



Company Presentation for the Fiscal Year ended March 31, 2012

May 8, 2012
NTT DATA Corporation

This English text is a translation of
the Japanese original. The Japanese
Original is authoritative.

NTT DATA

1. Results for Fiscal Year Ended March 31, 2012
2. New Medium-term Management Plan
3. Earnings Forecasts for Fiscal Year Ending March 31, 2013
4. Appendices

**Cautionary Statement
Regarding Forward-looking Statements**

Forecast figures in this document are based on current economic and market conditions. As changes in the global economy and information services market are possible, NTT DATA Group cannot guarantee their accuracy.
















Services, products, and other names contained within this handout are trademarks, registered or otherwise, of NTT DATA Corporation or other companies.



1. Results for Fiscal Year Ended March 31, 2012

Highlights of Results for FY Ended March 31, 2012

[Billions of yen]

	FY Mar. 2012 Full-year Results	YoY	Versus Forecasts	4Q FY Mar. 2012 3 months Results (Jan.-Mar.)	YoY
New Orders Received	1,098.4	+ 109.9 (+ 11.1%) 	+ 98.4 (+ 9.8%) 	250.5	+ 33.3 (+ 15.4%) 
Net Sales	1,251.1	+ 89.2 (+ 7.7%) 	+ 51.1 (+ 4.3%) 	362.3	+ 14.3 (+ 4.1%) 
Operating Income	80.4	+ 2.1 (+ 2.7%) 	+ 0.4 (+ 0.5%) 	29.0	- 3.3 (- 10.2%) 
Segment Profit ^(*)	71.8	+ 3.4 (+ 5.0%) 	- 1.1 (- 1.5%) 	24.9	- 1.4 (- 5.5%) 
Net Income	30.4	- 6.8 (- 18.4%) 	- 2.5 (- 7.7%) 	14.0	- 0.3 (- 2.5%) 

*1 Segment Profit is income before income taxes.

New Orders Received

Versus previous year: Increased on the back of the expansion of consolidated subsidiaries in addition to the growth in E-IT orders for new and existing system upgrades.

Versus forecasts: Exceeded forecasts primarily due to the impact of increases in non-consolidated P&F and E-IT orders.

[Billions of yen]

	FY Mar. 2012 Full-year Results	YoY (*1)	Versus Forecasts	4Q FY Mar. 2012 3 months Results (Jan.-Mar.)	YoY (*1)
Public & Financial IT Services(P&F)	634.4	+ 26.3 (+ 4.3%)	+ 39.4 (+ 6.6%)	131.7	+ 18.5 (+ 16.4%)
Enterprise IT Services(E-IT) (*2)	425.2	+ 81.6 (+ 23.8%)	+ 57.2 (+ 15.6%)	110.8	+ 13.7 (+ 14.2%)
Solutions & Technologies (S&T)	37.6	+ 1.9 (+ 5.6%)	+ 1.6 (+ 4.6%)	7.7	+ 1.1 (+ 17.8%)
Total	1,098.4	+ 109.9 (+ 11.1%)	+ 98.4 (+ 9.8%)	250.5	+ 33.3 (+ 15.4%)

*1 Data for FY ended March 31, 2011, a basis of comparison, reflects reclassification by customer business fields in some overseas subsidiaries.

*2 Enterprise IT Services Company: Renamed from Global IT Services Company in April 1, 2012.

Versus previous year: Increased across the companies as a result of consolidated subsidiary expansion, etc.

Versus forecasts: Exceeded forecast due mainly to E-IT telecom related sales growth among other reasons.

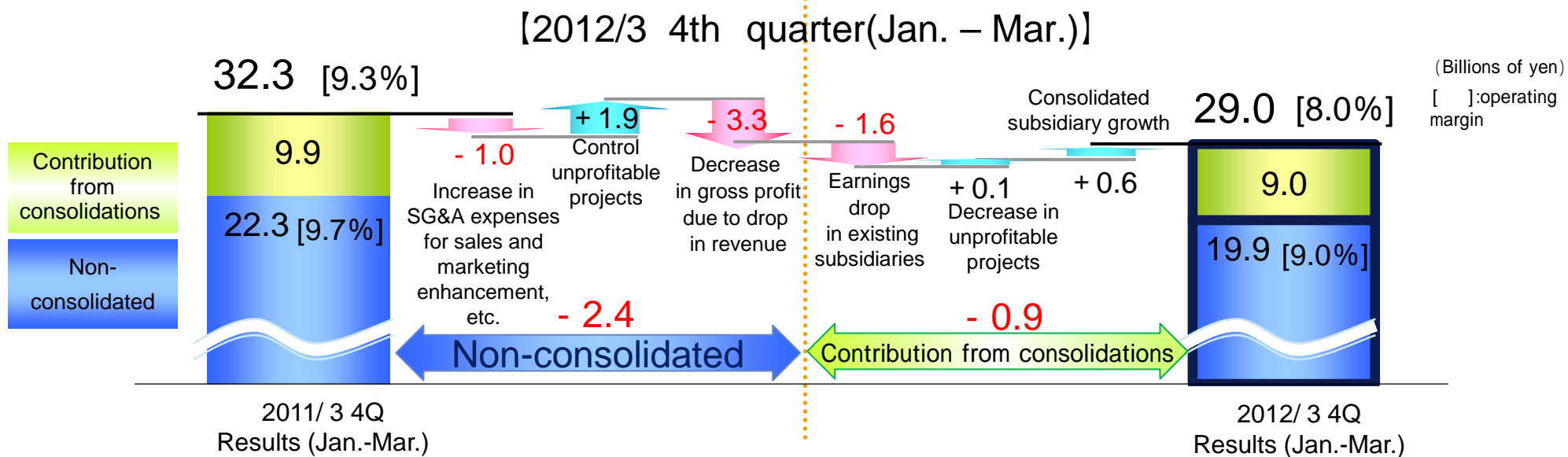
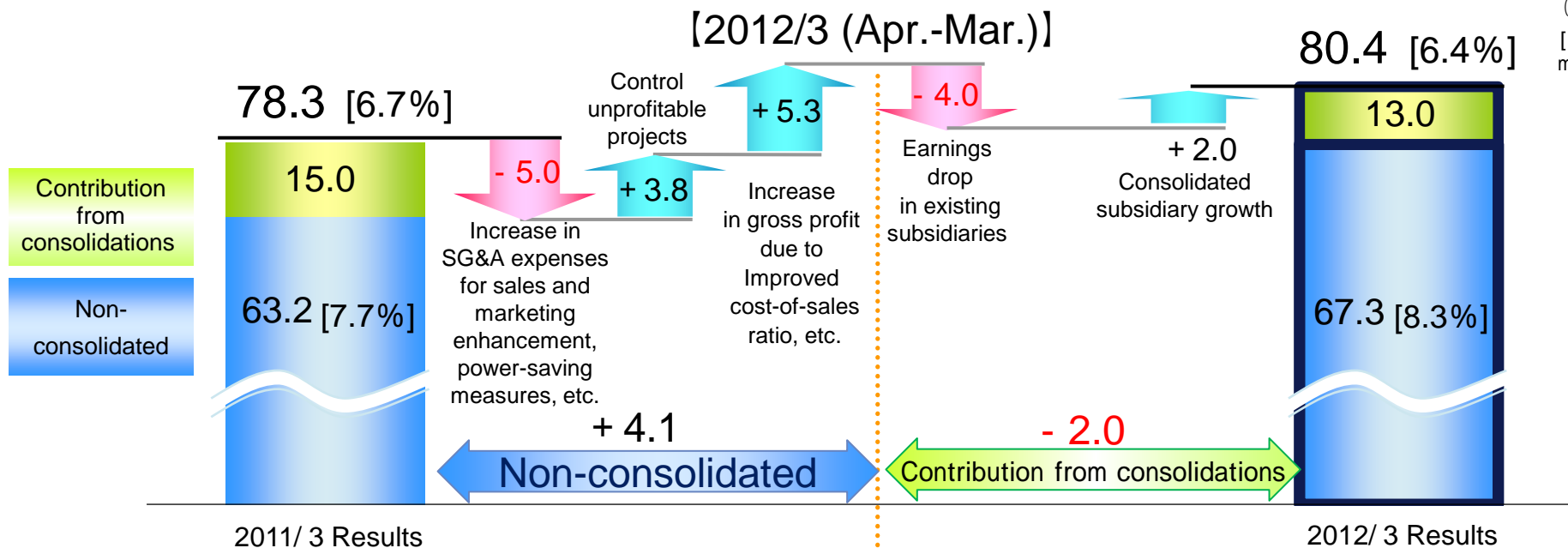
	[Billions of yen]				
	FY Mar. 2012 Full-year Results	YoY (*2)	Versus Forecasts	4Q FY Mar. 2012 3 months Results (Jan.-Mar.)	YoY (*2)
Public & Financial IT Services(P&F) ^(*1)	783.5	+ 16.2 (+2.1%)	+ 6.5 (+0.8%)	222.3	- 6.8 (- 3.0%)
Enterprise IT Services(E-IT) ^(*1)	427.0	+ 73.7 (+20.9%)	+ 46.0 (+12.1%)	131.2	+ 22.2 (+20.4%)
Solutions & Technologies (S&T) ^(*1)	169.2	+ 6.1 (+3.8%)	+ 3.2 (+1.9%)	48.8	+ 5.2 (+12.0%)
Others/ Elimination, etc.	- 128.6	- 6.9 (- 5.7%)	- 4.6 (- 3.8%)	- 39.9	- 6.2 (- 18.4%)
Total	1,251.1	+ 89.2 (+7.7%)	+ 51.1 (+4.3%)	362.3	+ 14.3 (+4.1%)

*1 Per-segment data includes internal transactions.

*2 Data for FY ended March 31, 2011, a basis of comparison, reflects reclassification by customer business fields in some overseas subsidiaries.

