



Global IT Innovator
—
NTT DATA GROUP




Company Presentation for the First Quarter of the Fiscal Year ending March 31, 2010

2009

NTT DATA CORPORATION
July 31 , 2009

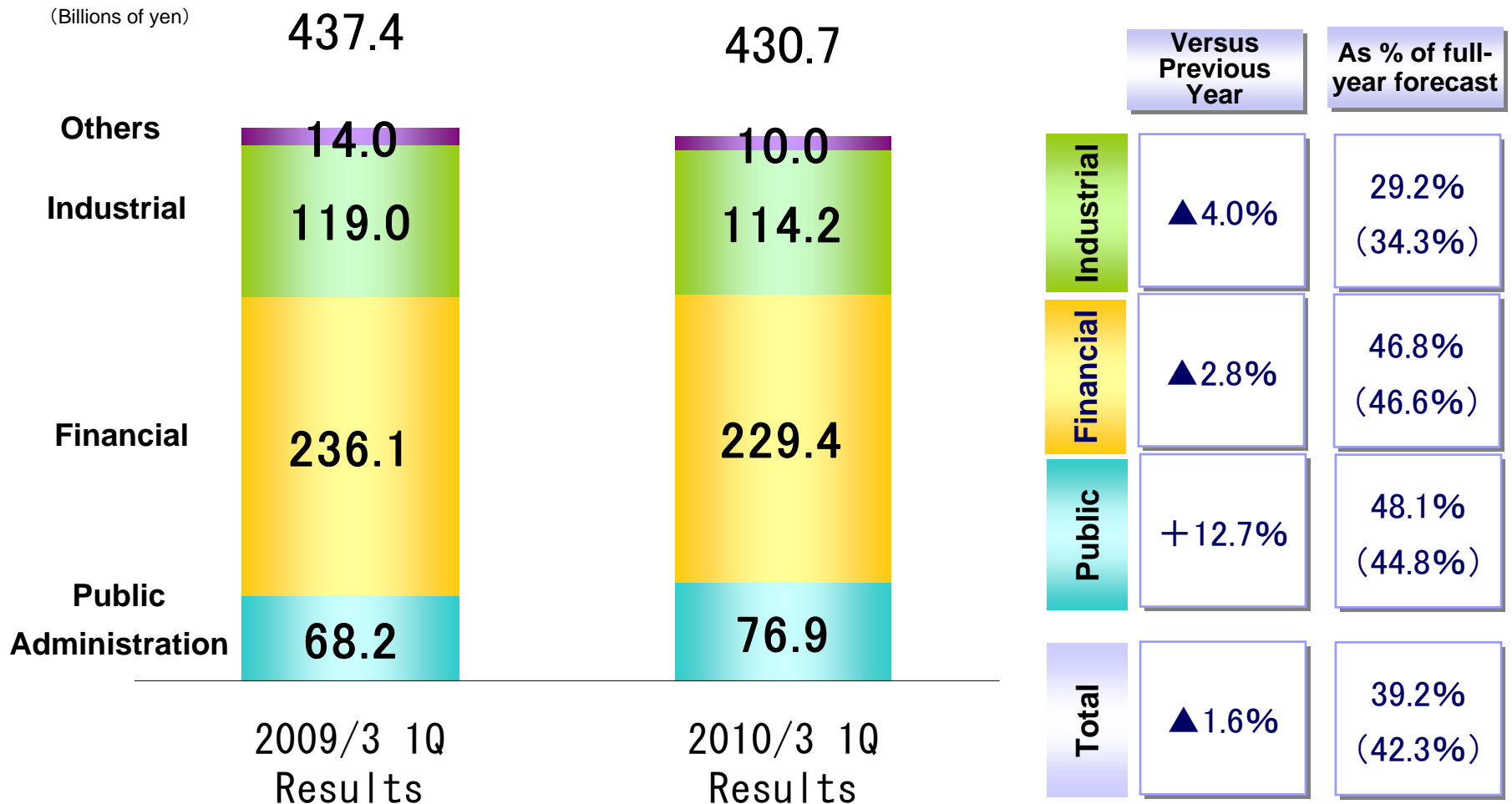
This English text is a translation of
the Japanese original. The Japanese
Original is authoritative.

