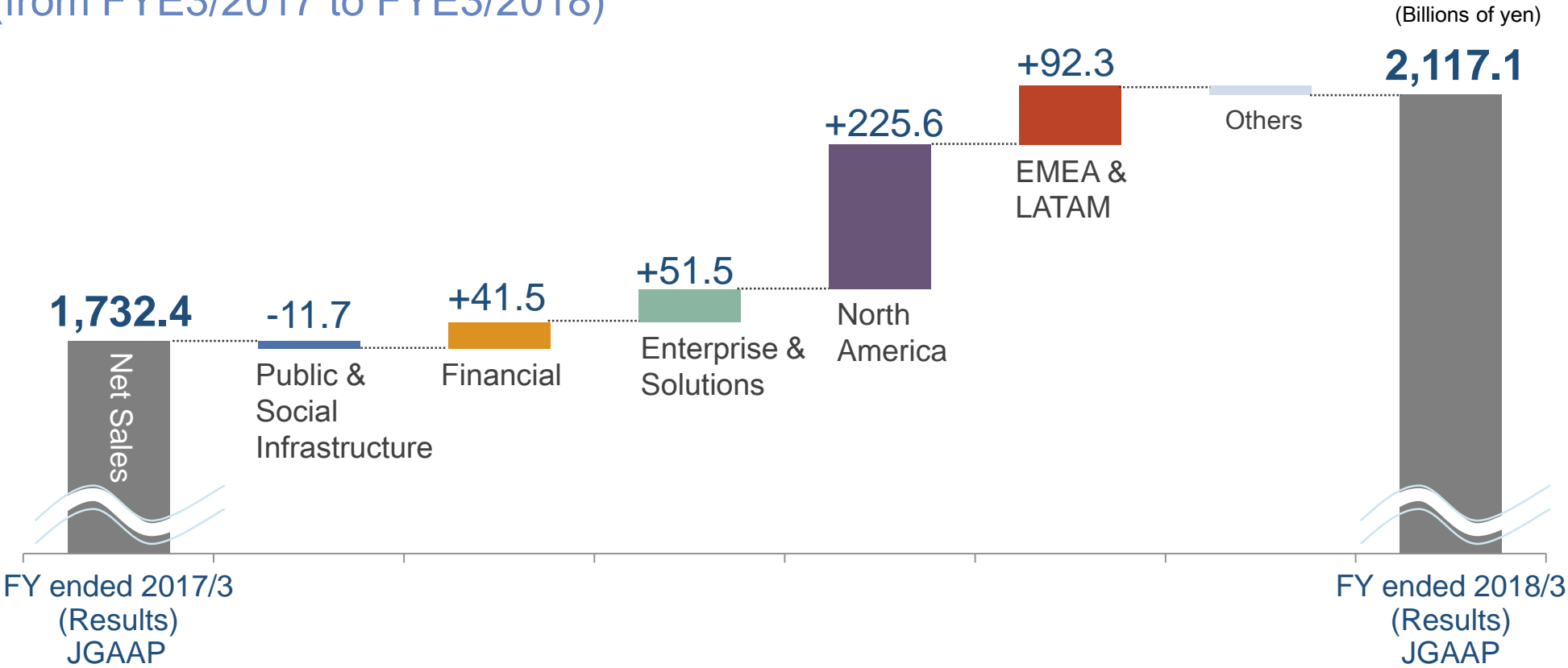
- Public & Social Infrastructure** Increased due mainly to winning large-scale projects for government ministries and the telecom industry.
- Financial** Decreased due to less orders compared to the previous fiscal year such as for large-scale projects at banks and cooperative financial institutions.
- Enterprise & Solutions** Increased due mainly to expansion of digital-related businesses and businesses for the manufacturing industry including M&A.
- North America** Increased due mainly to the expansion of businesses as a result of the acquisition of the former Dell Services and the increase in months to be consolidated associated with the unification of the accounting periods despite less orders from the previous fiscal year such as for large-scale projects.
- EMEA & LATAM** Increased due mainly to the increase in months to be consolidated associated with the unification of accounting periods of some Group companies, and as a result of winning more projects in Spain, Germany, and Latin America.

New Orders Received: Global^(*1) Factors of increase and decrease



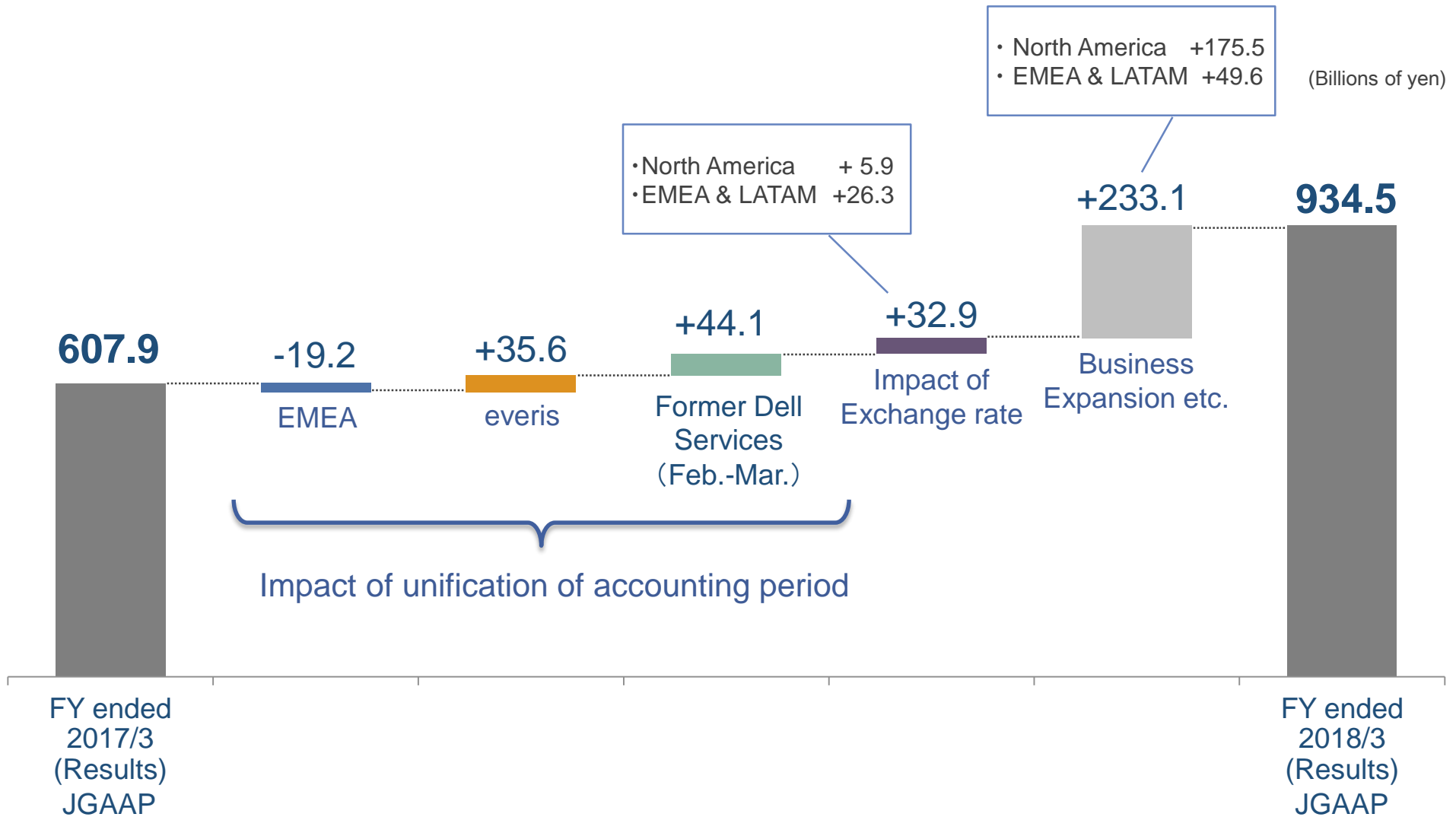
(*1) A total of North America, EMEA and Latin America, and China and APAC segments.

Net Sales: YoY Changes by Business Segment (from FYE3/2017 to FYE3/2018)



Public & Social Infrastructure	Decreased due mainly to less orders compared to the previous fiscal year such as for services for government ministries and the utilities industry.
Financial	Increased due mainly to expansion of businesses for banks and cooperative financial institutions.
Enterprise & Solutions	Increased due mainly to expansion of digital-related businesses and businesses for the manufacturing industry including M&A.
North America	Increased due mainly to the expansion of businesses as a result of the acquisition of the former Dell Services and the increase in months to be consolidated associated with the unification of the accounting periods.
EMEA & LATAM	Increased due mainly to the increase in months to be consolidated associated with the unification of accounting periods of some Group companies, and as a result of expansion of businesses in Spain, Germany, and Latin America.

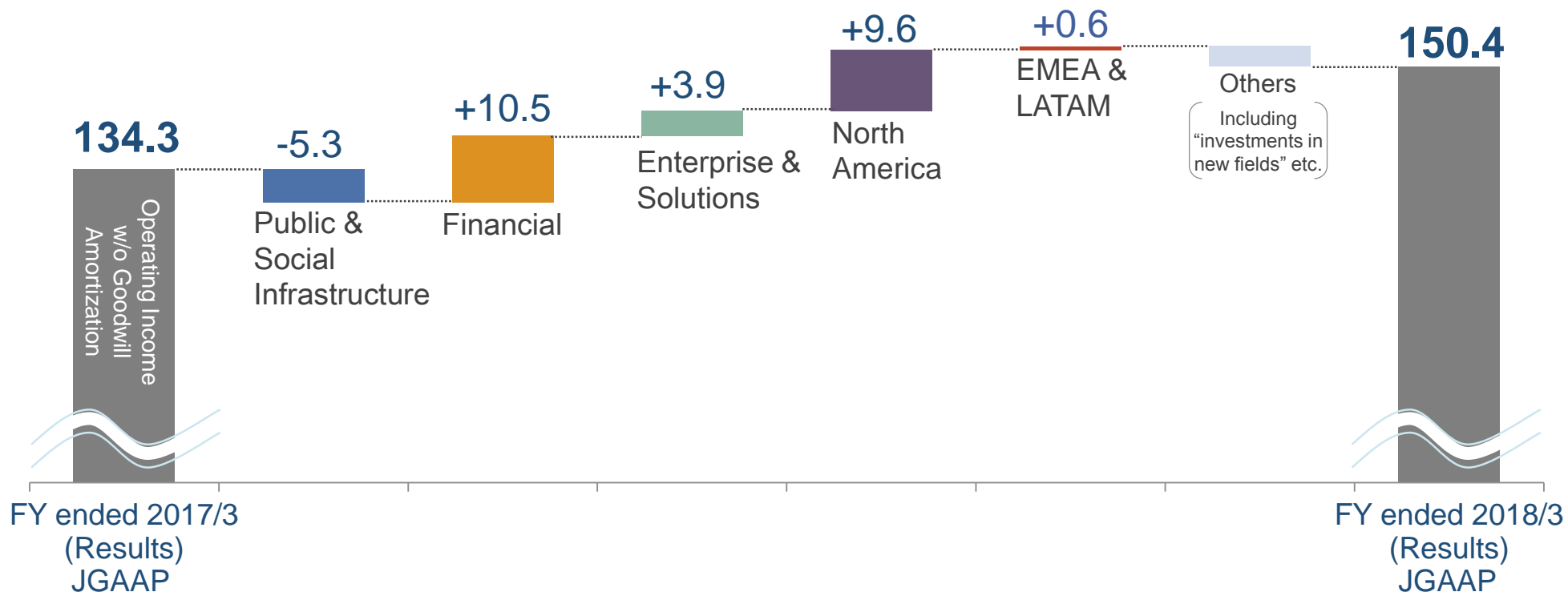
Net Sales: Global^(*1) Factors of increase and decrease



(*1) A total of North America, EMEA and Latin America, and China and APAC segments.

Operating Income w/o Goodwill Amortization: YoY Changes by Business Segment (from FYE3/2017 to FYE3/2018)

(Billions of yen)



Public & Social Infrastructure

Decreased due mainly to a decline in sales and the increase in the amount of loss from unprofitable projects.

Financial

Increased due to growth in sales and the improvement in cost of sales ratio attributable to a decrease mainly in depreciation of some systems.

Enterprise & Solutions

Increased due mainly to growth in sales.

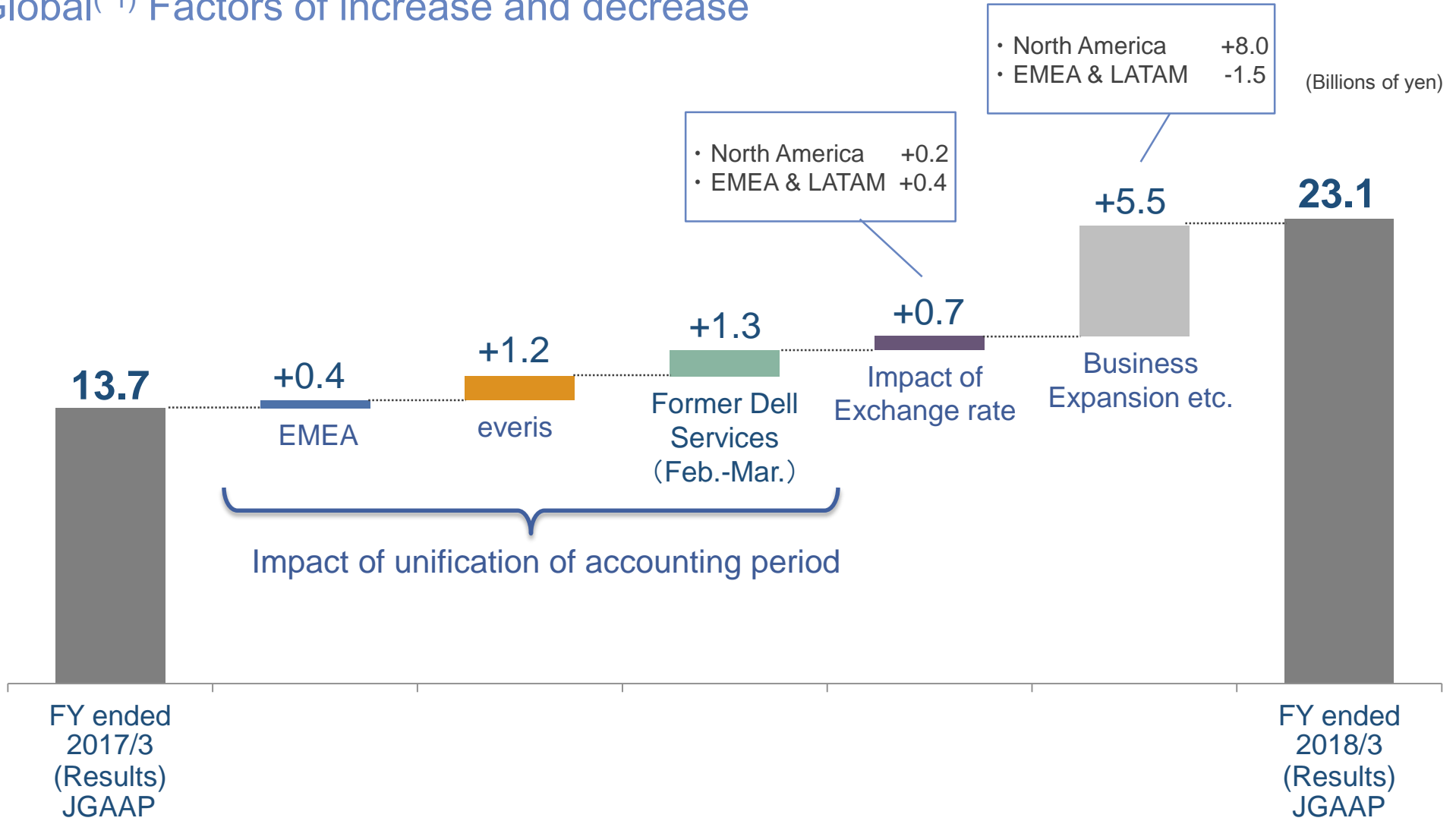
North America

Increased due mainly to profit contribution by the acquisition of the former Dell Services, and the increase in months to be consolidated associated with the unification of the accounting periods.