Operating Income (Versus previous year)

(Billions of yen)
[]:operating margin



Segment Profit

Versus previous year : In spite of the impact of non-operating and extraordinary losses, earnings increased overall mainly owing to improved cost-of-sales ratio at E-IT as well as an expansion of consolidated subsidiaries, etc.

Versus forecasts : Slightly lower than forecast due to a decline in income from existing P&F and E-IT subsidiaries, etc., despite a drop in non-operating and extraordinary losses.

[Billions of yen]

	FY Mar. 2012 Full-year Results	YoY (*2)	Versus Forecasts	4Q FY Mar. 2012 3 months Results (Jan.-Mar.)	YoY (*2)
Public & Financial IT Services(P&F) (*1)	56.0	- 10.3 (- 15.5%)	- 2.9 (- 5.0%)	11.7	- 9.1 (- 43.9%)
Enterprise IT Services(E-IT) (*1)	7.8	+ 9.6 (-)	- 4.1 (- 34.9%)	3.4	+ 2.7 (+ 375.8%)
Solutions & Technologies (S&T) (*1)	13.4	+ 3.5 (+ 36.3%)	+ 4.4 (+ 49.3%)	8.6	+ 4.4 (+ 102.8%)
Others/ Elimination, etc.	- 5.4	+ 0.4 (+ 7.6%)	+ 1.5 (+ 22.8%)	1.1	+ 0.6 (+ 112.0%)
Total	71.8	+ 3.4 (+ 5.0%)	- 1.1 (- 1.5%)	24.9	- 1.4 (- 5.5%)

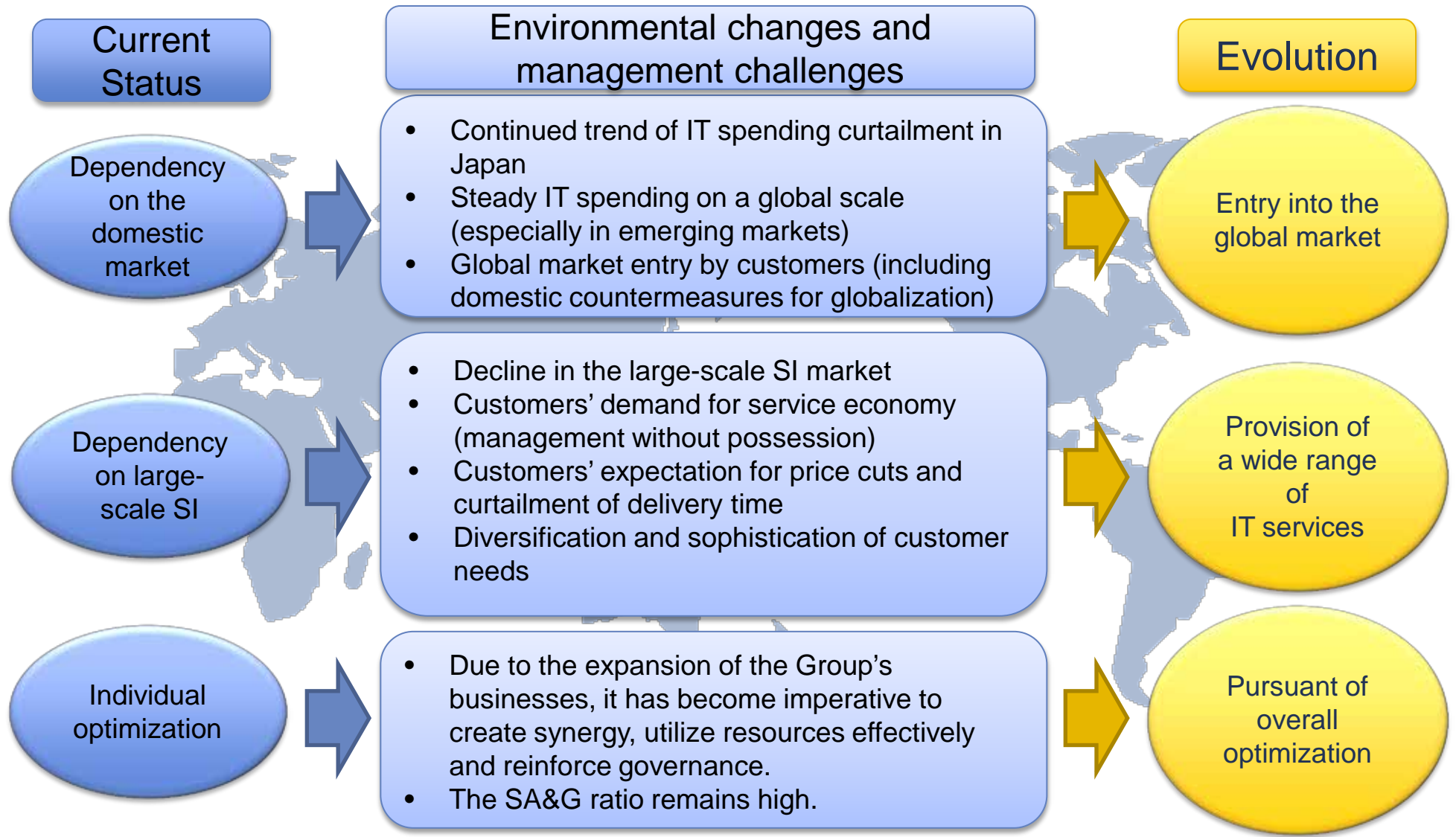
*1 Total Segment Profit is equivalent to income before income taxes. Financing costs and some other common costs are not reflected in company data. Per-segment data includes internal transactions. Totals are income before income taxes.

*2 Data for FY ended March 31, 2011, a basis of comparison, reflects reclassification by customer business fields in some overseas subsidiaries.



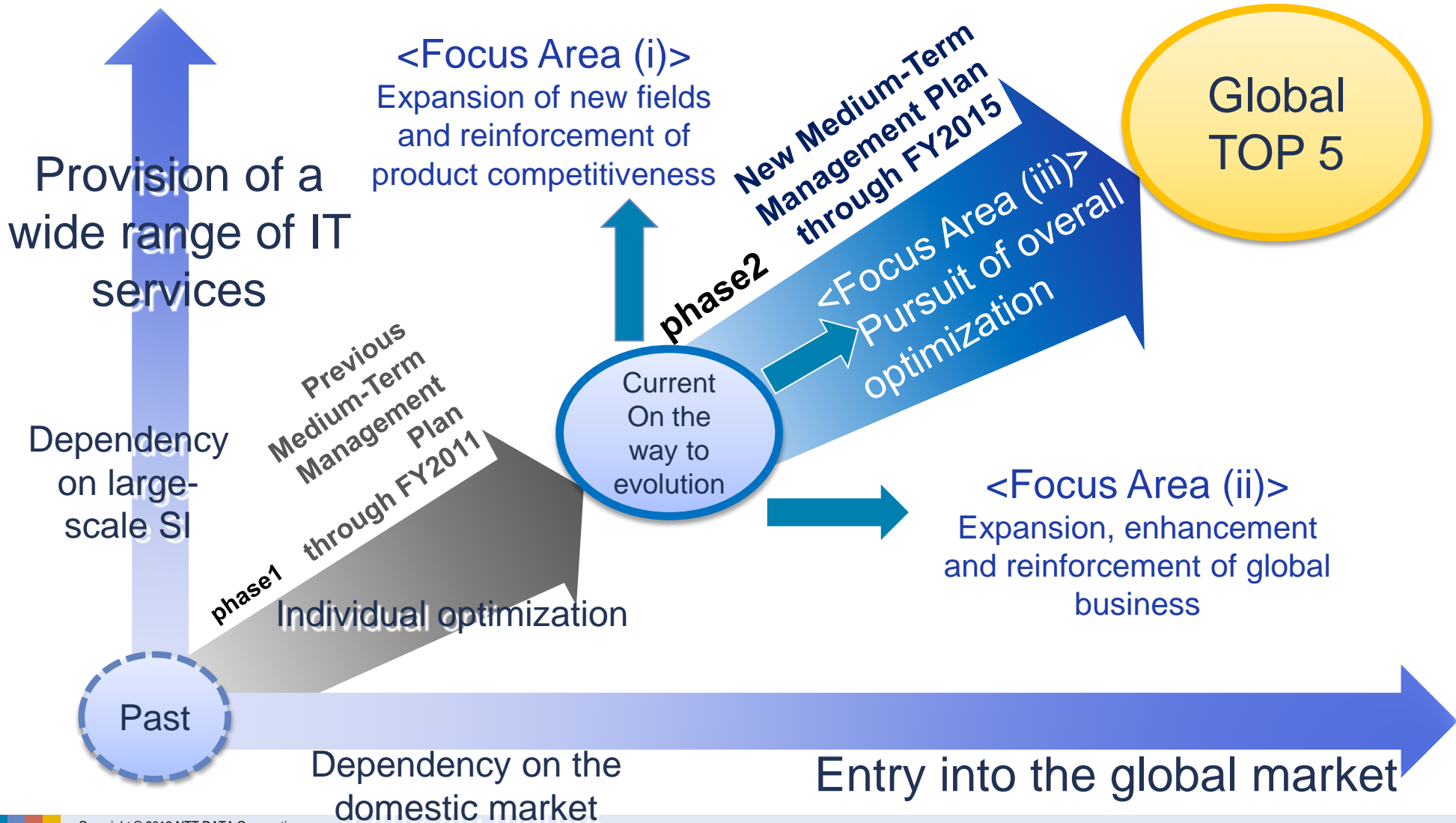
2. New Medium-term Management Plan

(FY Mar. 2013 ~ FY Mar. 2016 : 4-year Plan)