Results for the 1st Quarter of FY Ending March 31, 2010

			Versus Previous Year	
1	New Orders Received	¥430.7 billion		■ Versus Previous Year ▲6.7 billion yen [▲1.6%]
2	Net Sales	¥269.3 billion		■ Versus Previous Year +24.4 billion yen [+10.0%]
3	Operating Income	¥16.6 billion		■ Versus Previous Year ▲4.5 billion yen [▲21.3%]

New Orders Received

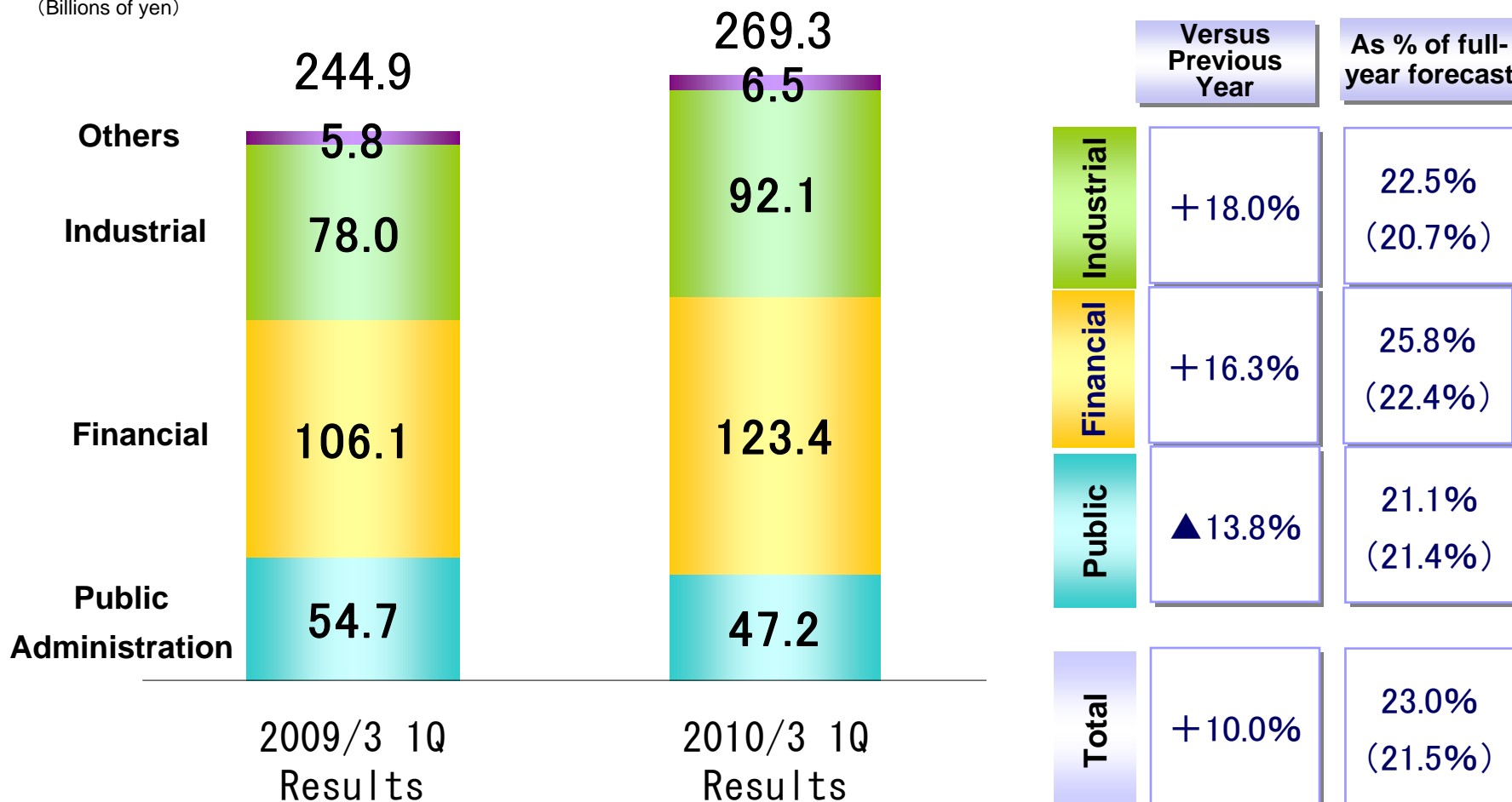
■ Order growth from existing customers in the Public Administration Sector was offset by declines in the Industrial and Financial Sectors, leaving the overall results unchanged.