EMEA & LATAM

Increased due to the increase in months to be consolidated associated with the unification of accounting periods of some Group companies.





Operating Income w/o Goodwill Amortization: Global^(*1) Factors of increase and decrease



(*1) A total of North America, EMEA and Latin America, and China and APAC segments.

Public & Social Infrastructure (from FYE3/2017 to FYE3/2018)

(Billions of Yen,%)





	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (Amount) JGAAP	YoY (Rate) JGAAP	
New Orders Received	319.9	445.9	+126.0	+39.4%	
Net Sales	455.4	443.6	-11.7	-2.6%	
Operating Income	44.1	38.7	-5.3	-12.2%	
Segment Profit ^(*1)	43.9	38.8	-5.1	-11.6%	

(*1) Segment Profit is income before income taxes.

- New orders received** Increased due mainly to winning large-scale projects for government ministries and the telecom industry.
- Net sales** Decreased due mainly to less orders compared to the previous fiscal year such as for services for government ministries and the utilities industry.
- Operating income** Decreased due mainly to a decline in sales and the increase in the amount of loss from unprofitable projects.

Financial (from FYE3/2017 to FYE3/2018)

(Billions of Yen,%)

	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (Amount) JGAAP	YoY (Rate) JGAAP	
New Orders Received	565.5	408.4	-157.0	-27.8%	
Net Sales	518.0	559.5	+41.5	+8.0%	
Operating Income	42.3	53.0	+10.6	+25.2%	
Segment Profit ^(*1)	41.5	53.3	+11.7	+28.3%	

(*1) Segment Profit is income before income taxes.





New orders received Decreased due to less orders compared to the previous fiscal year such as for large-scale projects at banks and cooperative financial institutions.

Net sales Increased due mainly to expansion of businesses for banks and cooperative financial institutions.

Operating income Increased due to growth in sales and the improvement in cost of sales ratio attributable to a decrease mainly in depreciation of some systems.

Enterprise & Solutions (from FYE3/2017 to FYE3/2018)

(Billions of Yen,%)







	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (Amount) JGAAP	YoY (Rate) JGAAP	
New Orders Received	246.9	296.4	+49.5	+20.1%	
Net Sales	425.6	477.2	+51.5	+12.1%	
Operating Income	36.3	40.1	+3.7	+10.4%	
Segment Profit ^(*1)	51.8	41.0	-10.7	-20.8%	

(*1) Segment Profit is income before income taxes.

New orders received	Increased due mainly to expansion of digital-related businesses and businesses for the manufacturing industry including M&A.
Net sales	Increased due mainly to expansion of digital-related businesses and businesses for the manufacturing industry including M&A.
Operating income	Increased due mainly to growth in sales.
Segment Profit	Decreased due to the impact of gains on sale of investment securities in the previous fiscal year despite an increase in operating income.

North America (from FYE3/2017 to FYE3/2018)

(Billions of Yen,%)

	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (Amount) JGAAP	YoY (Rate) JGAAP	
New Orders Received	288.0	413.3	+125.2	+43.5%	
Net Sales	246.3	472.0	+225.6	+91.6%	
EBITA ^(*1)	16.8 (6.8% ^{*3})	29.9 (6.4% ^{*3})	+13.1	+78.4%	
Operating Income w/o goodwill amortization	9.2	18.9	+9.6	+104.4%	
Operating Income	0.1	0.1	-0.0	-3.0%	
Segment Profit ^(*2)	-5.9	-19.3	-13.4	-226.9%	

(*1) EBITA = Operating income + Amortization of goodwill and intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

(*2) Segment Profit is income before income taxes.

(*3) EBITA margin (EBITA to net sales ratio)

New orders received	Increased due mainly to the expansion of businesses as a result of the acquisition of the former Dell Services and the increase in months to be consolidated associated with the unification of the accounting periods despite less orders from the previous fiscal year such as for large-scale projects.
Net sales	Increased due mainly to the expansion of businesses as a result of the acquisition of the former Dell Services and the increase in months to be consolidated associated with the unification of the accounting periods.
EBITA	Increased due mainly to profit contribution by the acquisition of the former Dell Services, and the increase in months to be consolidated associated with the unification of the accounting periods.
Segment Profit	Decreased due to the impact of loss on restructuring subsidiaries and affiliates arising from the acquisition of the former Dell Services.

EMEA & LATAM (from FYE3/2017 to FYE3/2018)

(Billions of Yen,%)

	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (Amount) JGAAP	YoY (Rate) JGAAP	
New Orders Received	336.5	430.2	+93.7	+27.9%	
Net Sales	330.8	423.2	+92.3	+27.9%	
EBITA ^(*1)	10.4 (3.2% ^{*3})	12.9 (3.1% ^{*3})	+2.4	+23.5%	
Operating Income w/o goodwill amortization	4.4	5.0	+0.6	+13.8%	
Operating Income	-3.2	-2.5	+0.7	+22.0%	
Segment Profit ^(*2)	-19.2	-3.4	+15.8	+82.3%	

(*1) EBITA = Operating income + Amortization of goodwill and intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

(*2) Segment Profit is income before income taxes.

(*3) EBITA margin (EBITA to net sales ratio)

New orders received Increased due mainly to the increase in months to be consolidated associated with the unification of accounting periods of some Group companies, and as a result of winning more projects in Spain, Germany, and Latin America.

Net sales Increased due mainly to the increase in months to be consolidated associated with the unification of accounting periods of some Group companies, and as a result of expansion of businesses in Spain, Germany, and Latin America.

EBITA Increased due to the increase in months to be consolidated associated with the unification of accounting periods of some Group companies.

Segment Profit Increased due to the impact of acquisition-related expenses in the previous fiscal year.

3

Full Year Forecasts of Business Performance for FY Ending March 31, 2019 (The whole company basis)

Full Year Forecasts of Business Performance for FY Ending March 31, 2019

- Adopt International Financial Reporting Standards (IFRS) from the first quarter of the fiscal year ending March 31, 2019.
- Aim to steadily achieve the mid-term management plan targets (net sales over ¥2 trillion and operating income growth of 50% compared to FY2015 (after adjustment for incremental investments in new fields)).
- Execute investments for medium-to-long term business growth while aiming to grow net sales and profit at both domestic and overseas businesses.

(Billions of Yen, %)

	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*1) IFRS	FY ending 2019/3 (Forecasts) IFRS	YoY (Amount) IFRS	YoY (Rate) IFRS	
New Orders Received	2,021.1	1,950.0	1,960.0	+10.0	+0.5%	➡
Net Sales	2,117.1	2,039.3	2,100.0	+60.7	+3.0%	➡
Operating Income	123.5	123.2	142.0	+18.8	+15.2%	➡
Net income attributable to owners of parent ^(*2)	58.1	81.2	90.0	+8.8	+10.8%	➡
Dividends per share (JPY)	15	15	17	+2	+13.3%	➡

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

(*2) "Income attributable to owners of parent" based on IFRS.

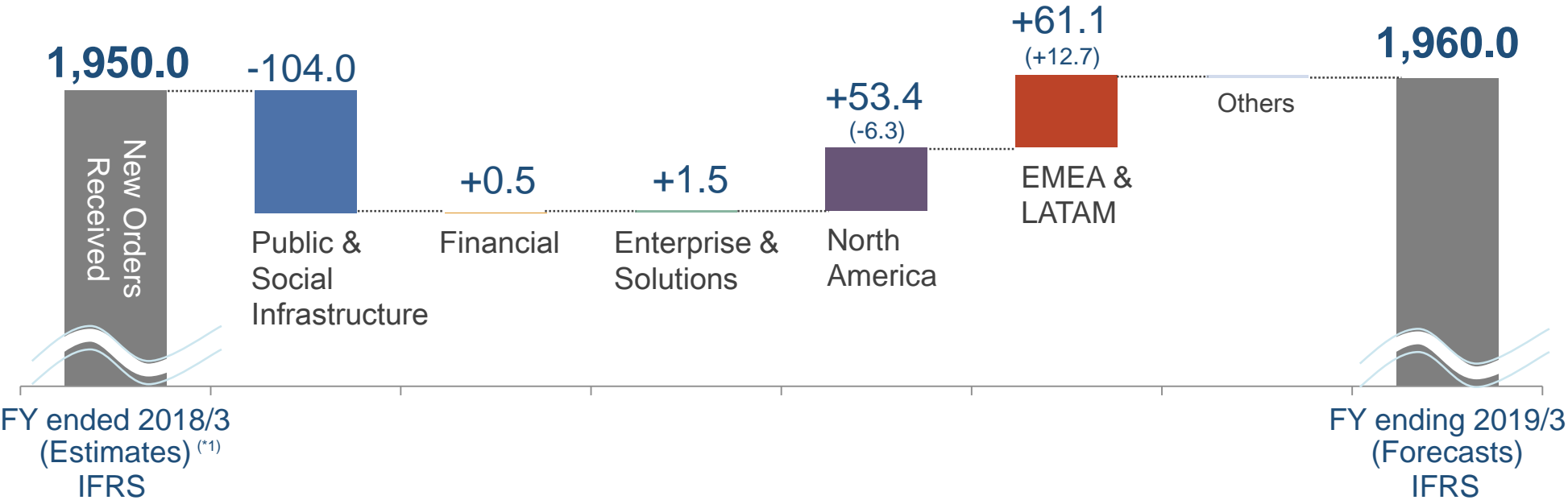
4

Full Year Forecasts of Business Performance for FY Ending March 31, 2019 (By business segment)

New Orders Received: YoY Changes by Business Segment (from FYE3/2018 to FYE3/2019)

(Billions of yen)

() shows an exchange rate impact included in the figure above.



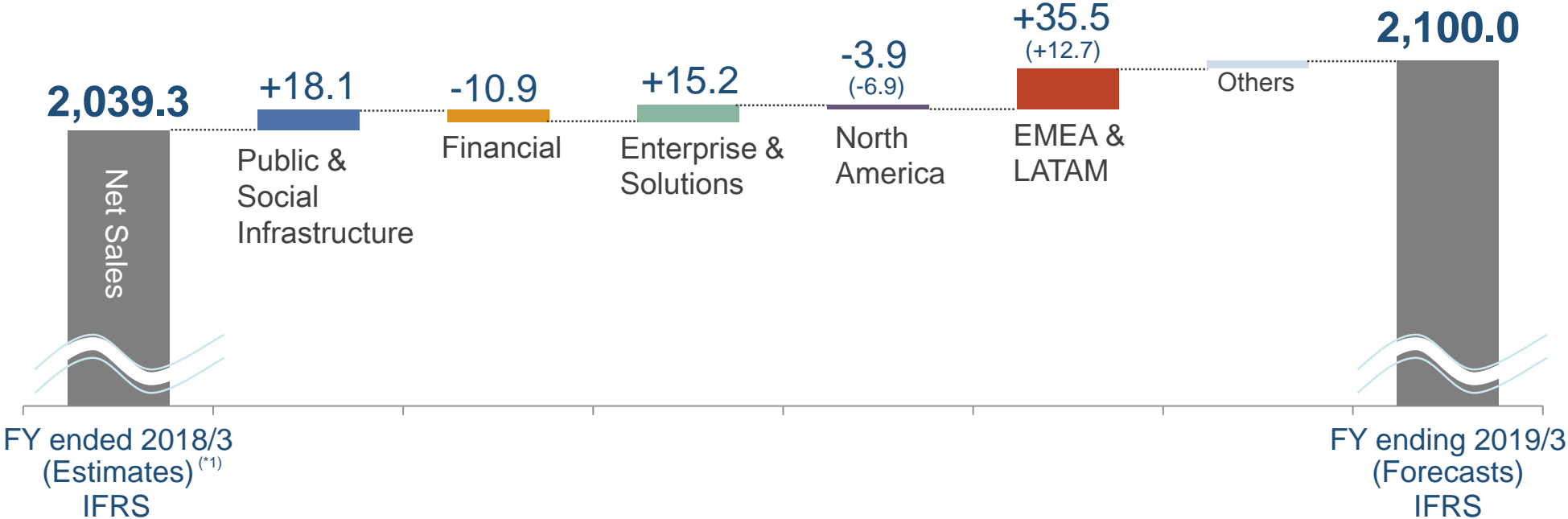
(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

Public & Social Infrastructure	Expect a decrease due to less orders compared to the previous fiscal year such as for large-scale projects from government ministries and the telecommunications industry.
Financial	Expect orders to be on a par with the previous fiscal year. Although we anticipate a decrease in projects from cooperative financial institutions, we expect an increase in projects from banks.
Enterprise & Solutions	Expect orders to be on a par with the previous fiscal year due to ongoing brisk demand in the digital-related businesses and businesses for the manufacturing industry.
North America	Although there is likely to be a negative impact on orders due to yen appreciation in foreign exchange, we expect an increase due to an expansion in scale, mainly in the healthcare and public sectors.
EMEA & LATAM	Expect an increase due to a positive impact from yen appreciation in foreign exchange and a rise in orders acquired in regions including Spain, Germany and Latin America.

Net Sales: YoY Changes by Business Segment (from FYE3/2018 to FYE3/2019)

(Billions of yen)
() shows an exchange rate impact included in the figure above.