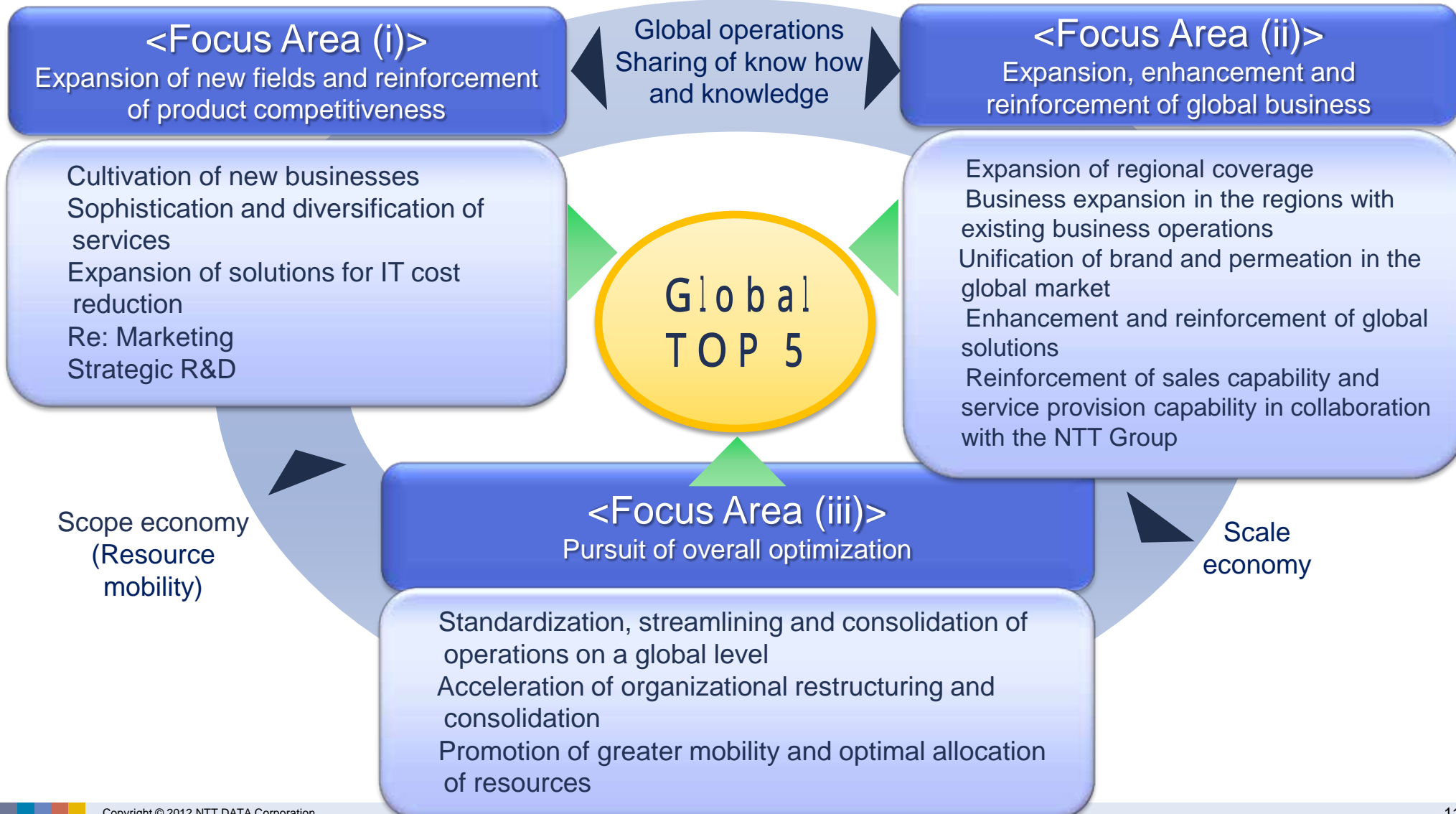


Positioning and Focused Areas of the New Medium-Term Management Plan

With the aim of becoming one of the “Global TOP 5,” will evolve from a “corporate group focused on domestic large-scale SI business” into a “corporate group which provides a wide range of IT services effectively on a global scale”



With the aim of becoming one of the “Global TOP 5,” work on the three focus areas.



Focus Area (i) Expansion of new fields and reinforcement of product competitiveness	
Cultivation of new businesses	Promote business cultivation in new fields by providing solutions for social issues such as prodigious amounts of information, aging of the population resulting from the decline in the birthrate, shortage of power supply, etc. through the utilization of IT power. (e.g. M2M cloud-computing, robotics business, etc.)
Sophistication and diversification of services	In order to respond to customers' demand not only for simple tasks but also for IT application to more complicated operations (customers' core operations, advanced data analysis, etc.), aim at sophistication and diversification of services to offer including core operation BPO, business analytics, etc.
Expansion of solutions for IT cost reduction	In order to respond to customers' expectation for lower IT service prices amid the severe economic environment, focus on the expansion and provision of solutions for IT cost reduction such as shared center business, community cloud-computing, AMO, etc. in which NTT DATA has expertise.
Re: Marketing	By re-examining markets and shifting resources to fields with growth potential, gain new growth businesses. (e.g. Re-examination of corporate business, regional business, etc.)
Strategic R&D	Will investment aggressively in order to expand new fields and strengthen product competitiveness including the improvement of software production technologies, our core competence, exemplified by software automation, etc. as well as R&D of advanced technologies in collaboration with the world's leading research institutes and universities.

Focus Area (ii)

Expansion, enhancement and reinforcement of global business

Focus Area (ii) Expansion, enhancement and reinforcement of global business

Expansion of regional coverage	In order to ensure that we will be able to support our customers' entry into the global market and incorporate overseas markets with growth potential, will fill in gaps in all regions and develop operational sites throughout the world. (e.g. Africa, Central and South America, etc.)
Business expansion in the regions with existing business operations	In addition, with regard to the regions with existing business operations, will expand business in accordance with the market size in order to ensure that the NTT DATA Group will have a certain degree of market presence.
Unification of brand and permeation in the global market	By unifying trade names and logos of overseas Group companies into the "NTT DATA brand" and appealing the NTT DATA Group's track records and credibility to customers on a global scale in the future, aim to permeate the "NTT DATA brand" in the global market.
Enhancement and reinforcement of global solutions	By sharing, expanding horizontally and strengthening know-how of the NTT DATA Group's core competence such as SAP, Telecom, etc. across the cross-border team (Global One Team), will provide customers with solutions which will lead to the success of their global business.
Reinforcement of sales capability and service provision capability in collaboration with the NTT Group	By promoting sharing of information and resources with the NTT Group in each region through the utilization of data centers owned by the NTT Group, etc., will achieve the reinforcement of customer service capability.

Focus Area (iii) Pursuit of overall optimization

Standardization, streamlining and consolidation of operations on a global level

Will aim to streamline indirect operations by leveraging offshore bases (India, China, etc.) in addition to the standardization, streamlining and consolidation of operations such as finance, human resources, administration, procurement, etc. on a global level.

Acceleration of organizational restructuring and consolidation

With regard to overseas Group companies, will complete consolidation and restructuring based on the four regions and solutions and aim to streamline sales activities, hiring of human resources and SA&G leveraging scale economy and reinforce governance. Will also promote the similar initiatives domestically by taking into account efficiency improvement through advantage of scale among other factors.

Promotion of greater mobility and optimal allocation of resources

In line with the new business portfolio which evolves in accordance with environment (new businesses cultivated by the Focus Area (i), etc.), will allocate resources appropriately on a timely basis in order to achieve further growth.

Global TOP 5

By evolving from a “corporate group focused on domestic large-scale SI business” into a corporate group which provides a wide range of IT services effectively on a global scale, will provide customers with best-in-class services leveraging scale economy.

Improvement of Corporate Value

By realizing sustainable growth even amid uncertain economic environment through the transformation of business structure to combine investment necessary for business development and further reinforcement of financial foundations, will improve corporate value.

EPS

(FY Ending March 2016)

20,000 yen

(versus FY Ended March 2012: 85% up)

* EPS (earnings per share)

Toward the achievement of objectives of the New Medium-Term Management Plan, we will position the first year (FY ending March 2013) as the year of structural reforms and invest approximately 10 billion yen in the three focus areas with the aim of achieving significant growth in the following three years.

Trend of EPS



Breakdown of Investment in the First Year (FY Ending March 2013)

Focus Area	Examples of Specific Measures	Investment Amount (billion yen)
(i) Expansion of new fields and reinforcement of product competitiveness	<ul style="list-style-type: none"> · Promotion of M2M, AMO and BPO · Reinforcement of R&D investment, etc. 	2.0
(ii) Expansion, enhancement and reinforcement of global business	<ul style="list-style-type: none"> · Unification of brand and permeation in the global market · Enhancement and reinforcement of global solutions · Restructuring of unprofitable divisions, etc. 	5.0
(iii) Pursuit of overall optimization	<ul style="list-style-type: none"> · Standardization, streamlining and consolidation of operations · Restructuring of overseas Group companies, etc. 	3.0
Total		10.0

* Non-operating : 5.0 billion yen, Operating : 5.0 billion yen



3. Earnings Forecasts for Fiscal Year Ending March 31, 2013

Expected to increase overall mainly owing to the growth in P&F orders by consolidated subsidiary expansion, etc.