*Figures in () are for previous year.

■ In addition to consolidated subsidiary expansion, non-consolidated sales growth notably in the Financial Sector contributed to increased sales.

(Billions of yen)



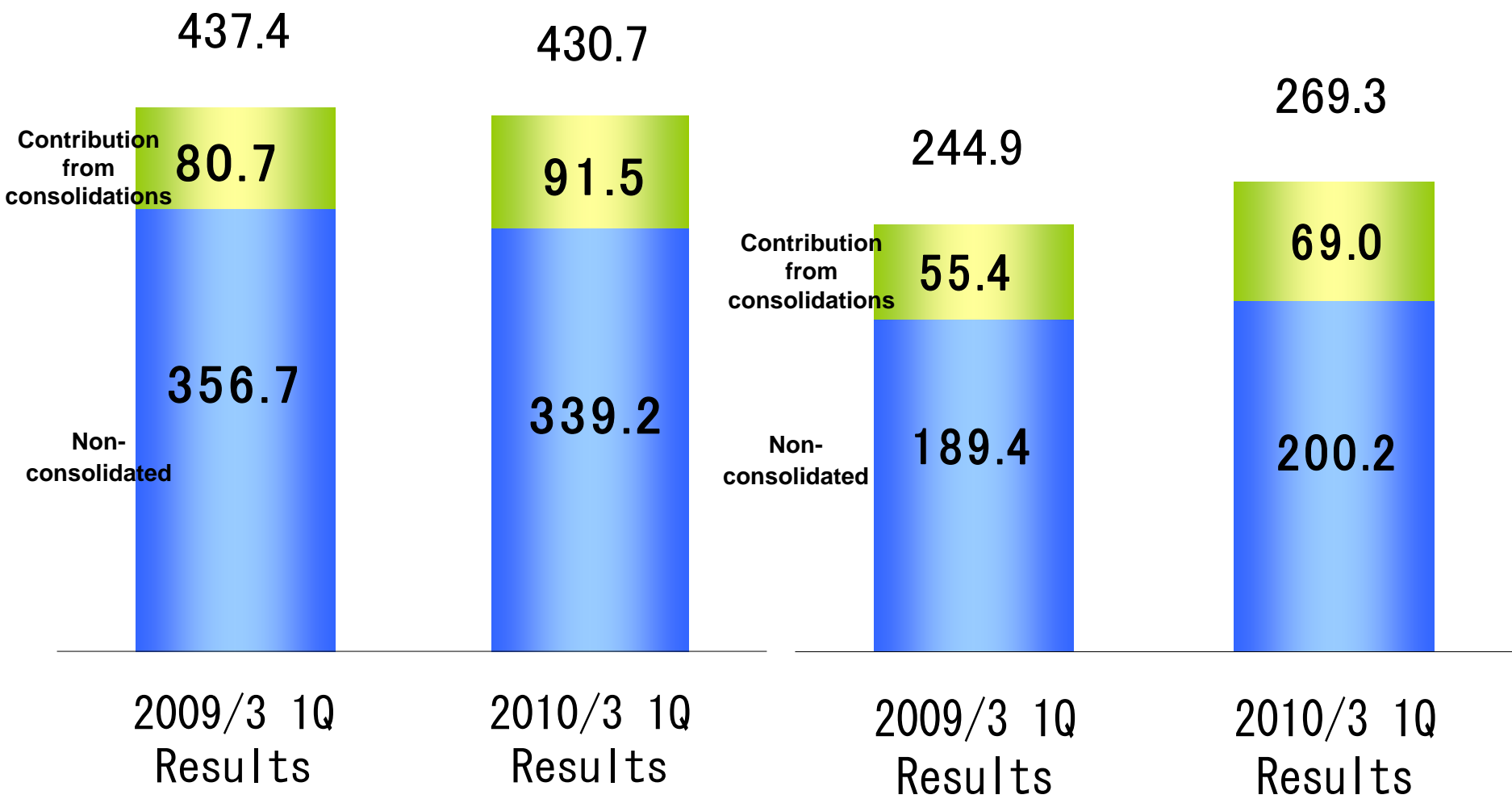
*Figures in () are for previous year.