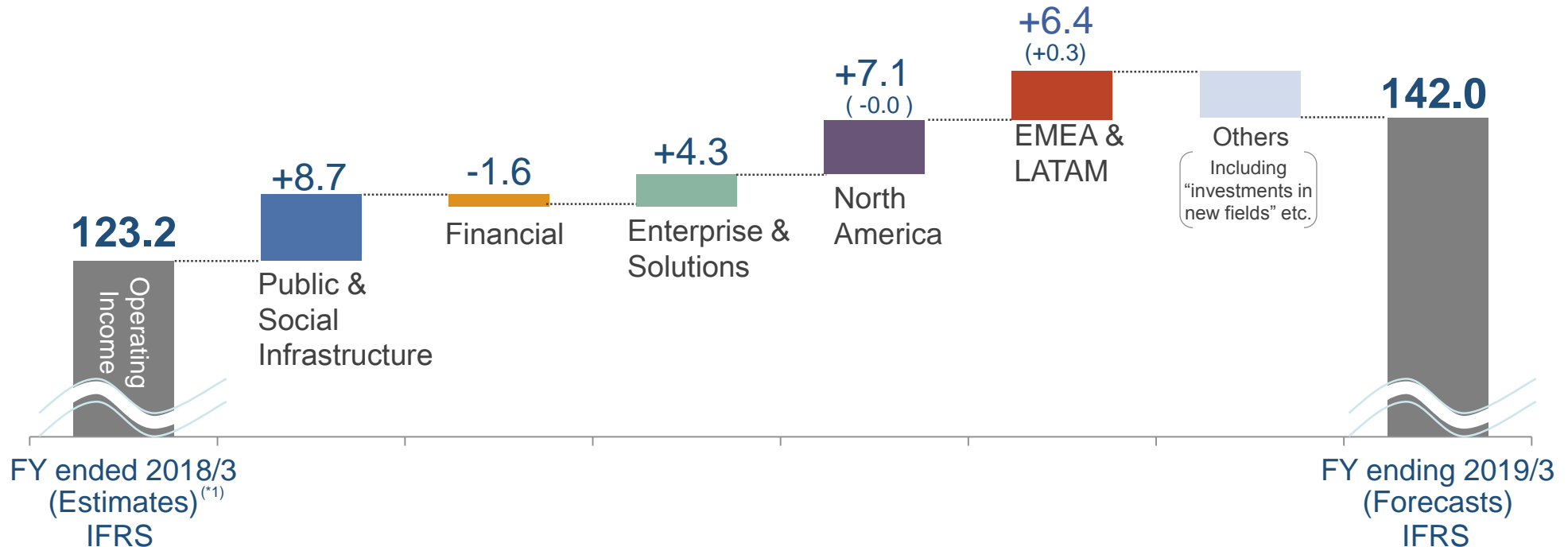
(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP. The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

Public & Social Infrastructure	Expect an increase due mainly to an expansion of the scale of services provided to government ministries and the utilities industry.
Financial	Expect a temporary decrease due to off-demand period impact for large-scale systems for banks and cooperative financial institutions.
Enterprise & Solutions	Expect an increase due to an expansion in scale, mainly in the digital-related businesses and businesses for the manufacturing industry.
North America	Expect sales to be on a par with the previous fiscal year due to the negative impact from yen appreciation in foreign exchange, despite an increase in sales from business growth mainly in the healthcare business.
EMEA & LATAM	Expect an increase as we estimate performance will likely be buoyed by the positive impact of yen appreciation in foreign exchange and an expansion in the scale of business operations mainly in Spain, Germany and Latin America.

Operating Income: YoY Changes by Business Segment (from FYE3/2018 to FYE3/2019)

(Billions of yen)

() shows an exchange rate impact included in the figure above.






(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

Public & Social Infrastructure	Expect an increase due mainly to sales growth and a reduction in the amount of loss from unprofitable projects.
Financial	Expect a decrease due mainly to a decline in sales due to off-demand period impact for large-scale systems.
Enterprise & Solutions	Expect an increase due mainly to sales growth.
North America	Expect an increase due to a decrease in the loss on the restructuring of subsidiaries and affiliates in line with the acquisition of the former Dell Services.
EMEA & LATAM	Expect an increase due mainly to sales growth.

Public & Social Infrastructure (from FYE3/2018 to FYE3/2019)

(Billions of Yen,%)

	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*1) IFRS	FY ending 2019/3 (Forecasts) IFRS	YoY (Amount) IFRS	YoY (Rate) IFRS	
New Orders Received	445.9	445.9	342.0	-104.0	-23.3%	
Net Sales	443.6	444.9	463.0	+18.1	+4.1%	
Operating Income	38.7	38.3	47.0	+8.7	+22.6%	




(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

New orders received	Expect a decrease due to less orders compared to the previous fiscal year such as for large-scale projects from government ministries and the telecommunications industry.
Net sales	Expect an increase due mainly to an expansion of the scale of services provided to government ministries and the utilities industry.
Operating income	Expect an increase due mainly to sales growth and a reduction in the amount of loss from unprofitable projects.

Financial (from FYE3/2017 to FYE3/2018)

(Billions of Yen,%)

	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*1) IFRS	FY ending 2019/3 (Forecasts) IFRS	YoY (Amount) IFRS	YoY (Rate) IFRS	
New Orders Received	408.4	408.4	409.0	+0.5	+0.1%	
Net Sales	559.5	559.9	549.0	-10.9	-1.9%	
Operating Income	53.0	51.6	50.0	-1.6	-3.2%	

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.




New orders received Expect orders to be on a par with the previous fiscal year. Although we anticipate a decrease in projects from cooperative financial institutions, we expect an increase in projects from banks.

Net sales Expect a temporary decrease due to off-demand period impact for large-scale systems for banks and cooperative financial institutions.

Operating income Expect a decrease due mainly to a decline in sales due to off-demand period impact for large-scale systems.

Enterprise & Solutions (from FYE3/2018 to FYE3/2019)

(Billions of Yen,%)

	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*1) IFRS	FY ending 2019/3 (Forecasts) IFRS	YoY (Amount) IFRS	YoY (Rate) IFRS	
New Orders Received	296.4	296.4	298.0	+1.5	+0.5%	
Net Sales	477.2	477.8	493.0	+15.2	+3.2%	
Operating Income	40.1	39.7	44.0	+4.3	+10.8%	

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.





New orders received Expect orders to be on a par with the previous fiscal year due to ongoing brisk demand in the digital-related businesses and businesses for the manufacturing industry.

Net sales Expect an increase due to an expansion in scale, mainly in the digital-related businesses and businesses for the manufacturing industry.

Operating income Expect an increase due mainly to sales growth.

North America (from FYE3/2018 to FYE3/2019)

(Billions of Yen,%)

	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*1) IFRS	FY ending 2019/3 (Forecasts) IFRS	YoY (Amount) IFRS	YoY (Rate) IFRS	
New Orders Received	413.3	386.6	440.0	+53.4	+13.8%	
Net Sales	472.0	427.9	424.0	-3.9	-0.9%	
EBITA	29.9 ^(*2) (6.4% ^{*4})	6.9 ^(*3) (1.6% ^{*4})	13.0 ^(*3) (3.1% ^{*4})	+6.1	+88.1%	
Operating Income	0.1	-4.1	3.0	+7.1	—	

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

(*2) EBITA(JGAAP) = Operating income (JGAAP) + Amortization of goodwill and intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

(*3) EBITA(IFRS) = Operating income (IFRS) + intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

(*4) EBITA margin (EBITA to net sales ratio)

New orders received	Although there is likely to be a negative impact on orders due to yen appreciation in foreign exchange, we expect an increase due to an expansion in scale, mainly in the healthcare and public sectors.
Net sales	Expect sales to be on a par with the previous fiscal year due to the negative impact from yen appreciation in foreign exchange, despite an increase in sales from business growth mainly in the healthcare business.
EBITA	Expect an increase due to a decrease in the loss on the restructuring of subsidiaries and affiliates in line with the acquisition of the former Dell Services.
Operating Income	Expect an increase due to a decrease in the loss on the restructuring of subsidiaries and affiliates in line with the acquisition of the former Dell Services.

EMEA & LATAM (from FYE3/2018 to FYE3/2019)

(Billions of Yen,%)

	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*1) IFRS	FY ending 2019/3 (Forecasts) IFRS	YoY (Amount) IFRS	YoY (Rate) IFRS	
New Orders Received	430.2	385.9	447.0	+61.1	+15.8%	
Net Sales	423.2	387.5	423.0	+35.5	+9.2%	
EBITA	12.9 ^(*2) (3.1% ^{*4})	10.7 ^(*3) (2.8% ^{*4})	18.0 ^(*3) (4.3% ^{*4})	+7.3	+68.6%	
Operating Income	-2.5	3.6	10.0	+6.4	+179.2%	

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

(*2) EBITA(JGAAP) = Operating income (JGAAP) + Amortization of goodwill and intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

(*3) EBITA(IFRS) = Operating income (IFRS) + intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

(*4) EBITA margin (EBITA to net sales ratio)

New orders received Expect an increase due to a positive impact from yen appreciation in foreign exchange and a rise in orders acquired in regions including Spain, Germany and Latin America.

Net sales Expect an increase as we estimate performance will likely be buoyed by the positive impact of yen appreciation in foreign exchange and an expansion in the scale of business operations mainly in Spain, Germany and Latin America.

EBITA Expect an increase due mainly to sales growth.

Operating Income Expect an increase due mainly to sales growth.

5

Progress of Mid-term Management Plan

Net Sales
>2 trillion yen

Operating Income
+50%*

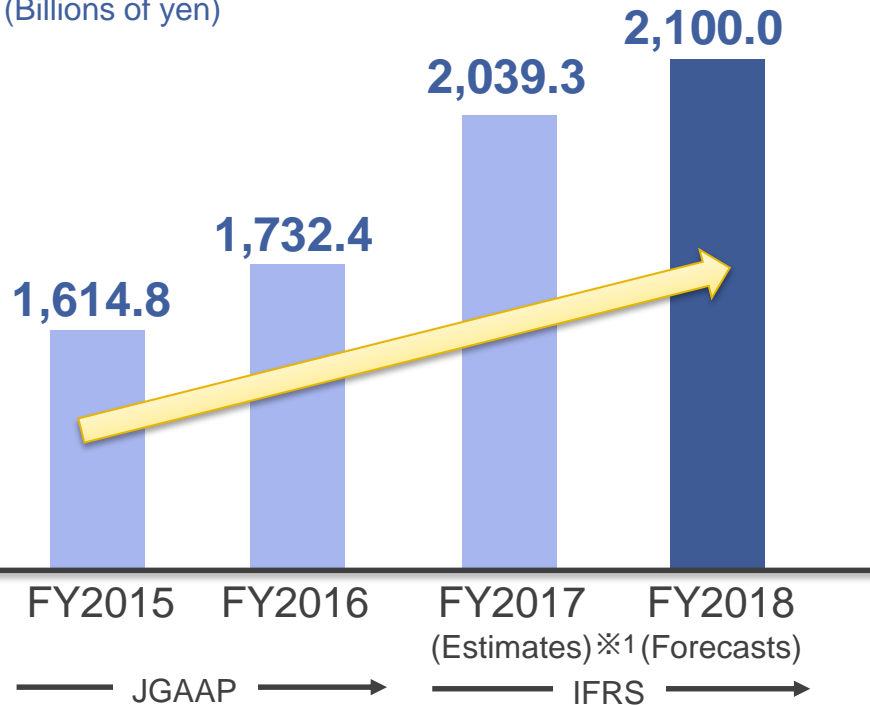
* Compared to FY2015 (After adjustment for incremental investments in new fields)

Continuing Sustainable Growth

Expecting to achieve FY2018 targets (the final year of the mid-term management plan), since businesses both in Japan and abroad are growing sustainably.

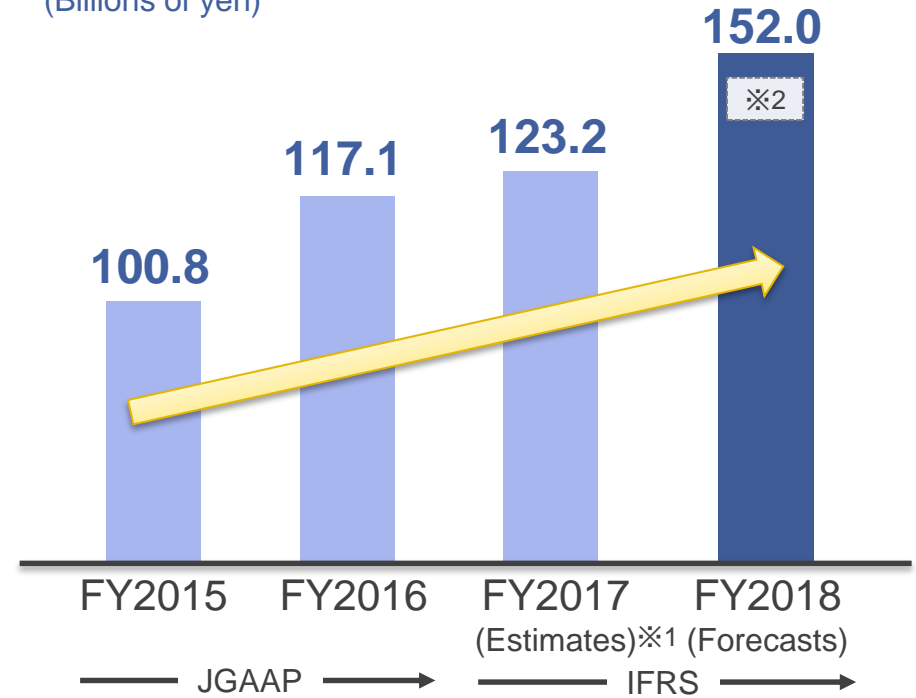
Net sales

(Billions of yen)



Operating income

(Billions of yen)