[Billions of yen]

	FY Mar. 2012 Full-year Results	FY Mar. 2013 Full-year Forecasts	YoY
Public & Financial IT Services(P&F)	634.4	681.0	+ 46.5 (+ 7.3%)
Enterprise IT Services(E-IT)	425.2	406.0	- 19.2 (- 4.5%)
Solutions & Technologies (S&T)	37.6	41.0	+ 3.3 (+ 8.9%)
Total	1,098.4	1,130.0	+ 31.5 (+ 2.9%)

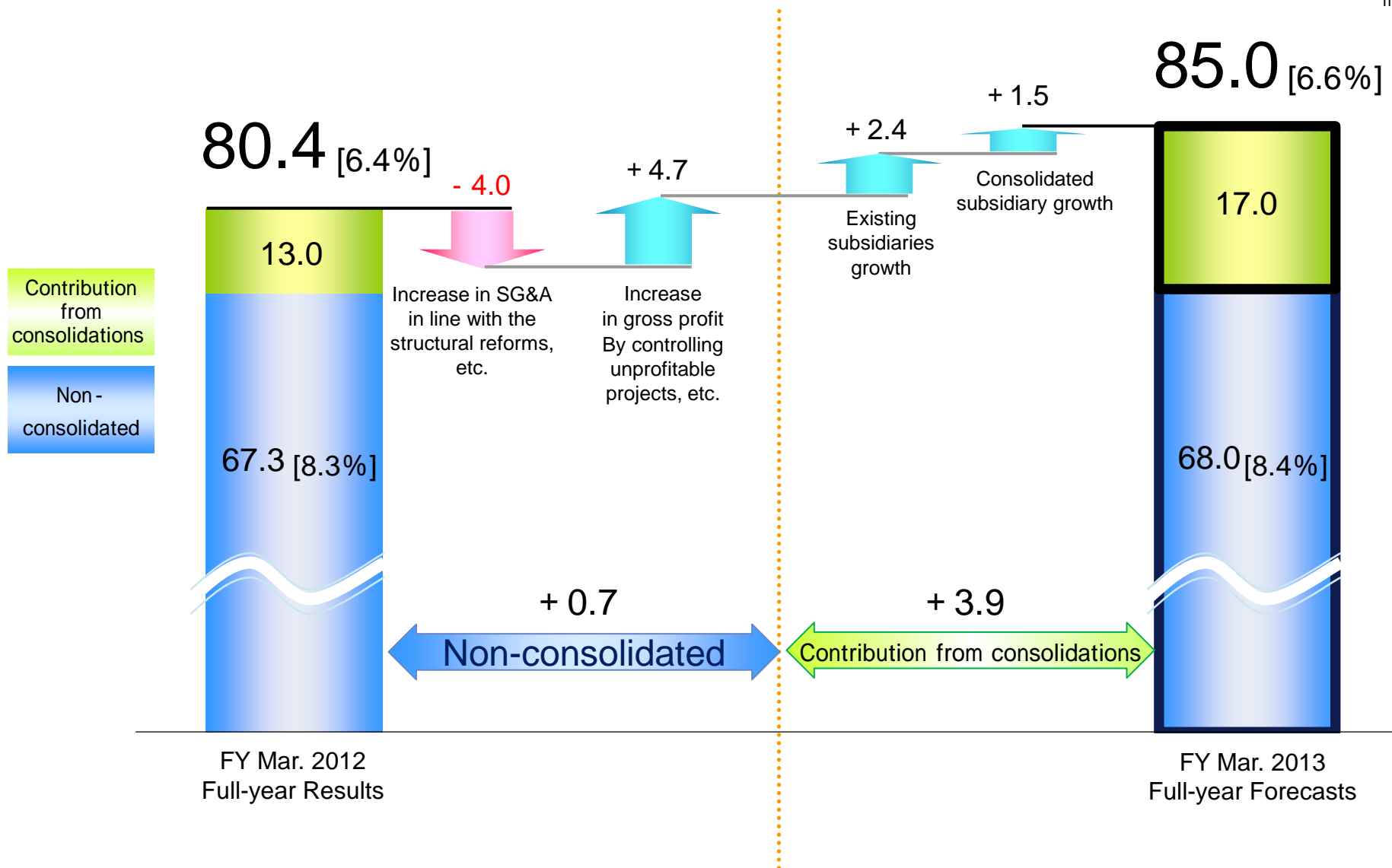
Overall increase thanks to the growth of P&F related sales on the back of consolidated subsidiary expansion, etc.

	[Billions of yen]		
	FY Mar. 2012 Full-year Results	FY Mar. 2013 Full-year Forecasts	YoY
Public & Financial IT Services(P&F) ^(*)	783.5	816.0	+ 32.4 (+ 4.1%)
Enterprise IT Services(E-IT) ^(*)	427.0	414.0	- 13.0 (- 3.1%)
Solutions & Technologies (S&T) ^(*)	169.2	176.0	+ 6.7 (+ 4.0%)
Others/ Elimination, etc.	- 128.6	- 126.0	+ 2.7 (+ 2.1%)
Total	1,251.1	1,280.0	+ 28.8 (+ 2.3%)

*1 Per-segment data includes internal transactions.

Operating Income

(Billions of yen)
 []: operating margin



Segment Profit

An increase in overall Segment Profit mainly owing to a rise in income from existing P&F and E-IT subsidiaries, etc. in spite of the impact of non-operating and extraordinary losses.







[Billions of yen]

	FY Mar. 2012 Full-year Results	FY Mar. 2013 Full-year Forecasts	YoY
Public & Financial IT Services(P&F) ^(*)	56.0	62.0	+ 5.9 (+ 10.6%)
Enterprise IT Services(E-IT) ^(*)	7.8	10.0	+ 2.1 (+ 28.0%)
Solutions & Technologies (S&T) ^(*)	13.4	6.0	- 7.4 (- 55.3%)
Others/ Elimination, etc.	- 5.4	- 5.0	+ 0.4 (+ 7.5%)
Total	71.8	73.0	+ 1.1 (+ 1.6%)

*1 Total Segment Profit is equivalent to income before income taxes. Financing costs and some other common costs are not reflected in company data. Per-segment data includes internal transactions. Totals are income before income taxes.

Highlights of Earnings Forecasts for Fiscal Year Ending March 31, 2013

(Billions of yen)

	FY Mar. 2012 Full-year Results	FY Mar. 2013 Full-year Forecasts	YoY	
New Orders Received	1,098.4	1,130.0	+ 31.5 (+ 2.9%)	
Net Sales	1,251.1	1,280.0	+ 28.8 (+ 2.3%)	
Operating Income	80.4	85.0	+ 4.5 (+ 5.7%)	
Segment Profit	71.8	73.0	+ 1.1 (+ 1.6%)	
Net Income	30.4	38.0	+ 7.5 (+ 24.8%)	
EPS (yen)	10,854	13,547	+ 2,692 (+ 24.8%)	



4. Appendices

Overview of Consolidated Earnings and New Orders Received for FY Ended March 31, 2012

(Billions of yen / %)

	2011/3 Results (Apr. - Mar.) (1)	2012/3 Results (Apr. - Mar.) (2)	2012/3 Full-Year Forecasts(3)	Rate of change (%)	
				(2)/(1)	(2)/(3)
Net Sales	1,161.9	1,251.1	1,200.0	+7.7	+4.3
Cost of Sales	882.3	941.8	895.0	+6.7	+5.2
Gross Profit	279.6	309.2	305.0	+10.6	+1.4
SG&A Expenses	201.3	228.8	225.0	+13.7	+1.7
Selling Expenses	91.1	105.6	103.0	+16.0	+2.6
R&D Expenses	10.7	13.5	11.0	+25.7	+22.8
Other Administrative Expenses	99.4	109.6	111.0	+10.3	-1.2
Operating Income	78.3	80.4	80.0	+2.7	+0.5
Operating Income Margin	6.7	6.4	6.7	-0.3	-0.3
Ordinary Income	75.7	75.5	73.0	-0.3	+3.5
Special Gains and Losses	-7.3	-3.7	-	+49.3	-
Income before Income Taxes	68.4	71.8	73.0	+5.0	-1.5
Income Taxes and Others	31.1	41.4	40.0	+33.0	+3.6
Net Income	37.3	30.4	33.0	-18.4	-7.7
New Orders Received	988.4	1,098.4	1,000.0	+11.1	+9.8
Orders on Hand	1,156.5	1,131.9	1,045.0	-2.1	+8.3
Capital Expenditures	139.0	133.9	135.0	-3.7	-0.8
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	158.5	159.7	149.0	+0.7	+7.2
Cash Dividends per Share (¥)	6,000	6,000	6,000		

2012/3 4Q Results (Jan. - Mar.)	YoY (%)
362.3	+4.1
270.3	+4.5
92.0	+3.1
63.0	+10.6
29.9	+18.9
4.5	+42.9
28.5	-0.2
29.0	-10.2
8.0	-1.3
28.4	-13.4
-3.4	+46.2
24.9	-5.5
10.9	-9.1
14.0	-2.5

250.5	+15.4
-------	-------

38.5	+15.3
44.6	+5.6

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes and Minority Interests.

Forecasts of Consolidated Earnings and New Orders Received for the FY Ending March 31, 2013

(Billions of yen / %)

	2012/3	2013/3	Change	Rate of change (%)
	Results (Apr. - Mar.) (1)	Full-Year Forecasts(2)	(2) - (1)	(2) / (1)
Net Sales	1,251.1	1,280.0	+28.8	+2.3
Cost of Sales	941.8	956.0	+14.1	+1.5
Gross Profit	309.2	324.0	+14.7	+4.8
SG&A Expenses	228.8	239.0	+10.1	+4.4
Selling Expenses	105.6	111.0	+5.3	+5.0
R&D Expenses	13.5	14.0	+0.4	+3.6
Other Administrative Expenses	109.6	114.0	+4.3	+3.9
Operating Income	80.4	85.0	+4.5	+5.7
Operating Income Margin	6.4	6.6	+0.2	+3.3
Ordinary Income	75.5	78.0	+2.4	+3.2
Special Gains and Losses	-3.7	-5.0	-1.2	-34.9
Income before Income Taxes	71.8	73.0	+1.1	+1.6
Income Taxes and Others	41.4	35.0	-6.4	-15.5
Net Income	30.4	38.0	+7.5	+24.8
EPS (¥)	10,854	13,547	+2,692	+24.8
New Orders Received	1,098.4	1,130.0	+31.5	+2.9
Orders on Hand	1,131.9	1,069.0	-62.9	-5.6
Capital Expenditures	133.9	133.0	-0.9	-0.7
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	159.7	148.0	-11.7	-7.3
Cash Dividends per Share (¥)	6,000	6,000		

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes and Minority Interests.