Consolidated/Non-consolidated Results (New Orders Received/Net Sales)



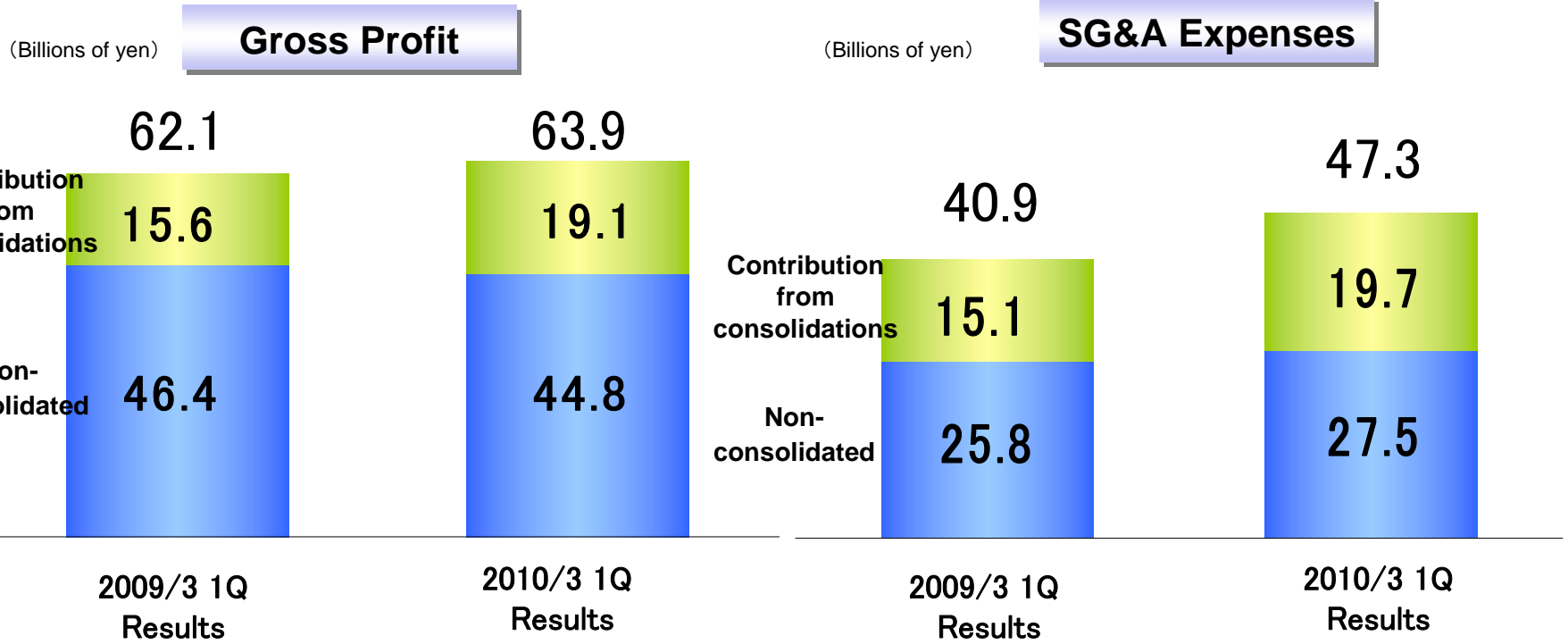
(Billions of yen) **New Orders Received**

(Billions of yen) **Net Sales**



Gross Profit and SG&A Expenses

- Gross profit increased thanks primarily to consolidated subsidiary expansion, despite a decline in non-consolidated results.
- SG&A expenses increased due both to consolidated subsidiary expansion and a non-consolidated rise.