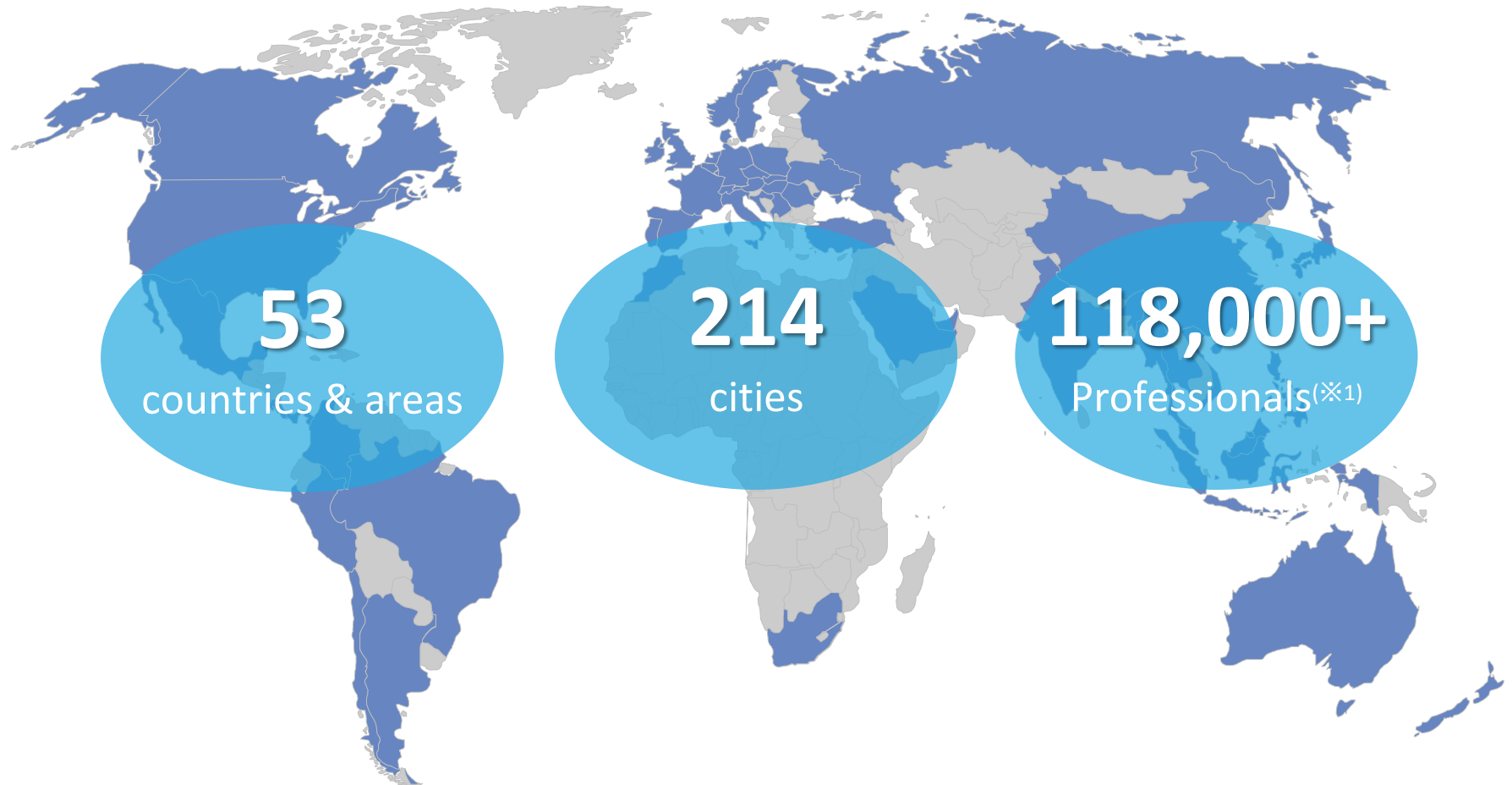
※1. Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

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※2. Excepting additional 10 billions yen of incremental investments in new fields.

Enhancing Our Local Presence

**Further increased the geographic coverage.
Continue to win more market shares to break into the top 10
in key countries**



※1. Including employees in Japan as of March 31, 2018.

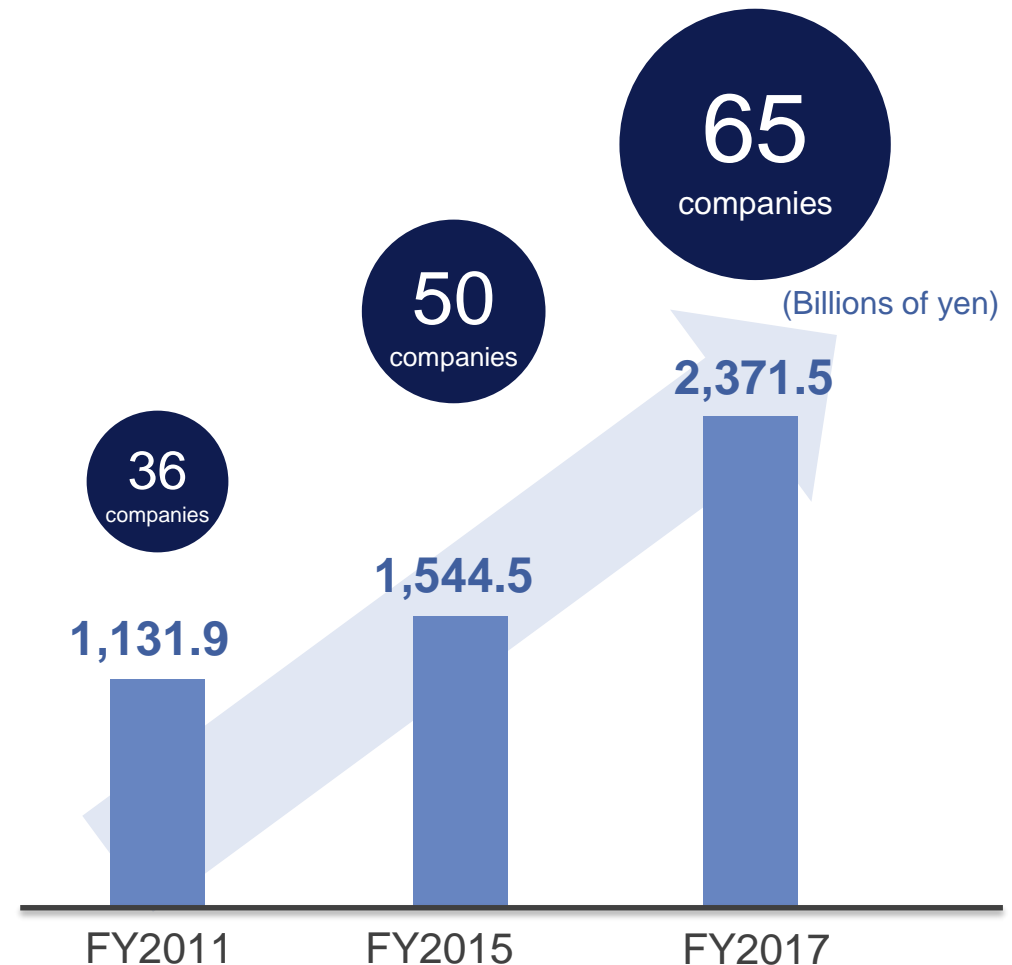
Built a stronger client base by forging long term relationships, while established a stable business foundation.

Client Base(*)

Built deep trusted relationships with clients by practicing our value of Clients First

Orders Backlog

Strengthened relationship with clients and ensured business stability



*Clients with Annual Sales of ¥5.0 Billion or More (Japan) or US\$50 Million or More (Outside Japan).

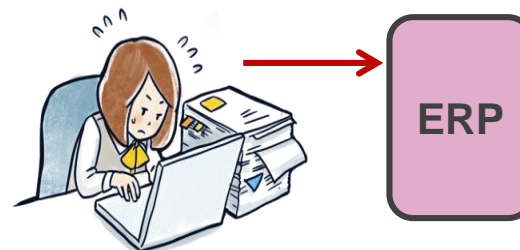
Game-Changing Approach

Launched RPA solutions that can help clients dramatically improve their operations.
Continue efforts to realize "work style innovation" by leveraging software robots

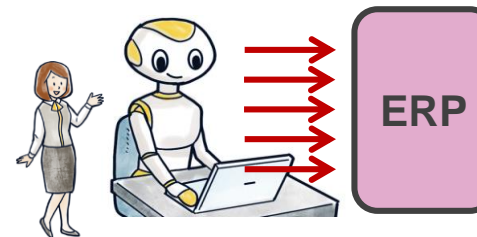


Already deployed by
approx. **800**
companies

Low productivity



Improve operations with WinActor



Work style innovation

*as of April 2018

Game-Changing Approach

ITO contract extended as prime contractor based on superior performance for years and services expanded to create more customer value.

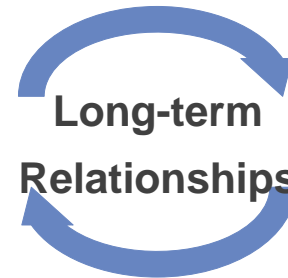
We continue to pursue the customer business innovation and satisfaction

Long term high-quality services

- Providing services while maintaining the required service level for years that ensures developing a robust trust and long term relationship with the customer

Multi-year agreement as prime contractor

- ITO services expanded as prime contractor
- Our innovative approach which includes creation of an innovation fund that would be available to the customer to invest and implement future innovation



Co-Innovative ITO Services as prime contractor

Co-innovative fund

Simplified
Billing service

Self healing service

Existing ITO
Contract

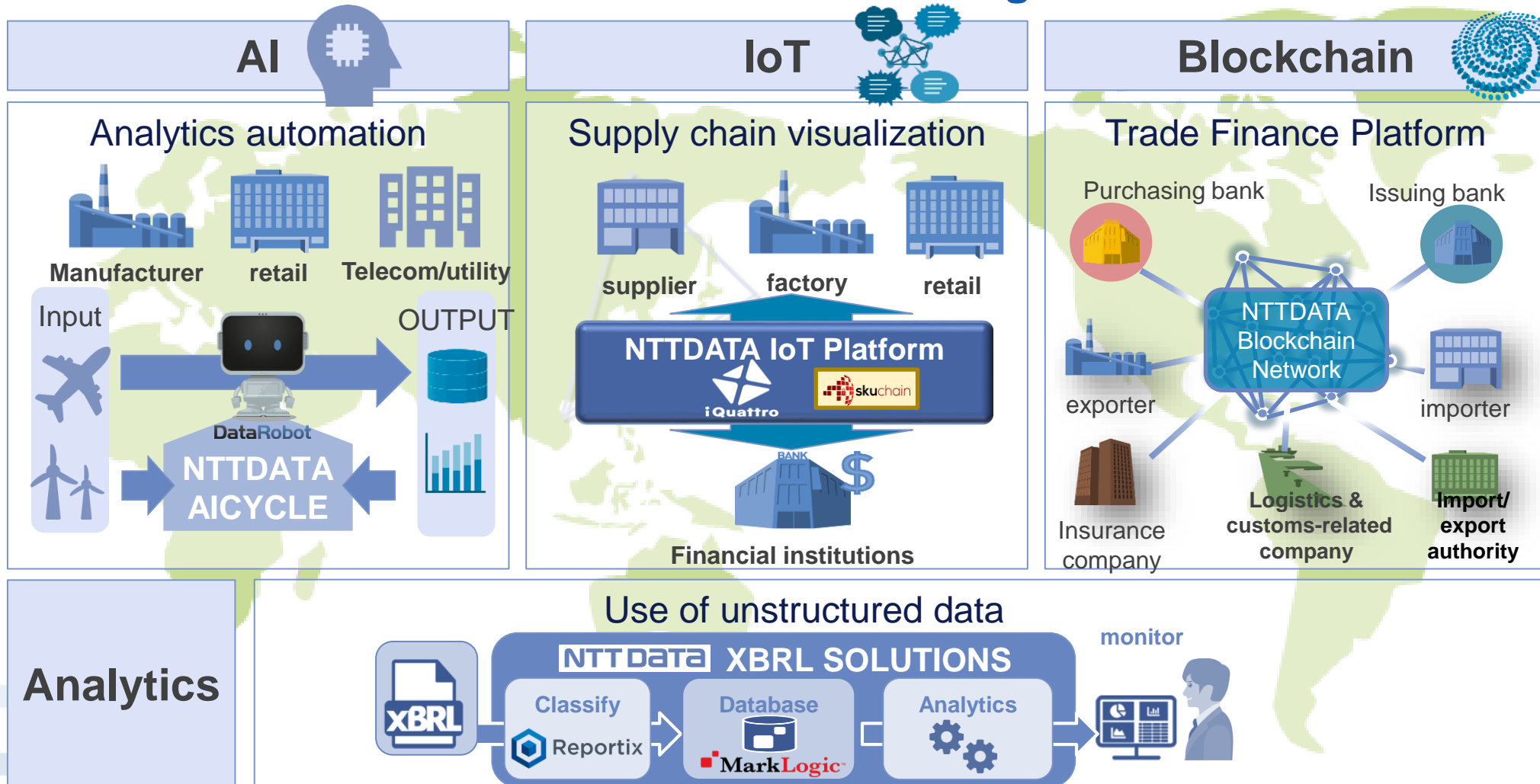
Created Digital Technology Office and accelerated initiatives for helping clients' digital transformation including their existing IT assets.



*Research centers that conduct advanced R&D activities to create and develop human talents and businesses.

Breakthrough Technology: Leading-edge technologies

**Launched co-innovative initiatives with clients and partners globally.
Continue to make efforts in creating new value.**

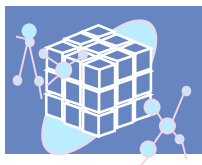


Breakthrough Technology: Leading-edge technologies

Rolled out solutions globally to harness unstructured data through projects such as the joint PoC with Bank of England.

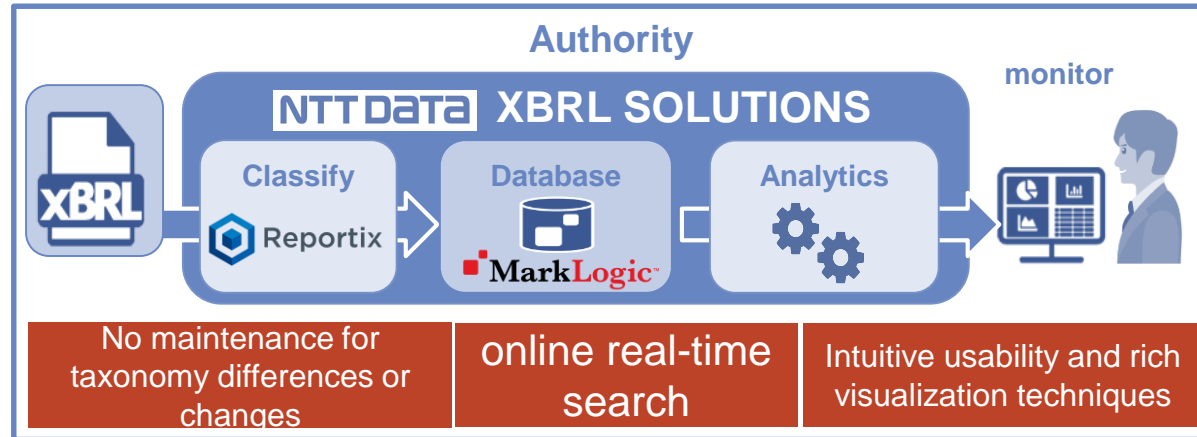
Continue to work on efficient and effective use of data.