Consolidated Net Sales by Customer Sector and Service (to Customers Outside the NTT DATA Group)

(Unit: ¥ Billions)

		2011/3	2012/3	2013/3
		Results (Apr. - Mar.)	Results (Apr. - Mar.)	Full-Year Forecasts
Public & Financial IT Services Company		751.1	768.4	804.0
(Main item)	Central government and related agencies, overseas public institutions, etc.	131.1	148.7	161.0
	Local Government and Community-based Business	80.5	72.8	103.0
	Healthcare	32.0	38.0	29.0
	Banks	220.3	217.5	186.0
	Financial Unions	107.3	93.6	92.0
	Insurance, Security and Credit Corporations	107.0	118.7	133.0
	Settlement Services	68.5	74.1	79.0
Enterprise IT Services Company		348.5	420.6	409.0
(Main item)	Communication, Broadcasting and Utility Industry	114.5	129.8	145.0
	Manufacturing Industry	149.6	183.8	185.0
	Retail, Logistics and Other Service Industry	56.8	45.0	47.0
Solutions & Technologies Company		61.1	61.1	66.0
(Main item)	Network Services	18.9	20.3	21.0
	Data Center Services	29.7	28.7	32.0
Others		1.1	0.9	1.0
Net Sales (to Customers Outside the NTT DATA Group) Total		1,161.9	1,251.1	1,280.0
Integrated IT Solution		441.7	438.1	427.0
System & Software Development		328.7	345.4	390.0
Consulting & Support		338.1	419.1	405.0
Others		53.3	48.4	58.0
Net Sales by Products and Services Total		1,161.9	1,251.1	1,280.0

References: Net Sales from services for central government ministries and agencies; 8% (2011/3), 6%(2012/3) , Net Sales from services for NTT Group; 8% (2011/3), 9%(2012/3)

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.

Note2: Data for FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Consolidated New Orders Received by Customer Sector and Service

(Unit: ¥ Billions)

		2011/3	2012/3	2013/3
		Results (Apr.-Mar.)	Results (Apr.-Mar.)	Full-Year Forecasts
Public & Financial IT Services Company		608.0	634.4	681.0
(Main item)	Central government and related agencies, overseas public institutions, etc.	139.0	150.3	160.0
	Local Government and Community-based Business	78.0	76.6	102.0
	Healthcare	29.6	32.7	27.0
	Banks	158.2	151.2	147.0
	Financial Unions	73.5	76.1	76.0
	Insurance, Security and Credit Corporations	114.1	123.4	129.0
	Settlement Services	13.4	20.6	21.0
Enterprise IT Services Company		343.5	425.2	406.0
(Main item)	Communication, Broadcasting and Utility Industry	118.7	131.8	148.0
	Manufacturing Industry	160.8	197.9	190.0
	Retail, Logistics and Other Service Industry	42.0	38.3	40.0
Solutions & Technologies Company		35.6	37.6	41.0
(Main item)	Network Services	1.5	1.0	1.0
	Data Center Services	18.6	20.3	26.0
Others		1.2	1.1	2.0
New Orders Received Total		988.4	1,098.4	1,130.0
Orders on Hand		1,156.5	1,131.9	1,069.0
	Public & Financial IT Services Company	1,083.3	1,008.2	942.0
	Enterprise IT Services Company	69.2	118.0	120.0
	Solutions & Technologies Company	3.8	5.4	6.0
	Others	0.0	0.2	1.0

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.

Note2: Data for FY ended March 31, 2011 reflects reclassification by customer business fields in some overseas subsidiaries.

Non-Consolidated Earnings and New Orders Received

(Unit: ¥ Billions)

	2011/3 Results (Apr. - Mar.)	2012/3 Results (Apr. - Mar.)	2013/3 Full-Year Forecasts
Net Sales	820.0	812.0	810.0
Cost of Sales	641.8	624.6	618.0
Gross Profit	178.1	187.3	192.0
SG&A Expenses	114.9	120.0	124.0
Selling Expenses	50.7	54.9	55.0
R&D Expenses	10.7	11.7	12.0
Other Administrative Expenses	53.5	53.4	57.0
Operating Income	63.2	67.3	68.0
Operating Income Margin	7.7	8.3	8.4
Ordinary Income	63.7	65.4	63.0
Special Gains and Losses	-3.7	-11.1	-2.0
Income before Income Taxes	59.9	54.2	61.0
Income Taxes and Others	23.3	28.8	22.0
Net Income	36.6	25.3	39.0
New Orders Received	642.8	655.4	650.0
Orders on Hand	1,013.4	942.8	867.0
Capital Expenditures	110.4	135.2	121.0
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	135.7	132.6	129.0

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes.

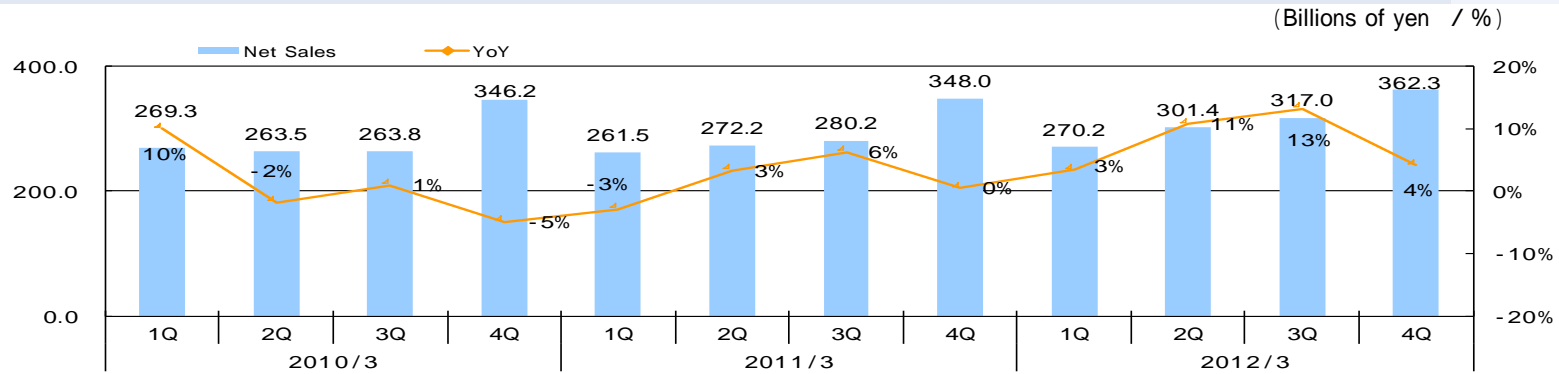
Non-Consolidated Earnings, New Orders Received by Segment and Others

(Unit: ¥ Billions)

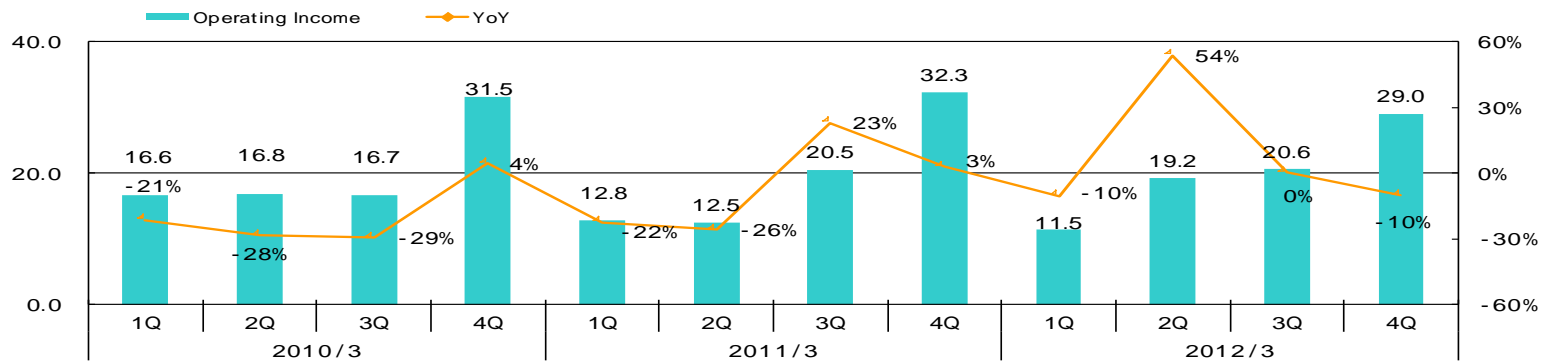
	2011/3 Results (Apr. - Mar.)	2012/3 Results (Apr. - Mar.)	2013/3 Full-Year Forecasts
Net Sales (to Customers Outside the NTT DATA Group)	820.0	812.0	810.0
Public & Financial IT Services	610.7	593.9	575.0
Enterprise IT Services	163.3	172.4	187.0
Solutions & Technologies	45.8	45.5	48.0
Others	0.0	0.1	-
New Orders Received	642.8	655.4	650.0
Public & Financial IT Services	470.5	460.4	447.0
Enterprise IT Services	149.7	169.9	175.0
Solutions & Technologies	22.4	24.9	28.0
Others	0.0	0.1	0.0
Orders on Hand	1,013.4	942.8	867.0
Public & Financial IT Services	995.0	919.3	848.0
Enterprise IT Services	15.7	18.7	12.0
Solutions & Technologies	2.6	4.8	7.0
Others	0.0	0.0	-

Trends in Quarter (Consolidated)