Cost-of-Sales Ratio (Consolidated)

74.6%

76.3%

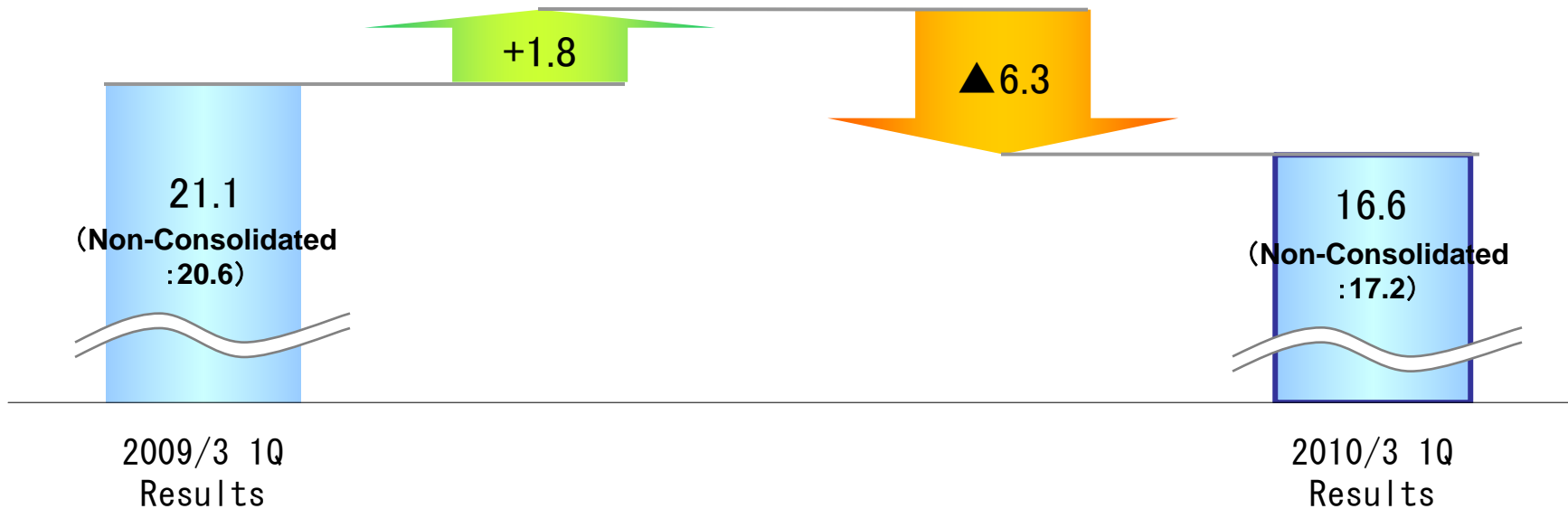
SG&A Ratio (Consolidated)

16.8%

17.5%

Factors for Year-on-Year Change in Operating Income

(Billions of yen)



Gross Profit

- Grew with consolidated subsidiary expansion, etc. +3.5 billion yen
- Non-consolidated decline affected by drop in some equipment services, etc. ▲1.6 billion yen

SG&A Expenses

- Grew with consolidated subsidiary expansion, etc. +4.6 billion yen
- Non-consolidated rise in selling expenses, etc., from boosting sales efforts +1.7 billion yen

Major Initiatives for the FY Ending March 2010 (since April 2009)



1	e-Tax-related business	<ul style="list-style-type: none"> ● Won SI and development order for reconfiguration and integration of "e-Tax" National Tax Electronic Filing and Payment System.
2	Expansion of NTT DATA Regional Bank Integrated Services Center	<ul style="list-style-type: none"> ● Started service provision to Aomori Bank and Hokuetsu Bank. ● Tottori Bank committed to use the service.
3	Establishment of NTT DATA Biz Integral Corporation	<ul style="list-style-type: none"> ● NTT DATA Group and domestic package vendors established an operating company to jointly provide the next-generation solution "Biz ∫."
4	Start of Company System Operation	<ul style="list-style-type: none"> ● Established the following three companies July 1, 2009. <ul style="list-style-type: none"> • Public and Financial Company • Global IT Service Company • Solutions and Technology Company
5	Reorganization of Group Companies	<ul style="list-style-type: none"> ● Consolidated 13 Group companies into five companies. (NTT DATA SOLFIS CORPORATION, NTT DATA i CORPORATION, NTT DATA SYSTEM TECHNOLOGIES Inc., NTT DATA INTELLILINK CORPORATION, QUNIE CORPORATION)
6	Pursuing M&A	<ul style="list-style-type: none"> ● Acquired BNI Systems, boosting offshore software development capability in China.