NTT DATA



Bring in all XBRL data without database maintenance and extract and visualize in a format desired by users

BoE



Result of PoC

Helped reduce cost by over 67% for system modifications

Enabled users to intuitively retrieve and visualize data over time on a web browser basis

Future Action

- ✓ Analysis of economic trends in the sector
- ✓ Analysis of impact of monetary policies
- ✓ Offer solutions more widely to markets other than the UK

New Group Vision: Trusted Global Innovator

NTT DATA will roll out the new "Trusted Global Innovator", replacing "Global IT Innovator" on May 23, 2018 which marks the 30th anniversary of its foundation.

Group Vision

Trusted Global Innovator

Values

Clients First

Foresight

Teamwork





Appendices -Business topics-

1 Implementation of initiatives for business expansion of RPA tool “WinActor”

To strongly support the automation and optimization of the clients’ business and contribute to their workstyle reform, we introduced “WinActor,”^(Note 1) a made-in-Japan Robotic Process Automation (RPA) solution which automates the operation of various Windows applications, to over 800 companies. We also responded to diverse market needs in a timely manner by improving operability and security. Moreover, we released “WinDirector” which enables uniform management and control of “WinActor” on the server, as well as “Office Robot,” the English version of WinActor, on to the global market.

2 Expansion of functions in renewed projects for central government ministries

We expanded functions at the time of renewal of existing projects for central government ministries, in order to offer more convenient services to the users.

- In October 2017, we developed “the sixth NACCS and the fourth CIS” as a large-scale system renewal and started its service smoothly. For “the sixth NACCS” we improved its stability and reliability further, responded to the system reform, and expanded functions and convenience for use as a public-private comprehensive logistic information platform. For “the fourth CIS” we expanded functions aimed at smoother trade and stronger border enforcement and integrated the system infrastructure for optimization.
- Regarding the Electronic National Tax Filing and Payment System, we implemented steady measures for the tax reform in four phases in June and September 2017 and January and March 2018. We also improved and added various functions to enhance convenience and usability for tax payers and tax officials.

(Note 1) WinActor :

RPA solution that was developed by the NTT Advanced Technology Corporation with the technology of NTT Access Network Service Systems Laboratories as the core and provided by NTT DATA as the distributor.

Principal Measures Taken in Fiscal Year Ended March 31, 2018(2/6)

Implementation of demonstration experiment using blockchain technology

We conducted demonstration experiments with various stakeholders to develop blockchain-related business.

- 1
- In August 2017, we established “the consortium to develop trade data sharing platform using blockchain technology” (Note 2), with our company as the secretariat, to consider measures for issues that cross over companies and business categories. We worked with fourteen companies representing industries such as banking, insurance, integrated logistics and trade.
 - In November 2017, NTT DATA and The Bank of Tokyo-Mitsubishi UFJ, Ltd. (current MUFG Bank, Ltd.) agreed on and started the connection demonstration experiment to realize cross-border electronic exchange of trade documents between Japan and Singapore, in cooperation with NTP Project Office, which promotes the National Trade Platform (Note 3), a Singaporean trade platform.
 - From February 2018, we started offering a blockchain-related demonstration experiment environment for the insurance industry, free of charge, to support the use of blockchain in insurance companies.

Implementation of fintech-related initiatives

Considering fintech as a business opportunity, we contributed to the improvement of convenience of IT-based financial services by providing applications and platforms.

- 2
- We developed OpenCanvas, a highly reliable, secure cloud infrastructure with various API (Note 4) and API management functions required for cooperation between financial institutions and fintech companies. We released the cloud infrastructure in September 2017 and various API and API management functions in March 2018. We also held three OpenCanvas forums to offer business matching opportunities for the creation and promotion of open innovation. The forums attracted over 80 financial institutions and 25 fintech companies.
 - In August 2017, we released My Pallette, the next-generation banking application for banks and other financial institutions, which was introduced in ten institutions. In October 2017, we released Appli Banking, a smartphone application with banking functions for shinkin banks, which was introduced in nine shinkin banks. These services enabled the clients to check their real-time account balance and transactions without subscribing to an online banking service. *Result of introduction as of March 31, 2018.

(Note 2) Consortium to develop trade data sharing platform using blockchain technology:

The first trade-related consortium using blockchain technology in Japan. The following companies have participated in this consortium: Kawasaki Kisen Kaisha, Ltd. (“K” LINE), Mitsui O.S.K. Lines, Ltd. (MOL), Sumitomo Corporation, Sojitz Corporation, Sompo Japan Nipponkoa Insurance Inc., Tokio Marine & Nichido Fire Insurance Co., Ltd., Toyota Tsusho Corporation, Nippon Express Co., Ltd., NYK Line, Marubeni Corporation, Mizuho Financial Group, Inc./ Mizuho Bank, Ltd., Mitsui Sumitomo Insurance Company, Limited, Sumitomo Mitsui Banking Corporation, The Bank of Tokyo-Mitsubishi UFJ, Ltd., (current MUFG Bank, Ltd.) and NTT DATA (headquarters).

(Note 3) National Trade Platform:

This is a one-stop trade information ecosystem that enables companies and the Singapore government to share and reuse digital data of trade transactions between them. Digitalization of paper documents and trade/supply chain data will improve productivity and minimize risks of frauds inherent in operations assuming paper exchange.

(Note 4) API(Application Programming Interface) :

A protocol defining procedures and data formats for calling and using data and functions managed on a system from external systems.

1

Establishment of long-term partnership with Mitsubishi Heavy Industries Group

In October 2017, NTT DATA partnered with Mitsubishi Heavy Industries, Ltd. and established NTT DATA MHI Systems Corporation. By using the technology and organizational capacity of our group nurtured through rich experience in the network service and system integration business, we will improve Mitsubishi Heavy Industries Group's IT services (including IT infrastructure development, operation and maintenance, and development of operational applications) and strengthen its global response capacity in a faster and more efficient manner. From 2016 to 2017, NTT DATA and Mitsubishi Heavy Industries Aero Engines, Ltd. conducted demonstration experiments for the early detection of nonconforming products in the aero engine blade production process and the improvement of the process, using the analysis operation automation framework "AICYCLE" (Note 5) which automates analysis operations in companies using AI.

2

Offer of various payment-related services

We offered various payment-related services based on our achievements, diversity, safety and security and know-how accumulated through CAFIS (Note 6).

- In September 2017, we started multiple demonstration experiments for smartphone payment services connecting a smartphone application and bank accounts, aiming at the commercialization during FY2018. These experiments were conducted to verify the possibility of easy smartphone payment using bank accounts, even for people without a credit card, and its safe use through biometric certification.
- In September 2017, we started the CAFIS Attendant service for retailers to support their marketing and sales promotion activities targeted at foreign tourists.

(Note 5) AICYCLE:

A technology to maintain the prediction accuracy (quality of a prediction model) by automatically evaluating and updating the "prediction model," which is a judgment logic used by AI for prediction, using various business-related data, results of AI prediction and actual results (whether predictions and actual results matched or not).

(Note 6) CAFIS:

Largest comprehensive payment platform in Japan supporting various payment methods provided by NTT DATA.

1

Awarded contract with Georgia Technology Authority, U.S.

NTT DATA Services, a division of NTT DATA Corporation, extended and expanded our multi-year agreement with Georgia Technology Authority (GTA), U.S. in January 2018. We will continue to provide End User Computing (EUC) ^(Note 7) services and expand our services to include Virtual Desktop ^(Note 8) Infrastructure (VDI). Our superior performance and consistent delivery of EUC services throughout the State of Georgia was instrumental in extending the contract and adding incremental business. We are introducing an innovative approach to delivering solutions that will help GTA solve a number of challenges and improve the end-user experience.

2

Patent-Pending Automation Technology Won Business Transformation-Related Award

One of the patent-pending automation technologies developed by NTT DATA Services was awarded the “Best Achievement in Operational Excellence to Deliver Business Transformation” at “BTOES18” ^(Note 9). The award-winning technology, “NTT DATA Robotic Context Processor,” is a cognitive automation engine that uses built-in Optical Character Recognition (OCR), Natural Language Processing (NLP) technology and self-learning capabilities to comprehend complex legal documentation, such as contracts between hospitals and insurers, and execute appropriate actions based on the directives. The success of developing this technology, which brings business innovation to customers, was recognized as a remarkable achievement of NTT DATA Services.

(Note 7) End-user computing (EUC)

Development, construction and operation/management of systems and software by company employees (end-users) and departments engaged in on-site information system operation.

(Note 8) Virtual desktop:

Central management system that integrates OS, applications and data of separate devices (computer, etc.) on a single server.

(Note 9) BTOES18 (The Business Transformation & Operational Excellence World Summit & Industry Awards 2018)

Awards established to honor achievements of excellent global organizations through their Operational Excellence initiatives. Operational Excellence allows companies to establish competitive superiority by improving the operational process and increasing on-site executive capacity to create new values.

Principal Measures Taken in Fiscal Year Ended March 31, 2018(5/6)

1

Expansion and strengthening of SAP business through acquisition of Swedish company Einsvereinte AB

In March 2018, itelligence AG, our German subsidiary, reached a final agreement with the Swedish company Einsvereinte AB (hereinafter, EINS Consulting) to acquire all of its outstanding shares and to execute capital alliance. EINS Consulting is a SAP business operator in Sweden and is particularly strong in the system development and consulting related to analytics and CRM. In addition, itelligence AG acquired the Goldfish ICT Group in the Netherlands in May 2017, P.T. Abyor in Indonesia in June 2017, and vCentric in India in September 2017. The company thus implemented initiatives for further growth, such as business expansion in markets with high potential demand for SAP and the cross-selling using our group's client base and solutions.

2

Establishment of innovation hubs in EMEA and Latin America

We opened collaborative hubs to demonstrate the applicability of innovation-related best practices and R&D achievements in our group companies, and to try out new technologies from an innovative approach together with the clients and business partners and in close cooperation with research centers in Japan and Silicon Valley, U.S. and R&D teams in other regions.

- NTT DATA and its subsidiary NTT DATA EMEA LTD. opened the innovation lab "Ensō" (Germany) in October 2017.
- Our Spanish subsidiary everis Group opened the Industrialization and Digitalization Competency Center (Chile) in November 2017. It also opened the global digital design studio "CHAZZ" (Spain) in January 2018 and "LivingLab" (Spain) in February 2018.

Acceleration of digital transformation initiatives

1

To optimize and downsize existing IT assets, which is an issue in realizing digital transformation of companies, we implemented three initiatives: 1) “digital consulting” to develop digitalization strategies and assess the use of existing IT, 2) “Lift & Shift” to reduce cost by migrating core systems to cloud, and 3) “data democratization” to enable diverse users to safely use all kinds of data. To improve the technological capability of digital and legacy digital integration including the above, we started to offer infrastructure for digitalization of existing IT assets in companies in October 2017, in cooperation with Red Hat, Inc. and EMC Japan Corporation. We also concluded a business partnership agreement with Pivotal Japan K.K. in November 2017.

Publication of NTT DATA Technology Foresight (Note 10) 2018

2

We created and published the NTT DATA Technology Foresight 2018 in cooperation with our overseas group company CTOs, with a focus on potential technological breakthrough such as AI and the direction of social development brought forth by such technology. The initiative, which has been conducted seven times so far, is attracting more and more recognition. 333 seminars and individual meetings were held in Japan and overseas in 2017 to encourage innovative creation of the clients. In addition, as an example of “Pervasive Artificial Intelligence” which is one of the “technological trends” of 2017, NTT DATA and NTT FACILITIES, INC. developed a new technology of active vibration control (Note 11) in August 2017, the industry’s first technology that uses AI to mitigate seismic motion in super high-rise buildings. This technology allows the AI that learned optimal quake mitigation to control the damper (equipment that mitigates a building’s quake by absorbing seismic energy) according to the scale of the earthquake, and it can reduce the shaking of a super high-rise building caused by long-period seismic motion by more than 50% compared to the conventional technology.

(Note 10) NTT DATA Technology Foresight:

The near-future vision of the information society (information society trend) and IT-related technology trends. It is derived through comprehensive surveys of the trend relating to IT that are implemented from the perspectives of politics, economy, society and technology, as well as through hearings and discussions with domestic and foreign intellectuals. Trend information has been released since 2012, and is updated annually.

(Note 11) Technology of active vibration control:

Method to mitigate quakes by giving the building the necessary mitigation power using external energy. The mitigation power is calculated based on data measured by a sensor, and the damper is actively moved to mitigate a building’s quake.

6

Appendices -Explanatory details of financial results and forecasts-

Overview of Consolidated Earnings and New Orders Received

(Billions of Yen,%)

	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (%) JGAAP	FY ended 2018/3 (Estimates) ^(*) IFRS	FY ending 2019/3 (Forecasts) IFRS
New Orders Received	1,781.5	2,021.1	+13.5	1,950.0	1,960.0
Orders on Hand	2,411.3	2,371.5	-1.7	2,369.6	2,383.0
Net Sales	1,732.4	2,117.1	+22.2	2,039.3	2,100.0
Cost of Sales	1,293.6	1,592.7	+23.1	1,535.6	1,570.0
Gross Profit	438.8	524.4	+19.5	503.7	530.0
SG&A Expenses	321.7	400.8	+24.6	380.5	388.0
Selling Expenses	148.9	175.2	+17.7	-	-
R&D Expenses	12.3	14.5	+17.9	-	-
Other Administrative Expenses	160.4	211.0	+31.5	-	-
Operating Income	117.1	123.5	+5.5	123.2	142.0
Operating Income Margin(%)	6.8	5.8	-1.0P	6.0%	6.8%
Ordinary Income	112.9	121.5	+7.6	-	-
Extraordinary Income and Loss	-7.6	-21.4	-180.4	-	-
Financial revenue and expenses/ Equity in net income (losses) of affiliates/ others		-	-	-0.6	-1.0
Income before Income Taxes	105.3	100.0	-5.0	122.6	141.0
Income Taxes and Others ^(**)	39.6	41.9	+5.7	41.4	51.0
Net income attributable to owners of parent ^(***)	65.6	58.1	-11.4	81.2	90.0
Capital Expenditures	158.1	198.6	+25.6	195.4	176.0
Depreciation and Amortization/Loss on Disposal of Property and Equipment and Intangibles	160.0	163.2	+2.0	162.1	167.0

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

(*2) Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes.

(*3) "Income attributable to owners of parent" based on IFRS.

