

# Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2013

July 31, 2012

Company name : NTT DATA Corporation  
 Stock exchange on which the Company's shares are listed : Tokyo Stock Exchange 1st Section  
 Code number : 9613  
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 Scheduled date of dividend payment : —  
 Supplemental material on quarterly results : Yes  
 Presentation on quarterly results : Yes

(Amounts are rounded off to the nearest 1 million yen)

## 1. Consolidated Financial Results in Q1 of FY2012 (From April 1, 2012 to June 30, 2012)

### (1) Consolidated Results of Operations

(% of change from the corresponding quarterly period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income	
	¥ million	%	¥ million	%	¥ million	%	¥ million	%
<b>FY2012 Q1</b>	294,020	8.8	13,330	15.5	12,023	8.0	7,024	98.1
FY2011 Q1	270,291	3.4	11,543	(10.4)	11,128	(3.2)	3,544	(39.4)

Note: Comprehensive income: FY2012 Q1 2,688million yen 95.2 % FY2011 Q1 1,377million yen (63.5) %

	Net income per share	Net income per share (diluted)
	¥	¥
<b>FY2012 Q1</b>	2,504.10	—
FY2011 Q1	1,263.74	—

### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	¥ million	¥ million	%
<b>FY2012 Q1</b>	1,426,378	634,079	42.0
FY2011	1,474,894	639,750	41.1

Note: Equity FY2012 Q1 599,686million yen FY2011 605,709million yen

## 2. Dividends

	Cash dividends per share				
	End of the first quarter	End of the second quarter	End of the third quarter	Year-end	Total
FY2011	—	3,000.00	—	3,000.00	6,000.00
<b>FY2012</b>	—				
<b>FY2012 (Forecast)</b>		3,000.00	—	3,000.00	6,000.00

Note: Revisions to the forecasts of dividends: No

## 3. Forecasts of Consolidated Results for FY2012 (From April 1, 2012 to March 31, 2013)

(% of change from the corresponding quarterly period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥
<b>FY2012</b>	1,280,000	2.3	85,000	5.7	78,000	3.2	38,000	24.8	13,547.24

Note: Revisions to the forecasts of consolidated financial results: No

\* Notes:

(1) Changes in significant subsidiaries during the period : No  
(Changes in specified subsidiaries resulting in the change in consolidation scope)

(2) Adoption of special accounting treatments for quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and restatements

- 1) Changes in accounting policies due to revisions of accounting standards etc. : No
- 2) Changes in accounting policies other than 1) : No
- 3) Changes in accounting estimates : No
- 4) Restatements : No

(4) Number of shares outstanding (common stock)

- 1) Number of shares outstanding FY2012 Q1 2,805,000shares FY2011 2,805,000shares  
(inclusive of treasury stock)
- 2) Number of treasury stock FY2012 Q1 — shares FY2011 — shares
- 3) Average number of shares over period FY2012 Q1 2,805,000shares FY2011 Q1 2,805,000shares  
(consolidated total for quarter)

\* Indication of quarterly review procedure implementation status

This quarterly earnings report is exempt from quarterly review procedure based upon the Financial Instruments and Exchange Act. It is under the review procedure process at the time of disclosure of this report.

\* Explanations relating to the appropriate use of results forecasts, and other noteworthy items

1. The results forecasts contained in this document are based on certain premises derived from information available to the NTT DATA Group at this time. As a result of various factors that may arise in the future, actual results may differ from the Group's forecasts.

Note: For details please refer to "(3) Qualitative Information on the Consolidated Results Forecast" in "1. Qualitative Information for the First Quarter of the Fiscal Year Ending March 31, 2012" section on page 4.

2. Supplemental material on annual results will be uploaded on TDnet today, and will also be uploaded on our homepage. Presentation on annual results will be hold today. This report will be uploaded on our homepage soon.

3. The names of NTT DATA's products and services referred to on this report (including the attachment) are trademarks or registered trademarks of NTT DATA in Japan and other countries. The names of other companies etc., products, services, etc, are the trade names, trademarks, or registered trademarks of the companies etc. concerned.