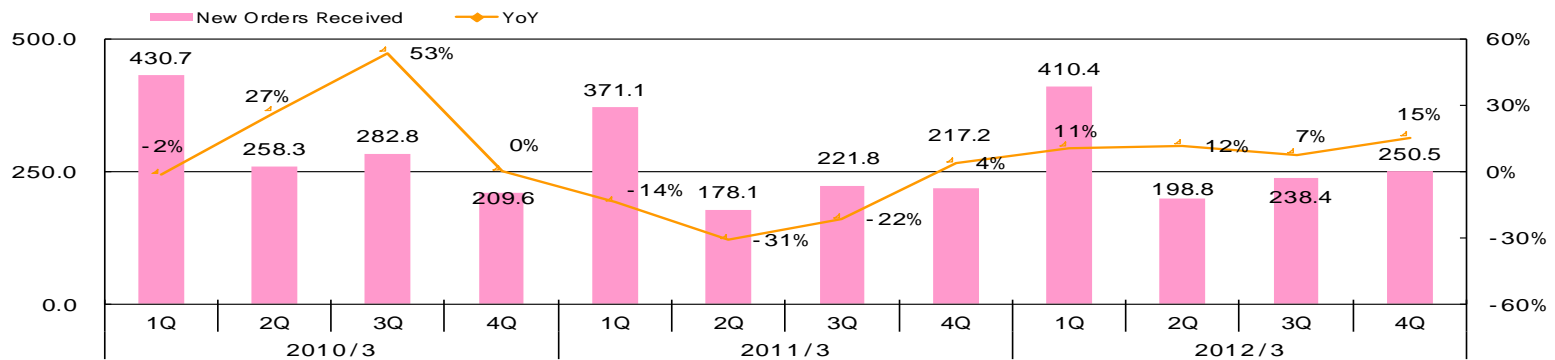
Net Sales



Operating Income



New Orders Received



- Government continues to consider measures for implementing the National ID, etc. and related bills have been submitted: close attention must also be paid to trends in IT spending.
- The IT spending outlook by financial institutions remains uncertain due to the stagnant rebound of corporate earnings despite a sign of recovery in the stock market while an increase in investment is expected in the new fields such as cloud-computing etc.

National Government	<ul style="list-style-type: none"> • Although the government continued to consider measures for implementing new It Strategic Headquarters strategies (National ID, etc.) and related bills have been submitted, these studies have not yet led to actual IT spending. • Continued reductions in government spending should further the trend toward IT budget cuts and revisions.
Local Government and Community-based Business	<ul style="list-style-type: none"> • Amid overall belt-tightening and cost-cutting demands, moves toward use of shared system are emerging as a way to reduce IT outlay. • Interest may grow in safety and security area, especially disaster prevention systems, and smart community area.
Healthcare	<ul style="list-style-type: none"> • New plans of the IT Strategic Headquarters (e.g., "My Hospital Everywhere") are still under discussion. We are watching the situation carefully. • With the delay in the submission of a bill for a new system replacing the late-elderly health care system, IT spending is likely to be delayed.
Major Banks	<ul style="list-style-type: none"> • While the quake disaster may have dampened IT spending, we expect BPO and cloud-computing spending as part of business continuity planning (BCP).
Regional Banks	<ul style="list-style-type: none"> • Recovery having stalled in the overall category, price-cutting demands to remain strong, along with ongoing trend toward shared system use and outsourcing. • Possible new opportunities in Electronically Recorded Monetary Claims Act and other legal changes.
Financial Unions	<ul style="list-style-type: none"> • With performance slide stopping, outlook is for stable IT spending even if not full-blown growth. • Minimum necessary spending to meet legal requirements is seen.
Insurance, Security and Credit Corporations, etc.	<ul style="list-style-type: none"> • Insurance: Although the current situation remains difficult, a decline in IT spending for the entire industry is likely to remain moderate. • Securities: Uncertainties will remain as lower IT spending trend continued despite a sign of recovery in the stock market. • Credit: System spending remains depressed as Money Lending Business Act revisions impact earnings.

Enterprise IT Services

· In Japan, although the economy is on a recovery trend, uncertainties for corporate earnings remain due to concerns over high oil prices, etc. and domestic IT spending has picked up but without strength.

Communication, Broadcasting and Utility Industry

- With the surge in smartphone use, IT spending will continue for communication equipment upgrades and new service development.
- In the telecom industry, IT spending is expected to increase in relation to the development of new services and customer marketing, etc. in line with the intensification of competition.

Manufacturing Industry

- Strong demands for IT cost cutting continue in both new and existing projects. Interest also in Application Management Outsourcing (AMO) for legacy systems.
- Demands for global delivery support as overseas shift by Japanese companies accelerates.

Retail, Logistics and Other Service Industry

- As the economic outlook remains uncertain, domestic IT spending is stalled notably in the retail industry.
- Overseas IT spending demand is seen, however, as Japanese companies expand operations in Europe and Asia.

Solutions & Technologies

· While demand in the network and data center fields started to rebound shortly after the Great East Japan Earthquake and the number of BCP and disaster prevention related projects are on the rise, customer price-cutting demand remains persistent.

Network

- Demand from financial institutions remains steady, but the disaster has had a dampening effect on IT spending.
- Increased needs are expected in associated with multiplexing of systems and multicarrier modulation from a standpoint of business continuing planning (BCP), virtualization related to advanced network environment and introduction of Open Flow technologies. In addition, investment in wireless WAN for mobiles and smartphones is likely to increase.

Data Center Services

- From a BCP perspective, we have continued to receive inquiries from customers about setting up data centers and BCP offices with quake-resistant or seismically isolated structure, in-house power generators, and a fault recovery environment. In addition, demand has been on increase for energy-saving servers resulting from the power shortage issue as well as global data centers and related support services in line with the globalization of business operations by our customers.

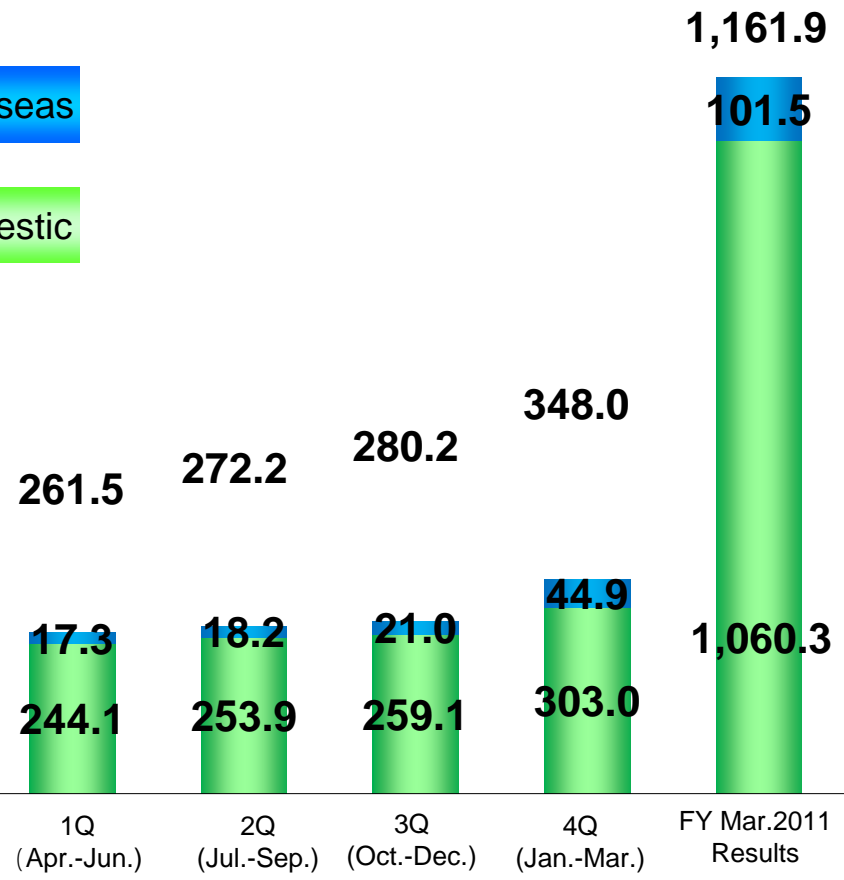
· In global markets, the rate of increase in IT spending for 2012 is likely to decline from the previous year but improve from the forecast in the previous quarter on a local currency basis.

Global (Overseas local business)

- IT spending for 2012 remains on an upward trend in spite of concerns over the recovery of the global economy including the European economic uncertainty, high oil prices, etc.
- From a long-term perspective, we expect growth in markets for enterprise network devices and mobile devices as well as a prominent increase in IT spending in the telecom field.
- In the public sector, growth is expected to slow down due to contractionary fiscal policies both in Europe and the U.S.

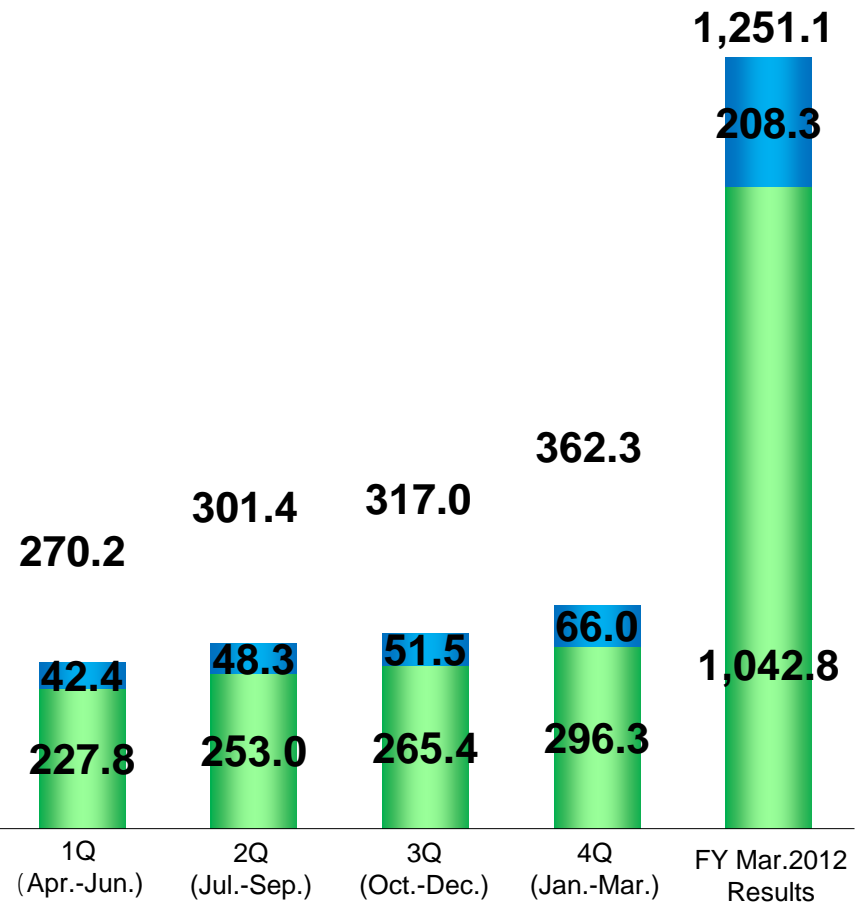
Trend in Net Sales (Domestic / Overseas)