Consolidated Net Sales by Customer Sector and Service (to Clients Outside the NTT DATA Group)

(Billions of Yen)

	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*1) IFRS	FY ending 2019/3 (Forecasts)
Public & Social Infrastructure	376.3	360.5	361.7	382.0
Financial	459.6	496.0	496.4	487.0
Enterprise & Solutions	302.0	339.3	339.9	353.0
North America	241.4	466.3	422.2	419.0
EMEA & LATAM	327.6	419.6	383.9	420.0

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

Consolidated New Orders Received and Orders On Hand

(Billions of Yen)

Detail of Consolidated New Orders Received (to Clients Outside the NTT DATA Group)

		FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*) IFRS	FY ending 2019/3 (Forecasts) IFRS
Public & Social Infrastructure					
(Main item)	Central government and related agencies, Local Government, and Healthcare	159.9	250.2	250.2	177.0
	Telecom and Utility	86.6	111.3	111.3	85.0
Financial					
(Main item)	Banks, Insurance, Security, Credit Corporations and Financial Infrastructure	372.3	299.5	299.5	318.0
	Cooperative financial institutions and Financial Network Services	174.5	92.9	92.9	74.0
Enterprise & Solutions ^(*)					
(Main item)	Retail, Logistics, Payment and Other Service	69.9	76.3	76.3	76.0
	Manufacturing	118.8	153.7	153.7	155.0
	Network Services, Data Center Services, Cloud Services and Digital Services	50.9	58.6	58.6	58.0
North America		288.0	413.3	386.6	440.0
EMEA & LATAM		336.5	430.2	385.9	447.0

Detail of Consolidated Orders On Hand

Orders on Hand	2,411.3	2,371.5	2,369.6	2,383.0
Public & Social Infrastructure	346.1	418.0	416.8	379.0
Financial	791.0	808.6	808.3	773.0
Enterprise & Solutions	84.7	124.4	123.9	136.0
North America	942.0	740.5	740.5	781.0
EMEA & LATAM	242.0	271.0	271.0	305.0

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

(*2) New Orders Received of Enterprise & Solutions does not include orders taken via other segments.

Consolidated Net Sales

Detail of Consolidated Net Sales (to Clients Outside the NTT DATA Group)

(Billions of Yen)

		FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	FY ended 2018/3 (Estimates) ^(*1) IFRS	FY ending 2019/3 (Forecasts) IFRS
Public & Social Infrastructure					
(Main item)	Central government and related agencies, Local Government, and Healthcare	216.5	205.6	206.3	215.0
	Telecom and Utility	86.1	78.6	79.0	87.0
Financial					
(Main item)	Banks, Insurance, Security, Credit Corporations and Financial Infrastructure	327.8	354.6	354.9	349.0
	Cooperative financial institutions and Financial Network Services	117.8	126.8	126.9	121.0
Enterprise & Solutions ^(*2)					
(Main item)	Retail, Logistics, Payment and Other Service	108.7	110.7	110.9	117.0
	Manufacturing	114.7	136.9	137.1	149.0
	Network Services, Data Center Services, Cloud Services and Digital Services	69.1	82.9	83.1	83.0
North America		241.4	466.3	422.2	419.0
EMEA & LATAM		327.6	419.6	383.9	420.0

Net Sales by Products and Services (to Clients Outside the NTT DATA Group)

Integrated IT Solution	512.6	673.7	646.0	659.0
System & Software Development	465.7	508.5	502.5	515.0
Consulting & Support	695.3	864.2	823.8	858.0
Others	58.7	70.6	67.0	68.0
Net Sales by Products and Services Total (to Clients Outside the NTT DATA Group)	1,732.4	2,117.1	2,039.3	2,100.0

(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.

(*2) Net Sales of Enterprise & Solutions does not include orders taken via other segments.

Non-Consolidated Earnings and New Orders Received

(Billions of Yen,%)

	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP
New Orders Received	845.3	835.1
Orders on Hand	1,139.8	1,241.3

Net Sales	860.9	886.1
Cost of Sales	648.9	664.6
Gross Profit	211.9	221.4
SG&A Expenses	125.1	137.0
Selling Expenses	58.7	64.4
R&D Expenses	10.0	12.6
Other Administrative Expenses	56.3	59.5
Operating Income	86.8	84.4
Operating Income Margin(%)	10.1	9.5
Ordinary Income	94.4	92.2
Extraordinary Income and Loss	10.0	-
Income before Income Taxes	104.5	92.2
Income Taxes and Others ^(*)	30.0	25.4
Net Income	74.5	66.8

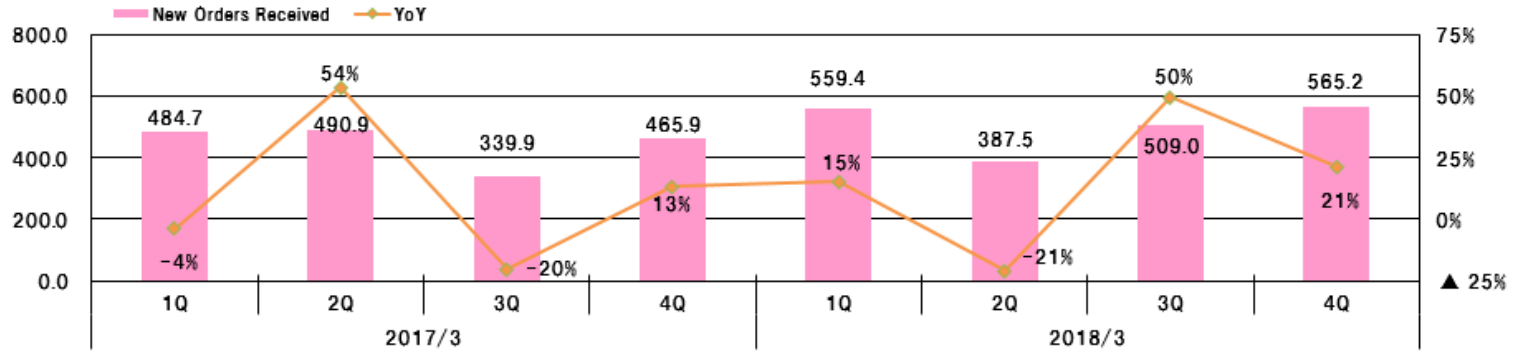
Capital Expenditures	127.1	155.7
Depreciation and Amortization /Loss on Disposal of Property and Equipment and Intangibles	123.1	116.6

(*) Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes.

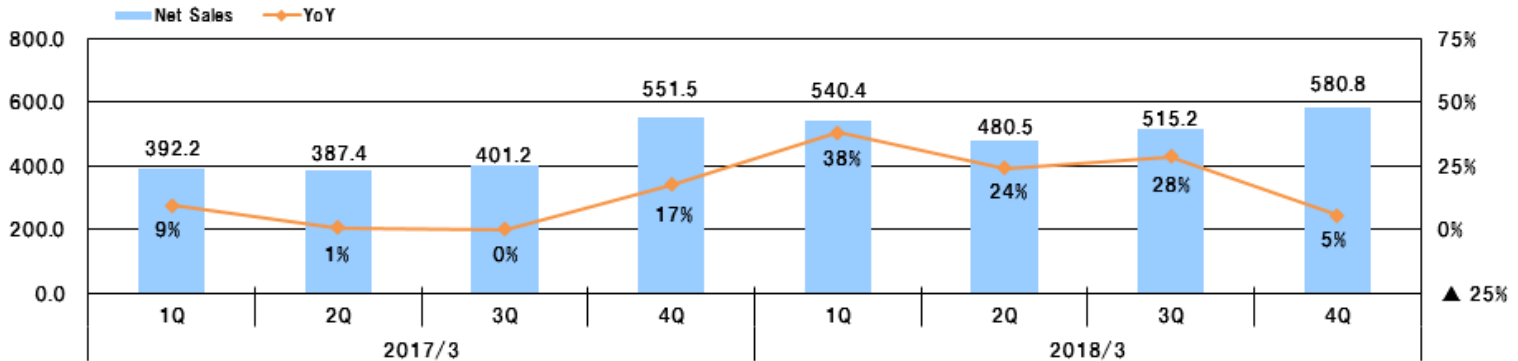
Trends in Quarter (Consolidated)

(Billions of Yen,%)

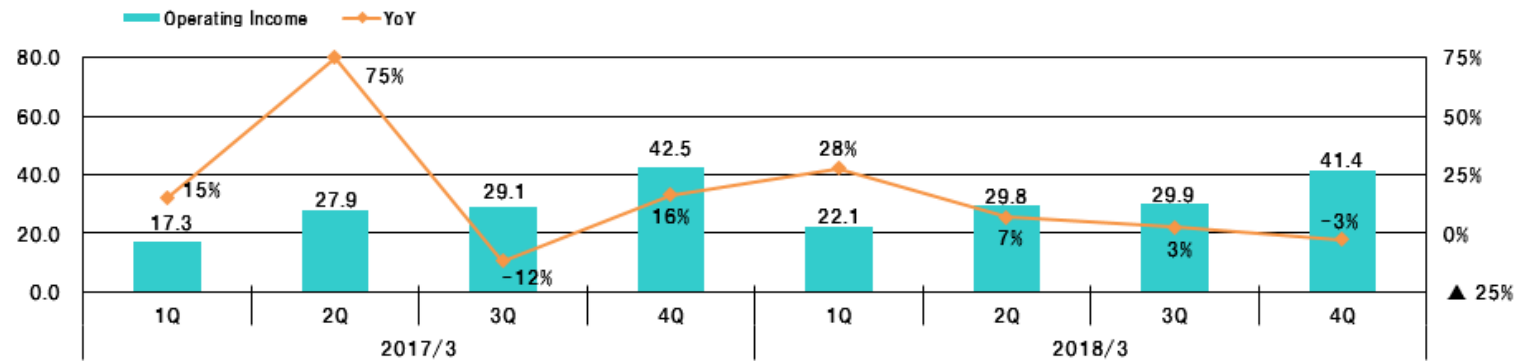
■ New Orders Received



■ Net Sales



■ Operating Income



Global ^(*1)

Results for the Fiscal Year Ended March 31, 2018

(Billions of Yen,%)

	FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (Amount, Rate) JGAAP
New Orders Received	639.2	859.7	+220.5 +34.5%
Net Sales	607.9	934.5	+326.5 +53.7%
EBITA ^(*2)	28.2 (4.6% ^{*3})	43.4 (4.7% ^{*3})	+15.1 +53.6%
Operating Income w/o goodwill amortization	13.7	23.1	+9.3 +68.1%
Operating Income	-3.2	-3.5	-0.3 -10.0%
Segment Profit ^(*4)	-26.0	-23.7	+2.3 +8.9%

(*1) A total of North America, EMEA and Latin America, and China and APAC segments.

(*2) EBITA = Operating income + Amortization of goodwill and intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

(*3) EBITA margin (EBITA to net sales ratio)

(*4) Segment profit indicates Earnings b/f income taxes.

Global ^{(*)1} Profit Adjustment Results for the Fiscal Year Ended March 31, 2018

(Billions of Yen,%)

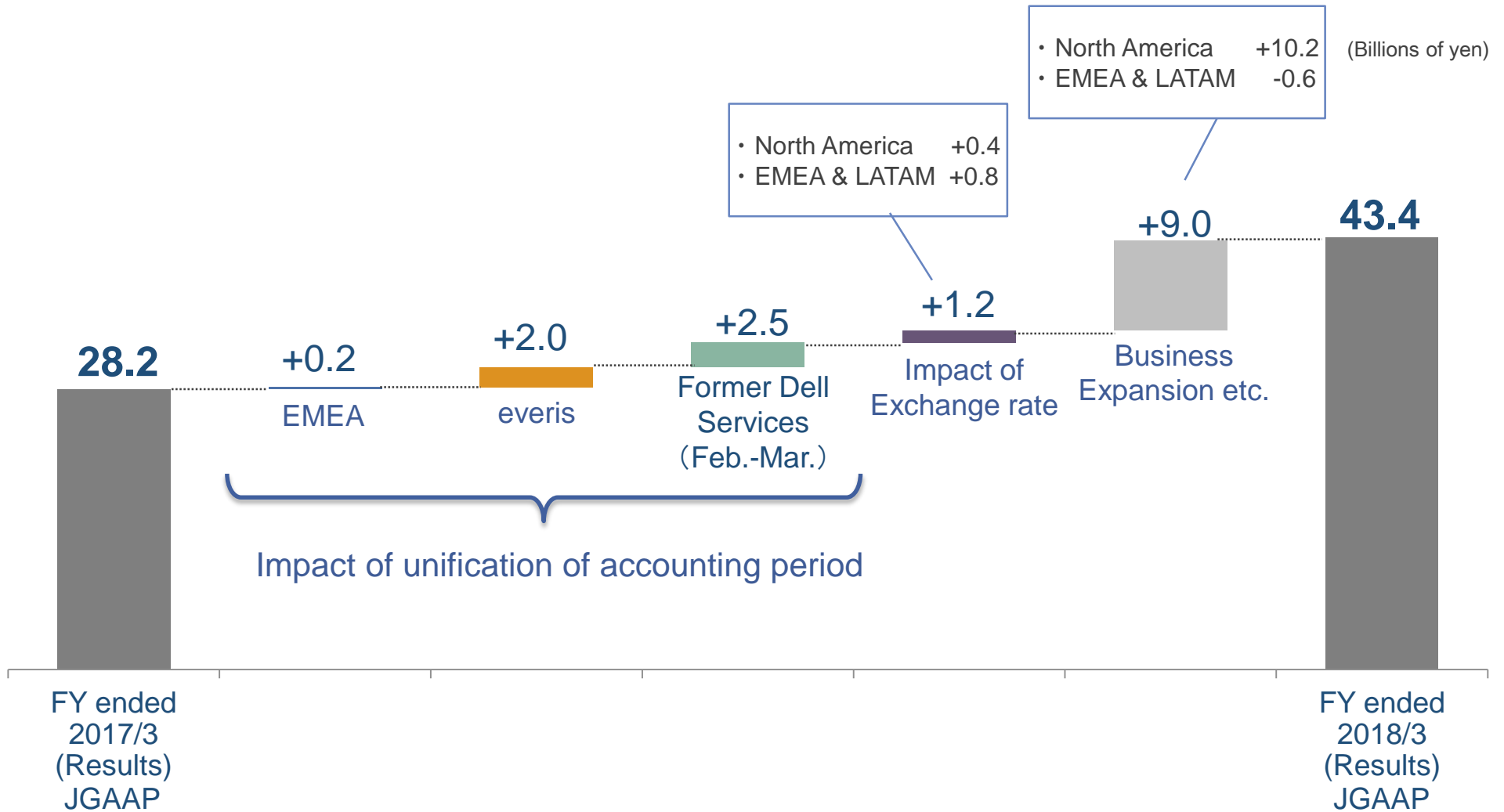
		FY ended 2017/3 (Results) JGAAP	FY ended 2018/3 (Results) JGAAP	YoY (Rate) JGAAP
EBITA ^{(*)2}	①	28.2	43.4	+53.6%
PPA intangible fixed asset amortization expenses ^{(*)3}	②	14.4	20.2	+39.9%
Operating income w/o goodwill amortization	③=①-②	13.7	23.1	+68.1%
Goodwill amortization	④	17.0	26.7	+57.0%
Operating income	⑤=③-④	-3.2	-3.5	-10.0%

(*)1 A total of North America, EMEA and Latin America, and China and APAC segments.

