



NEWS RELEASE

May 15, 2018

In a First for Japan, NTT DATA Enters into Global SISO Partnership with VMware ~ Virtualization Software "VMware" Added to "Integrated Development Cloud," NTT DATA Group's Development Environment ~

NTT DATA Corporation

On May 15, 2018, in a first for a Japanese company, NTT DATA Corporation (Head Office: Koto-ku, Tokyo, Japan; President and Chief Executive Officer: Toshio Iwamoto; hereinafter, "NTT DATA") entered into a VMware Global System Integrator & System Outsourcer (hereinafter, "Global SISO") agreement with VMware (Head Office: California, United States of America; CEO: Pat Gelsinger; hereinafter, "VMware").

With the formation of this Global SISO partnership, the NTT DATA Group will cooperate with VMware to globally provide system construction and outsourcing services that make digital transformations possible for clients.

In addition, VMware products will be newly added to the "Integrated Development Cloud" (*1), an item in which the system development environment for the entire NTT DATA Group is consolidated on a cloud service. As a result, the breadth of product options will increase, and it will become easier to link existing applications that utilize VMware products with applications for various cloud environments.

NTT DATA is aiming for total sales of 40 billion yen in VMware product-related areas such as the system construction business by the end of FY 2020.

[Background]

In recent times, digitalization has progressed, creating new businesses. In conjunction with that, there has been a growing need to link traditional applications, which require conventional reliability and robustness, with digital applications, which require agility and flexibility. When linking applications, integration such as using cloud environments or on-premise virtual environments in accordance with special characteristics and circumstances is indispensable.

Since 2001, NTT DATA has been making efforts toward virtualization software (*2), primarily in traditional areas. From 2006, it has provided support for the introduction of VMware products as a certified VMware consulting partner. In recent years, NTT DATA has been strengthening its digitalization support efforts, but linkage with traditional existing systems is a task in need of addressing.

VMware has an overwhelming share of the corporate virtualization software market. Recently, it has been globally advancing digital support for infrastructures such as container technology (*3) and multi-cloud (*4).

NTT DATA has entered into a Global SISO partnership with VMware in order to support unified platforms that include both traditional and digital aspects in the future.

[Regarding the Formation of the Global SISO Partnership]

The Global SISO partnership is a partnership with VMware targeting system integrators and system outsourcers around the globe, available only to a limited number of companies in the world.

With the formation of this partnership, NTT DATA will receive proposal support and technical support including introduction and operational support from VMware. It will be possible to provide everything from customer proposals to system construction and operations. Capitalizing on this, NTT DATA aims to strengthen its cooperation with VMware in the joint development of solutions around the world.

[Regarding the Addition of "VMware" to the Integrated Development Cloud]

"VMware Cloud Foundation" (*5), a platform comprised of virtualization software provided by VMware, will be added to the Integrated Development Cloud, on which the system development environment for the entire NTT DATA Group is consolidated. As a result, it will become possible to conduct development on the Integrated Development Cloud leveraging client's existing IT properties that utilize VMware products. Further, fusion with the newest infrastructure technologies, such as network virtualization, storage virtualization, and multi-cloud functionality, will be simple to realize.

**Improvement of Application Portability
Simplification of System Maintenance Management**

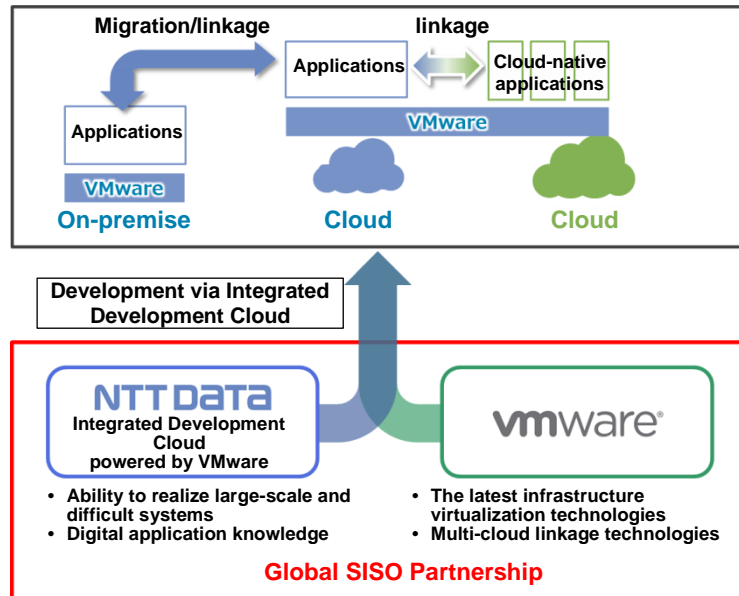


Figure: Image of the Digitalization Support Made Possible Through the Cooperation of NTT DATA and VMware

[Regarding the Future]

NTT DATA is aiming for total sales of 40 billion yen in VMware product-related areas such as the system construction business by the end of FY 2020.

In addition, NTT DATA is also planning for the addition of functions on the Integrated Development Cloud such as a hybrid cloud linked with such services as "VMware Cloud on AWS," which allows for the use of virtual environments on clouds, and environments that utilize container technologies.

- (*1) The Integrated Development Cloud is a cloud foundation on which the system development environment for the entire NTT DATA Group is consolidated.
Press release on January 25, 2017: Development Environment for Entire NTT DATA Group Consolidated on "Integrated Development Cloud"
<http://www.nttdata.com/jp/ja/news/release/2017/012500.html>
- (*2) Virtualization software is software that is able to make it appear as though many servers exist by logically dividing server resources into multiple parts and using one server to realize the operation of multiple virtual servers. In recent years, this has not been limited to servers; there is also software that logically divides network resources, storage resources, and so forth.
- (*3) Container technologies are technologies that provide multiple OS environments by creating partitioned spaces called "containers" on a single OS.
- (*4) Multi-cloud is the attitude of laterally using multiple cloud environments or a structure in which that is realized.
- (*5) VMware Cloud Foundation is a platform provided by VMware comprised of server, network, and storage virtualization and management software.

* VMware, VMware Cloud Foundation, and VMware Cloud on AWS are the trademarks or registered trademarks of VMware, Inc. in the United States of America and other countries.
* Other product names, company names, and group names are the trademarks or registered trademarks of their respective companies.

[Inquiries Regarding This Matter]

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