FY Mar. 2011
Net Sales (Results)



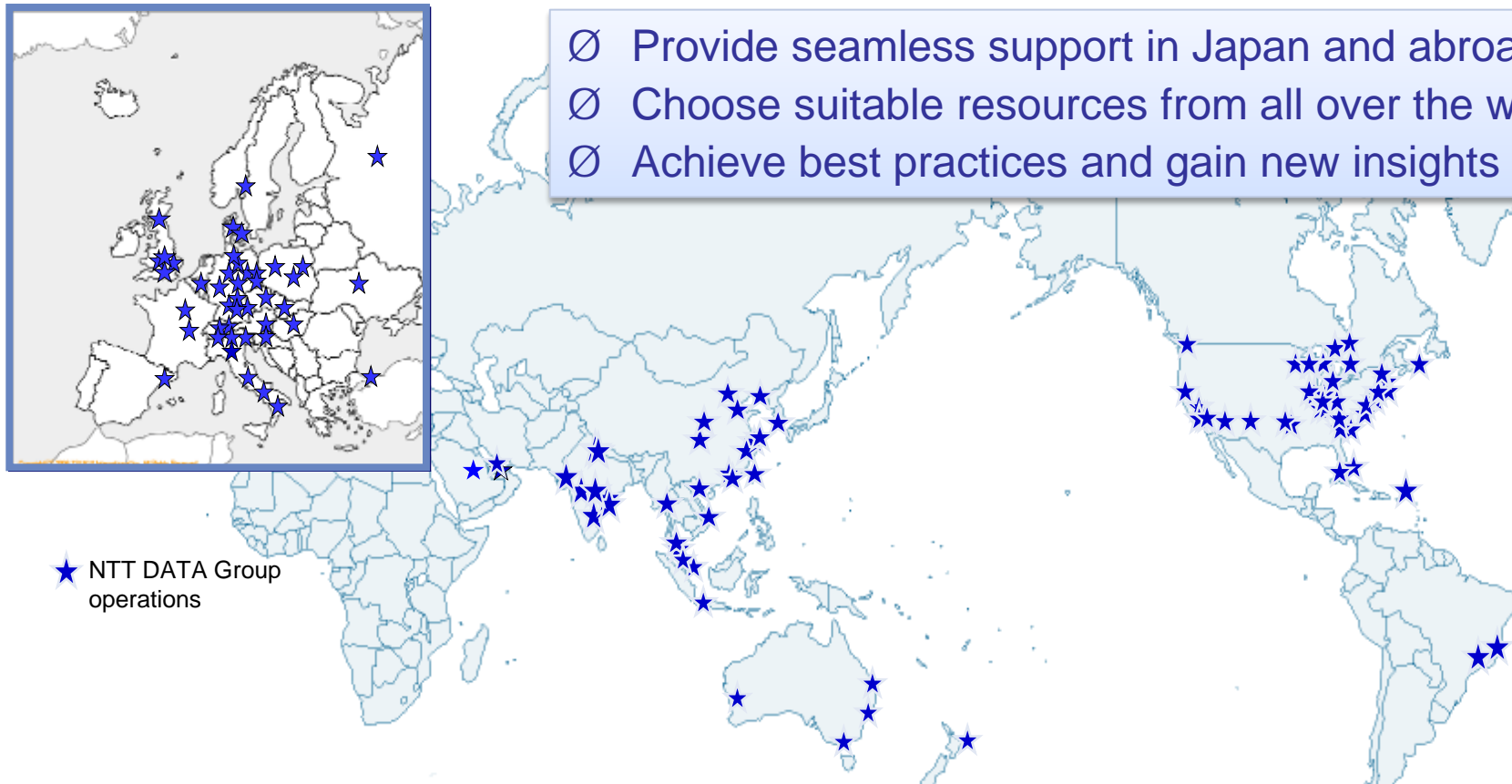
FY Mar. 2012
Net Sales (Results)

(Billions of yen)



Approx. 26,400 persons deployed in 136 cities in 35 countries and regions outside of Japan

(As of March 31, 2012)



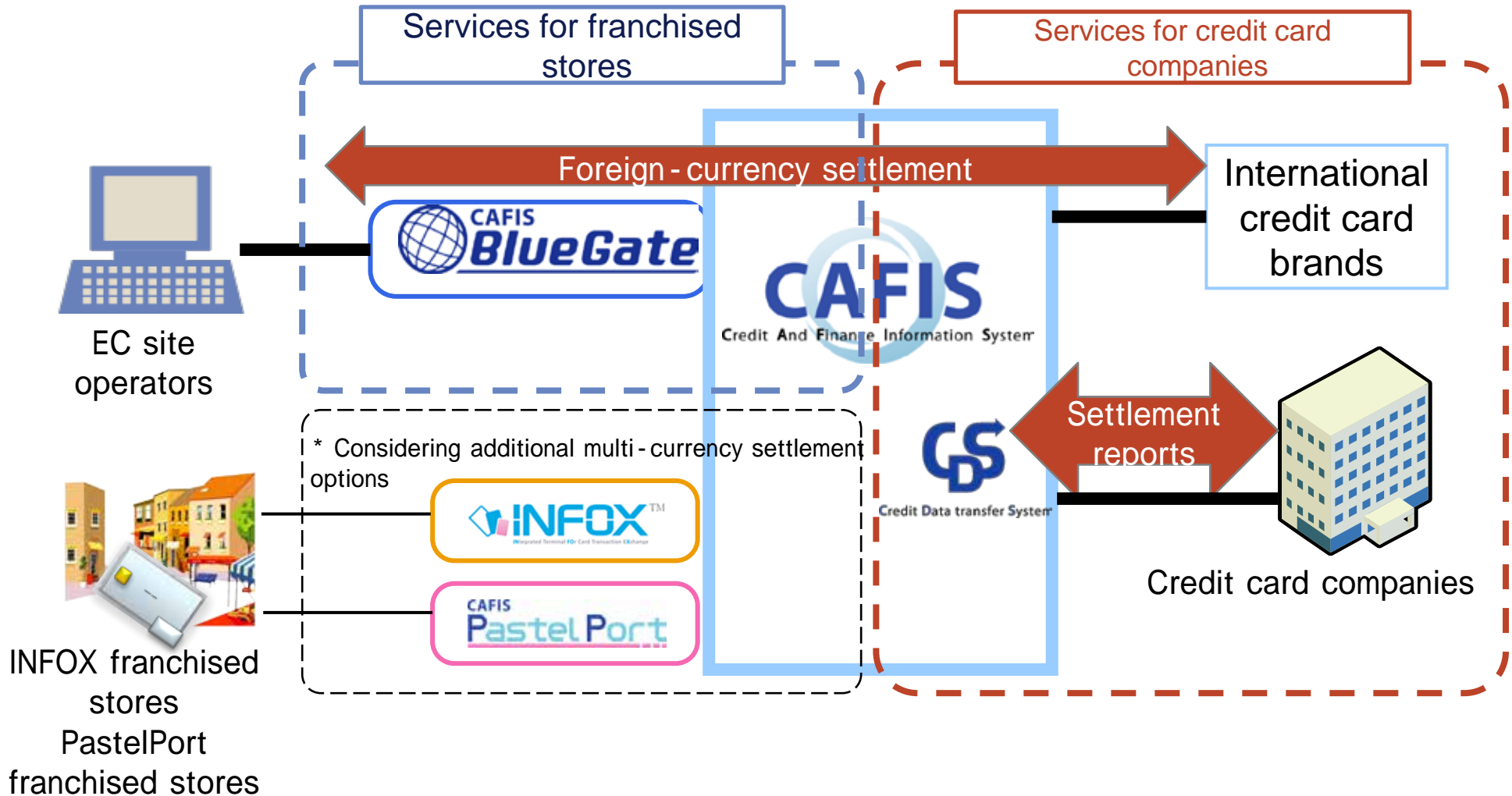
EMEA
Bases : 59 cities
Employees : approx. 6,000

APAC
Bases : 36 cities
Employees : approx. 13,800

Americas
Bases : 41 cities
Employees : approx. 6,600

Comprehensive Credit Card Settlement Network “CAFIS (Credit And Finance Information System)” Started Offering Foreign-Currency Settlement Services

A “multi-currency settlement service” which enables foreign-currency credit card settlement for credit card companies and a “BlueGate multi-currency settlement optional service” for EC site operators started in April 2012.