Overview of Earnings and New Orders Received for the 1st Quarter



(Billions of yen, %)

	2009/3 1st Quarter Results (1)	2010/3 1st Quarter Results (2)	Change (2) -(1)	Rate of change (2) -(1)
Net Sales	244.9	269.3	+24.4	+10.0
Operating Income	21.1	16.6	▲ 4.5	▲21.3
Operating Income Margin	8.6	6.2	—	▲ 2.4
Ordinary Income	20.8	15.1	▲ 5.6	▲27.1
Net Income	11.9	7.4	▲ 4.4	▲37.6
New Orders Received	437.4	430.7	▲ 6.7	▲ 1.6

■ IT spending continues to be depressed, but some bright spots are starting to appear.

General Trends		Trends by Main Sectors	
Public	No change	Continued slow decline in regular IT spending by national government, but increased spending expected in safety/security fields, healthcare, etc.	
		National government	<ul style="list-style-type: none"> Despite downward trend in long-term operational costs, additional spending expected mainly for operations/system optimization and projects such as "Three-year Emergency Plan" and "i-Japan Strategy 2015".
		Local governments	<ul style="list-style-type: none"> Even in difficult economy, increased opportunities seen in IT consulting, operation streamlining, joint outsourcing, etc. Safety/security market growth expected, e.g., disaster prevention, facilities management. With severe cost-cutting demands in tenders, etc., overall trend expected to remain unchanged.
		Health care-related field	<ul style="list-style-type: none"> As online processing of health insurance claims becomes more common, growth expected in related businesses. More spending expected to result from plans to rejuvenate regional healthcare.
Financial	Decline	Spending seen for compliance with regulations, but IT spending incentive should continue declining in all business categories as corporate results remain in downward trend	
		Major financial institutions	<ul style="list-style-type: none"> Big spending on financial institution mergers tapering off. Problem loan disposal, equity losses, and other issues show pronounced worsening. Other than mandatory spending on legal compliance, internal control, etc., market trending downward.
		Regional banks etc.	<ul style="list-style-type: none"> Corporate results remain weak due to problem loan disposal and equity losses. IT spending curtailed other than for cost-cutting shared systems and mandatory legal compliance, etc. Slight decline.
		Securities, life/non-life insurers, etc.	<ul style="list-style-type: none"> Securities: New, large-scale IT projects unlikely for now due to continued financial difficulty especially in large brokerages. Insurance: Slight decline overall despite spending on efficiency, compliance, and system integration from mergers.
Industrial	Decline	Slowdown still impacting IT spending especially by manufacturing industry; other industries vary with business category and company	
		Telecom	<ul style="list-style-type: none"> IT spending holding relatively steady despite extended economic downturn. Faster networks and IP expected to result in spending, e.g., for cross-category platforms not limited to telecom industry.
		Manufacturing	<ul style="list-style-type: none"> Steeply dropping profits for most firms and red ink for many will continue to severely depress IT spending. Steady demand for cost-cutting such as optimization of production and logistics control, and outsourcing.
		Distribution	<ul style="list-style-type: none"> Reduced sales in a slowing economy will continue to dampen IT spending. In midst of industry restructuring, continued demand for customer data analysis, EC sites, and other customer contact solutions.
		Service, media transport, construction	<ul style="list-style-type: none"> Economic slowdown strongly impacting service and media, where IT spending likely to remain depressed. Continued strong demand from expanding mutual usability of transit smart cards and system needs for group governance, etc.

■ Initial forecasts for full-year results remain unchanged.

(Billions of yen [except cash dividends per share], %)

	2009/3 Results (1)	2010/3 Forecasts (2)	Change (2) -(1)	Rate of change (2) -(1)
Net Sales	1,139.0	1,170.0	+30.9	+ 2.7
Operating Income	98.5	90.0	▲ 8.5	▲ 8.7
Operating Income Margin	8.7	7.7	—	▲ 1.0
Ordinary Income	95.5	86.0	▲ 9.5	▲ 10.0
Net Income	48.3	47.0	▲ 1.3	▲ 2.8
New Orders Received	1,035.2	1,100.0	+64.7	+ 6.3
Cash Dividends per Share (yen)	6,000	6,000		

Cautionary Statement Regarding Forward-looking Statements

- ※ Forecast figures in this document are based on current economic and market conditions. As changes in the Japanese economy and information services market are possible, NTT DATA Group cannot guarantee their accuracy.
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