(*)2 EBITA = Operating income + Amortization of goodwill and intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

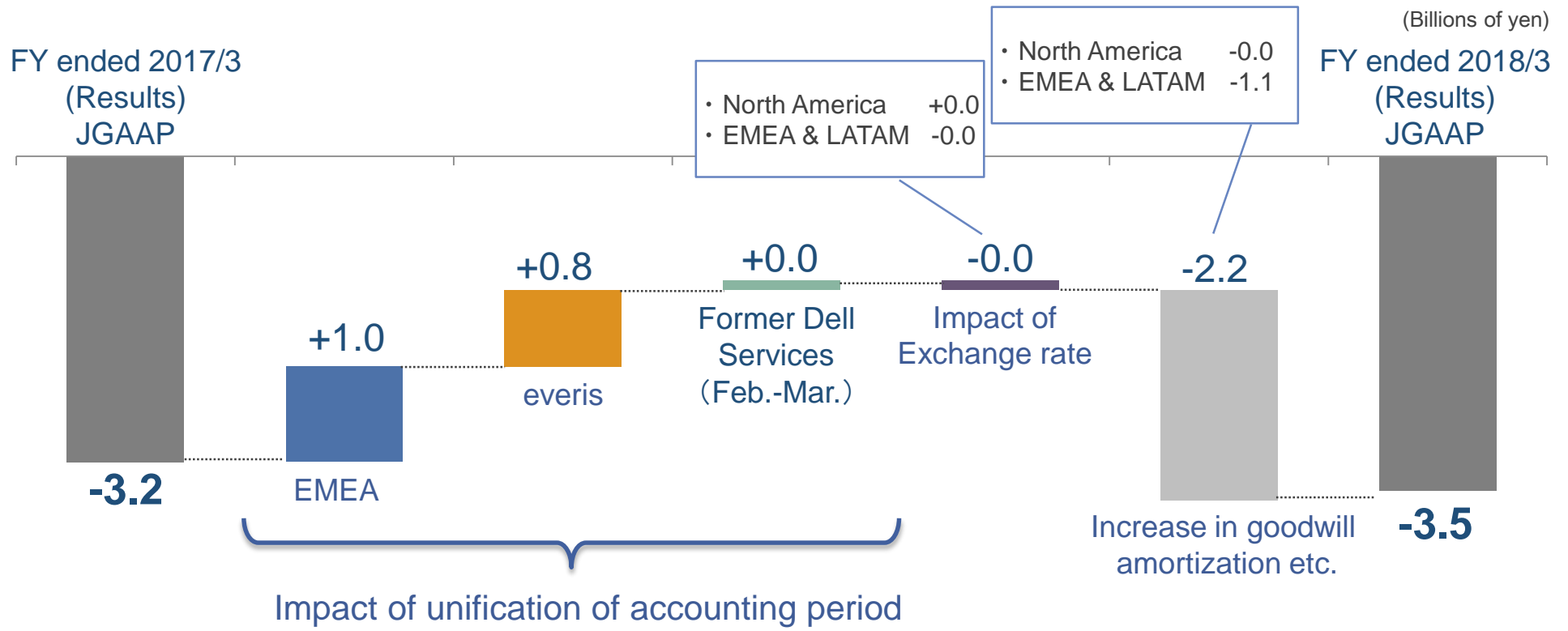
(*)3 PPA amortization related to corporate acquisition and other temporary cost.

EBITA: Global^(*1) Factors of increase and decrease (from FYE3/2017 to FYE3/2018)



(*1) A total of North America, EMEA and Latin America, and China and APAC segments.

Operating income: Global^(*1) Factors of increase and decrease (from FYE3/2017 to FYE3/2018)



(*1) A total of North America, EMEA and Latin America, and China and APAC segments.

Foreign exchange rates

(used for the conversion of the amount of orders received and incomes)

(Yen,%)

	FY ended 2017/3 (Results)	FY ended 2018/3 (Results)	YoY (%)	FY ending 2019/3 (Assumed Rates)	YoY (%)
	①	②	(②-①) / ①	③	(③-②) / ②
USD	108.14	110.82	+2.5%	109.00	-1.6%
USD (Former Dell Services)	113.36 (*1)	112.95 (*2)	-0.4%	-	-
EUR (For December-end companies)	120.28	126.68	+5.3%	134.00	+5.8%
EUR (For March-end companies)	118.76	129.70	+9.2%	134.00	+3.3%
RMB (Chinese Yuan Renminbi)	16.34	16.60	+1.6%	17.10	+3.0%

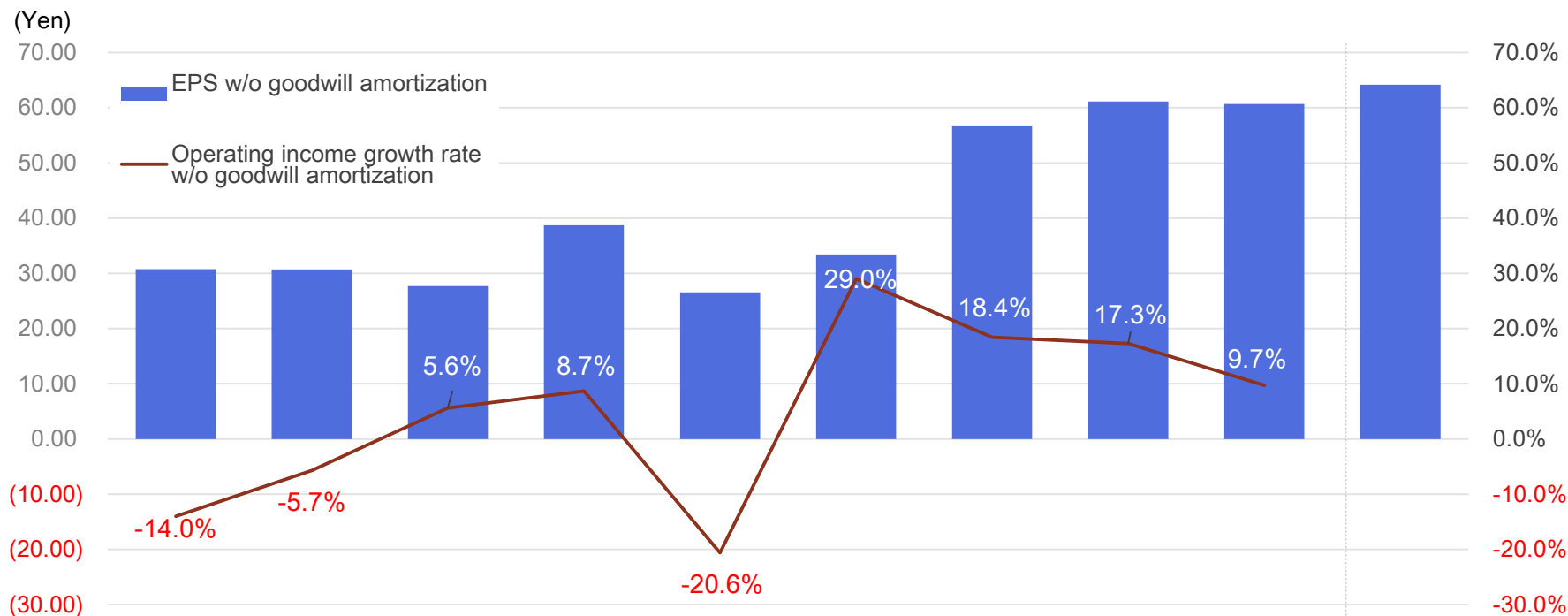
(*1) 2017/3 4th. Quarter Results (Nov.-Jan.)

(*2) 2018/3 1st. Quarter Results (Feb.-Mar.)

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Appendices -EPS, EBITDA, ROE, etc.-

EPS and Operating Income Growth Rate w/o Goodwill Amortization



	JGAAP									IFRS
	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3 Forecasts
Net income attributable to owners of parent ^{(*)3} (JPY billions)	35.6	37.3	30.4	43.5	23.2	32.1	63.3	65.6	58.1	90.0
Amortization of goodwill ^{(*)2} (JPY billions)	7.5	5.7	8.3	10.7	14.0	14.7	16.0	20.0	26.9	-
Net income attributable to owners of parent w/o goodwill amortization ^{(*)3} (JPY billions)	43.1	43.0	38.8	54.3	37.2	46.9	79.4	85.7	85.1	90.0
EPS ^{(*)1} w/o goodwill amortization	30.78	30.73	27.69	38.73	26.59	33.45	56.64	61.15	60.68	64.17

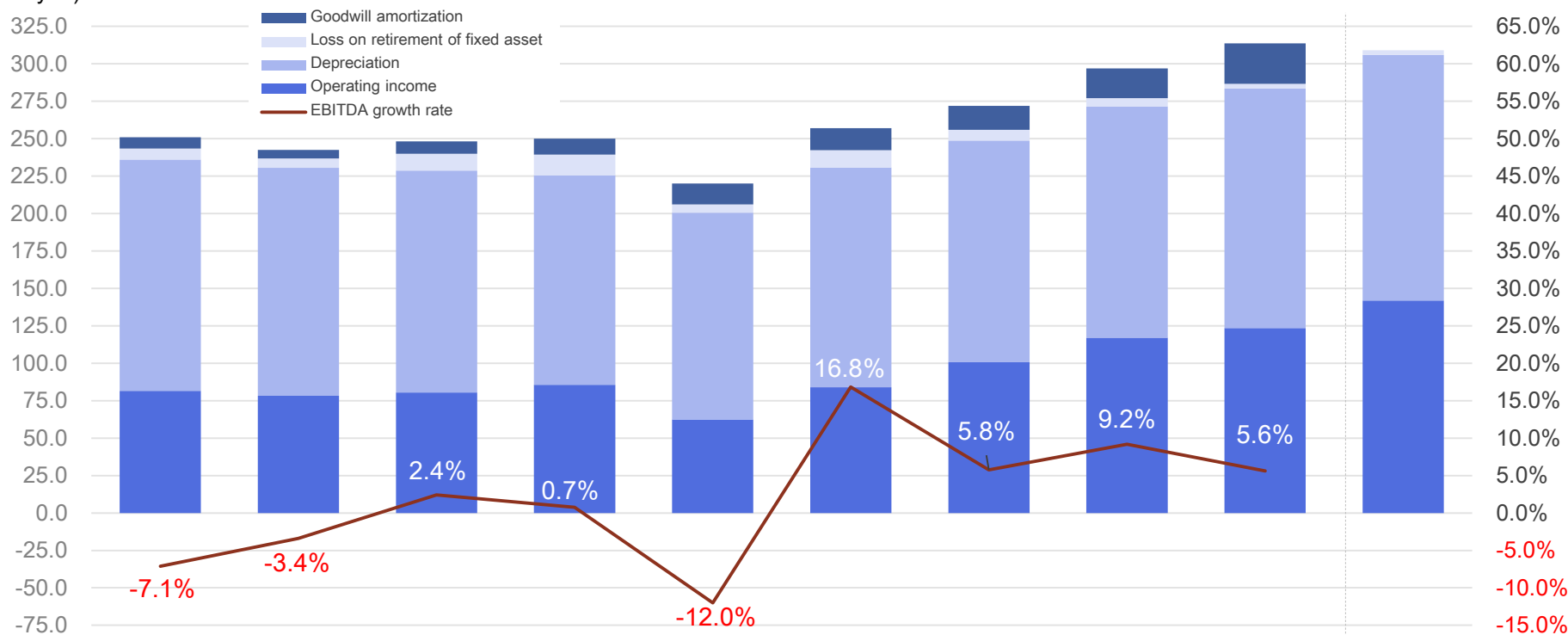
(*1) Conducted stock split which shall split of common stock at a ratio of 1:5 as the effective date of July 1, 2017. EPS is referring the amount after stock split.

(*2) Including impairment loss etc.

(*3) "Income attributable to owners of parent" based on IFRS.

EBITDA Trend

(Billions of yen)

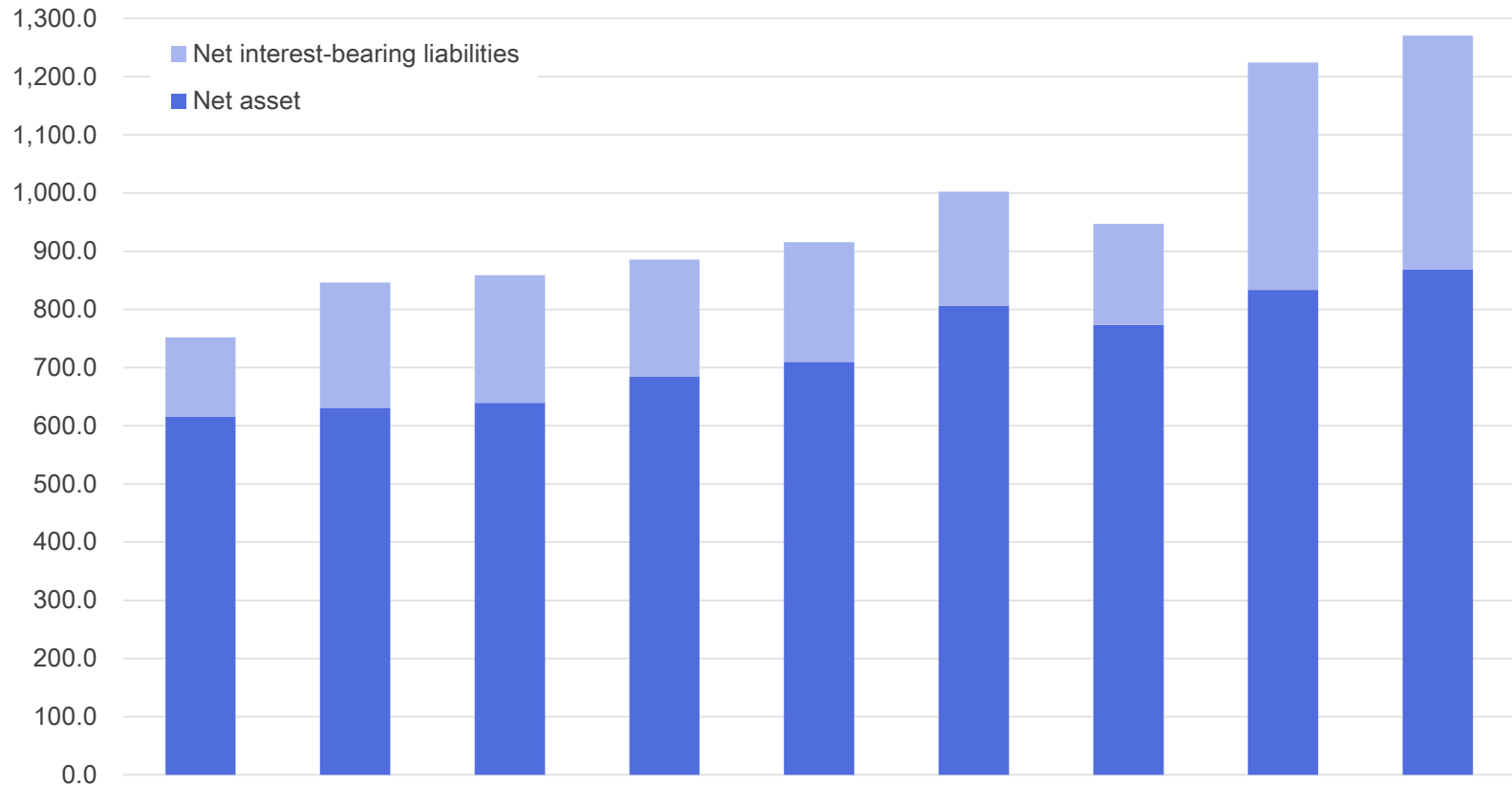


	JGAAP									IFRS
	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3 Forecasts
Operation income	81.6	78.3	80.4	85.6	62.5	84.0	100.8	117.1	123.5	142.0
Depreciation	154.5	152.2	148.3	140.0	138.0	146.8	147.9	154.5	160.0	164.0
Loss on retirement of fixed asset	7.4	6.3	11.3	13.8	5.6	11.6	7.2	5.4	3.2	3.0
Goodwill amortization etc. (*1)	7.5	5.7	8.3	10.7	14.0	14.7	16.0	20.0	26.9	-
EBITDA	251.1	242.6	248.5	250.3	220.2	257.3	272.1	297.1	313.7	309.0

(*1) Including impairment loss etc.