Capital Tie-up with Kirin Holdings' Information System and Functional Division

Overview of the Tie-up

Capital tie-up through the acquisition of 49% outstanding shares in Kirin Business System, Kirin Holding's wholly-owned subsidiary

By realizing functional reinforcement of Kirin Group's information system operations as early as possible, establish collaboration system toward the enhancement of corporate values of Kirin Holdings, NTT DATA and Kirin Business System

NTT DATA's Objectives in the Capital Tie-up

As a partner to realize innovation with customers, work on the planning and realization of new businesses and services by utilizing IT

- As an innovation partner for the Kirin Group, contribute to strengthening of business competitiveness by utilizing IT
- Aim to establish competitive advantage in the food and beverage industry

Overview of Kirin Business System

Company Name: Kirin Business System Company, Limited

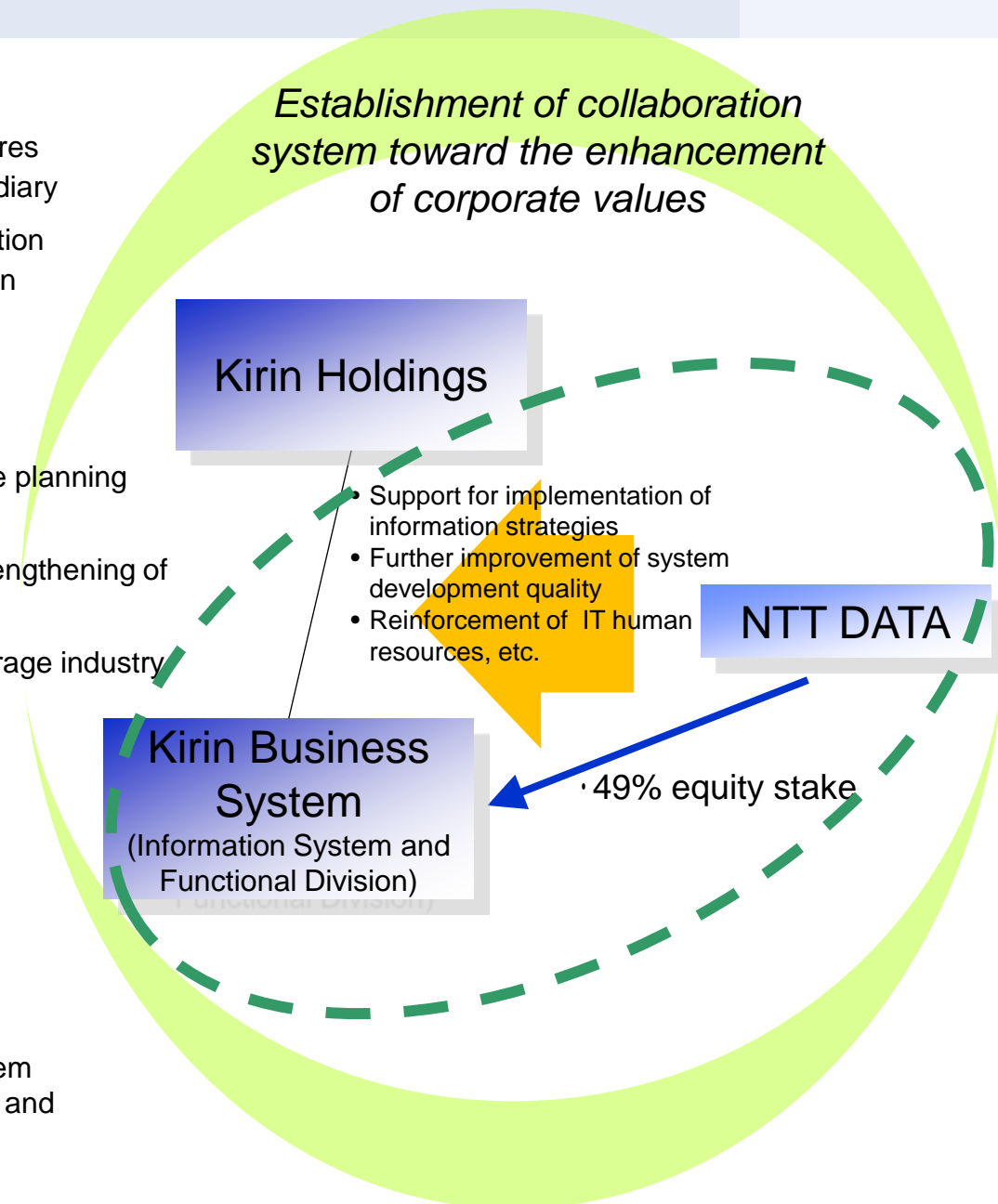
Establishment: July 1, 2012

Shareholder Composition: Kirin Holdings : 51%
NTT DATA: 49%

Number of Employees: Approximately 275

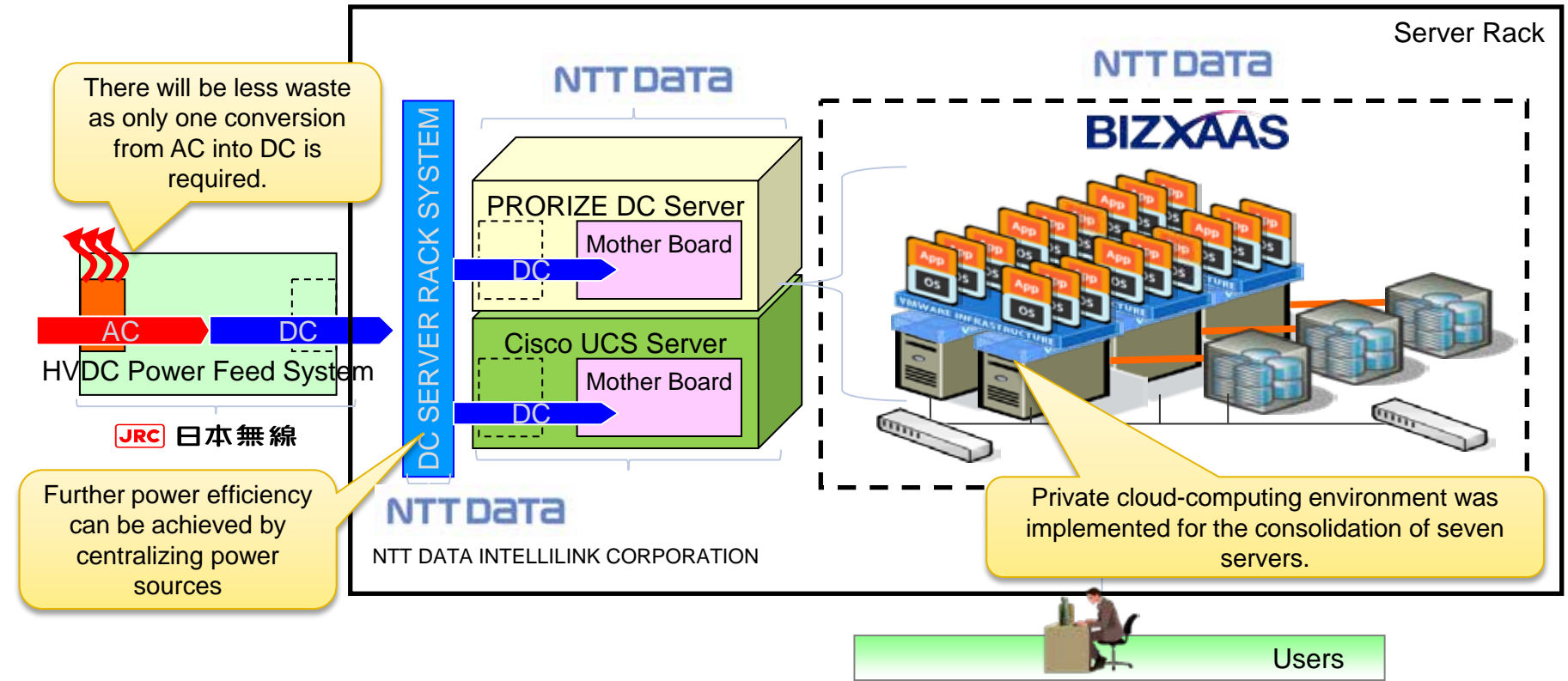
Business Description: Implementation, promotion, support of strategies related to Kirin Group's information system (IT), system development, operation, maintenance and building and maintenance of infrastructures

Capital: 50 million yen



Implementation of Japan's First Commercial System with Next-Generation Power Feeding Method (Private Cloud-Computing Environment Which Utilizes "BIZXAAS Implementation and Operation Services")

"BIZXAAS Implementation and Operation Services" were used for the server consolidation of Japan Radio Co., Ltd.'s internal system.



As Japan's first case in which HVDC power feed system was adopted in a commercial system, Japan Radio Co., Ltd. (JRC)'s High Voltage Direct Current (HVDC) Power Feed System and NTT DATA and NTT DATA INTELLILINK CORPORATION's HVDC-compliant products were used. Compared to alternating current (AC) power feeding, HVDC power feeding is expected to improve power efficiency by 10 to 20% and reduce running cost significantly.

Implement SAP in Corporate Finance and Global Supply Chain (GSC), but also in First Aid & Safety (FAS) and Document Shredding services businesses.

Since 2008, itelligence has contributed to CINTAS by providing application support, outsourcing and consulting. itelligence won trust from CINTAS by the dedication of the SAP core consulting team.



Revenues : \$3.8 billion
Net income : \$247 million
(FY 2011)



Itelligence went live with Finance in September 2009, GSC January 2011 and most recently in CINTAS' First Aid & Safety and Document Shredding businesses (September and December 2012) at CINTAS's DC's and retail locations across the US and Canada. CHINTAS continues to roll-out to their retail sites through 2012.

- Finance and Controlling
- Materials Management
- CRM / Service
- Master Data Management
- Master Data Maintenance Portals
- PI for Interfaces
- Production Planning
- Warehouse Management
- Sales and Distribution
- Business Warehouse
- Mobile Applications
- Global Trade Services

This recent go-live of the business lines First Aid & Safety and Document Shredding provided “end to end” process flow to two key “emerging businesses”.

In the Document Management division, CINTAS has been saving more than 4 million trees every year by recycling paper resources. itelligence solution has contributed to tracking of the environmental protection service activities of CINTAS.





NTT DATA

Global IT Innovator