Invested Capital Trend

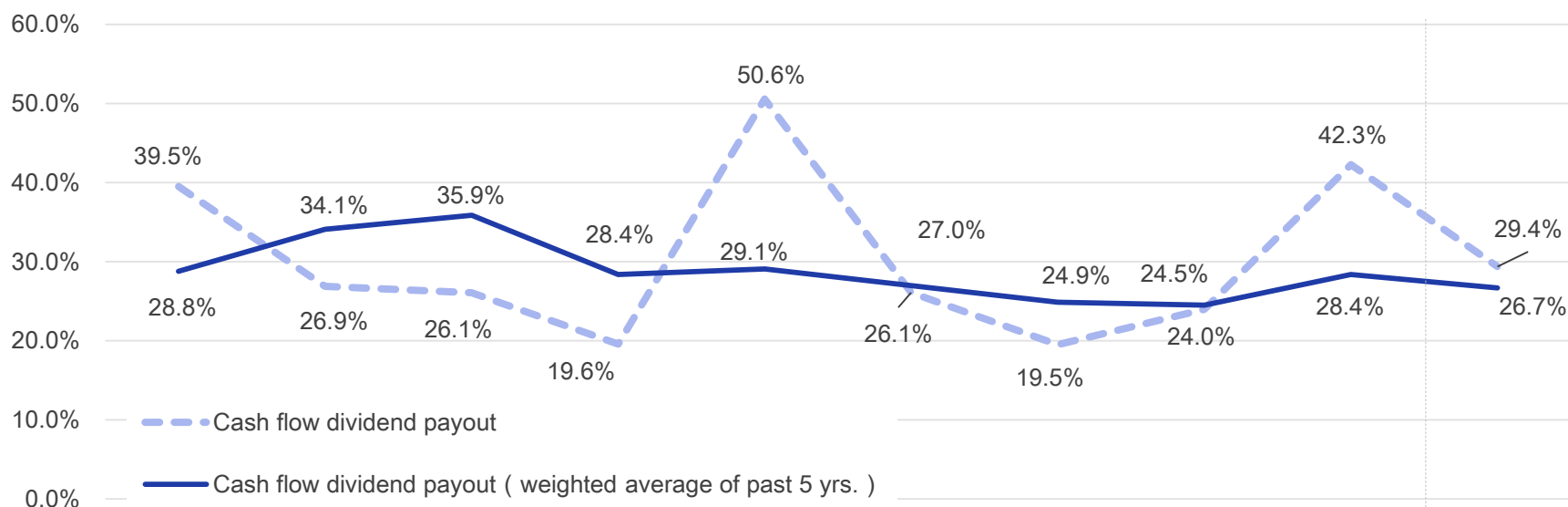
(Billions of yen)



JGAAP

	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3	2017/3	2018/3
Net asset	615.1	630.3	639.7	684.2	709.8	806.2	773.6	833.7	868.8
Interest-bearing liabilities	289.1	414.4	380.2	378.3	412.9	446.9	407.0	650.8	592.0
Cash and cash equivalents	152.1	198.6	161.1	176.9	207.2	250.8	233.5	260.0	190.0
Invested capital	752.1	846.1	858.8	885.6	915.5	1,002.3	947.1	1,224.5	1,270.8

Cash Flow Dividend Payout

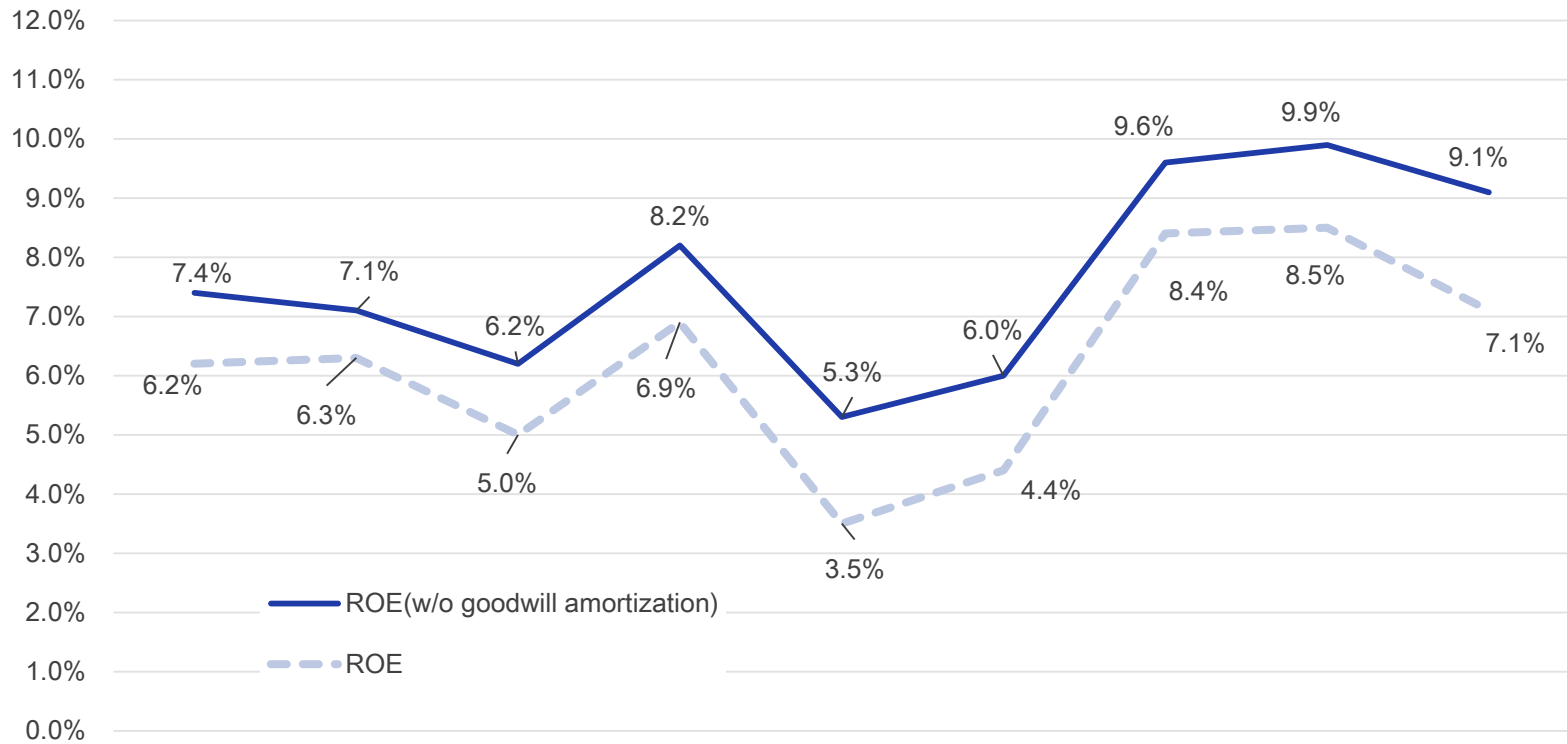


	JGAAP									IFRS
(Billions of yen)	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3 Forecasts
Net income attributable to owners of parent w/o goodwill amortization ^{(*)2}	43.1	43.0	38.8	54.3	37.2	46.9	79.4	85.7	85.1	90.0
Depreciation	154.5	152.2	148.3	140.0	138.0	146.8	147.9	154.5	160.0	164.0
Loss on retirement of fixed asset	7.4	6.3	11.3	13.8	5.6	11.6	7.2	5.4	3.2	3.0
Capital investment	-162.5	-139.0	-133.9	-122.1	-147.7	-140.9	-134.0	-158.1	-198.6	-176.0
Ordinary cash flow	42.5	62.5	64.5	86.0	33.2	64.5	100.6	87.6	49.6	81.0
Dividends per share(JPY) ^{(*)1}	12	12	12	12	12	12	14	15	15	17
Total dividends	16.8	16.8	16.8	16.8	16.8	16.8	19.6	21.0	21.0	23.8

(*1) Conducted stock split which shall split of common stock at a ratio of 1:5 as the effective date of July 1, 2017. DPS is referring the amount after stock split.

(*2) "Income attributable to owners of parent" based on IFRS.

ROE Trend

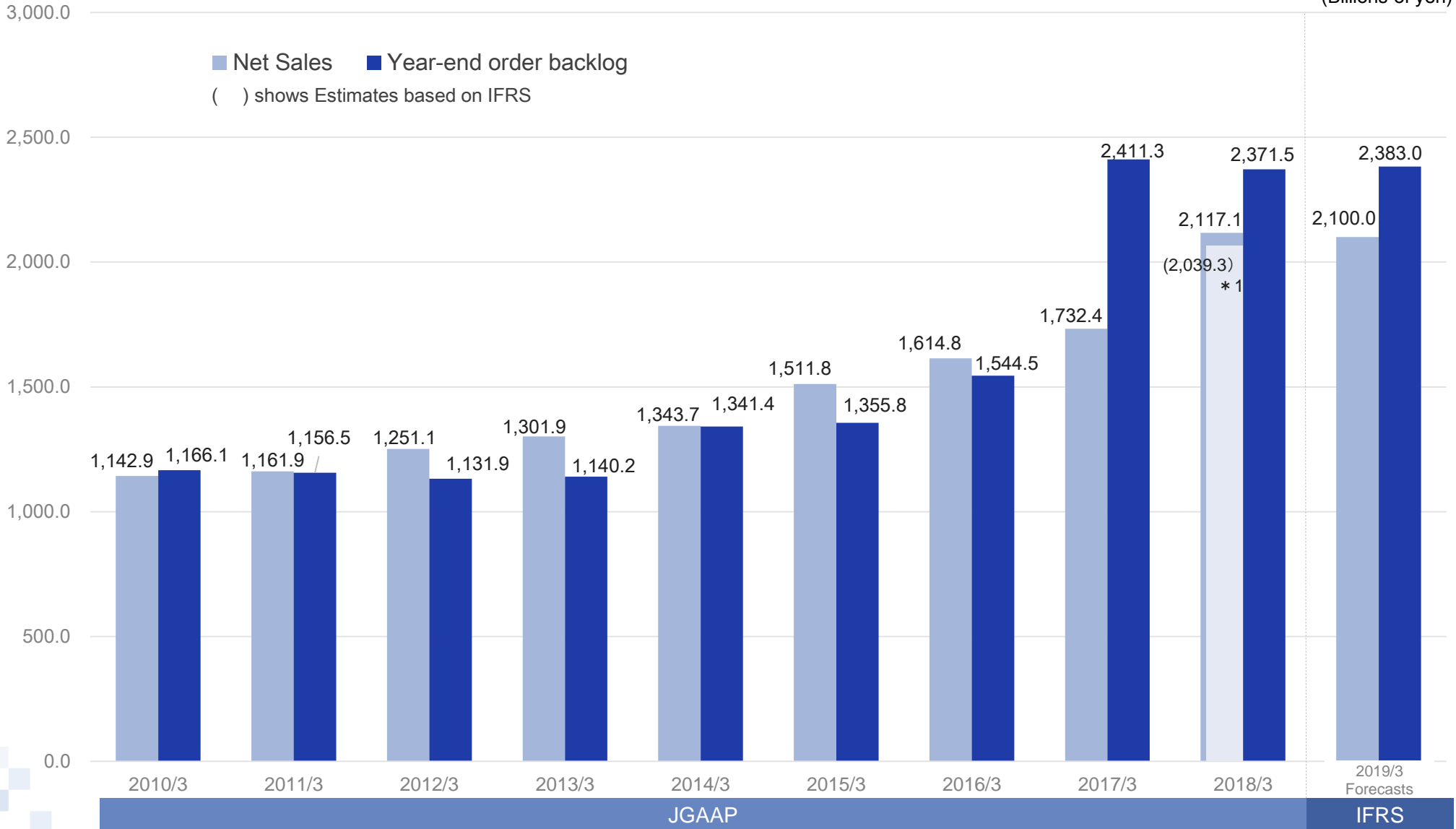


	JGAAP								
(Billions of yen)	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3	2017/3	2018/3
Net income attributable to owners of parent w/o goodwill amortization	43.1	43.0	38.8	54.3	37.2	46.9	79.4	85.7	85.1
Equity EOY	584.5	601.6	605.7	651.3	676.8	773.4	740.9	802.1	833.8
Accumulated amortization of goodwill (After 2009/3)	12.6	18.4	26.8	37.6	51.6	66.4	82.4	102.5	129.4
Equity EOY w/o goodwill amortization	597.1	620.0	632.5	688.9	728.4	839.8	823.3	904.6	963.3

Trend of Order Backlog and Net Sales

(Billions of yen)

■ Net Sales ■ Year-end order backlog
 () shows Estimates based on IFRS



(*1) Results based on IFRS were calculated taking into account only major differences in standards with JGAAP.

The results based on IFRS are for reference only and have not been audited. The figures are subject to change depending on the results of the accounting audit.



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