# Attachment

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## 1. Qualitative Information for the First Quarter of the Fiscal Year Ending March 31, 2013

### (1) Qualitative Information on the Consolidated Business Results

During the first quarter under review, Japanese economy as a whole recovered slowly thanks to an improvement in corporate earnings mainly in industries related to domestic demand and a moderate increase in capital spending. From now on, Japanese economy is expected to return to a moderate recovery track as domestic demand seems likely to stay strong and overseas economies look set to emerge from their slump. However, there are still remain several negative factors likely to cause the Japanese economy to further deteriorate, including power supply constraints, a further downturn of overseas economies hurt by Europe's debt crisis, and volatile fluctuations in exchange rates and stock prices.

In the information service industry, despite companies' ongoing need to reduce system maintenance and operation costs, there were generally signs of a moderate increase in IT investments, partly because some companies implemented large-scale projects such as the integration of IT infrastructure. Yet, there is concern that they may curb their IT investments if they speed up their expansion overseas amid the ongoing strong yen and the effect of the debt crisis in Europe.

#### Implementation of management policies

Under such circumstances, the NTT DATA Group formulated the Medium-term Management Plan for fiscal Year 2012 to 2015, with an aim to become a Global TOP 5 player by evolving into a corporate group that can efficiently provide diverse IT services worldwide. In line with this plan, we concentrated on the plan's primary strategies, namely "expansion of new business fields and reinforcement of product competitiveness," "expansion, enhancement and reinforcement of global business" and "pursuit of overall optimization." Examples of specific action taken are as follows. Examples of specific action taken are as follows.

##### <Expansion in new fields and reinforcement of product competitiveness>

- In the field of business analytics (see note), which involves quickly making advanced analyses and forecasts by processing diverse pieces of data, we started collaborating with NTT DATA WAVE Corporation and Teradata Japan, Ltd. and began to make proposals to our client companies.
- We concluded a basic agreement with Keio Research Institute at SFC for jointly conducting R&D and educational activities aimed at enhancing the ability to develop IT technology and train human resources at universities in Asia.

##### <Expansion, enhancement and reinforcement of our global business>

- We formed a capital alliance with Shanghai Tonglian Financial Service Co., Ltd. to further expand the business of providing IT cloud services and solutions to financial institutions in the Chinese market.
- In consideration of the high potential of IT industry in Myanmar, we decided to establish NTT DATA Myanmar Co., Ltd. aiming to expand our offshore development bases and develop local businesses.

##### <Pursuit of overall optimization>

- We established an operating structure to support our clients around the world that are speeding up their expansion of businesses overseas, set up a mechanism to provide services quickly for global and local clients, and integrated and reorganized overseas group companies to strengthen our brand in the world. To this end, we launched a new organization structure, under which NTT DATA, Inc. plays key roles in the Americas, while NTT DATA EMEA Ltd. does so in the EMEA region, NTT DATA China does in China and NTT DATA Asia Pacific Pte. Ltd. does in the APAC region.
- To promote efficient business operations, head office organizations such as the Research and Development Headquarters, Information Technology Management Office and Quality Assurance Department were placed under the

command of Solution & Technology Company, concentrating each department's administration function in the Company.

Note: Business analytics

A tool which enables our clients to find out the relationship between different pieces of data and predict situations likely to develop in the future. This is done by making the best use of a huge amount of data while applying advanced analysis methodologies such as data mining and mathematical optimization. Thus, it helps a company to make managerial decisions.

#### Implementation of business activities

Through the above measures, we strove to expand businesses in the global market in order to cope with clients' acceleration of business expansion into the global market and meet their diversified and sophisticated needs. We also made efforts to expand diverse IT services in response to market changes and stably provide such services.

The following sections present descriptions of efforts made in each of its segments. In line with the change of organization names on April 1, 2012, we changed the segment name "Global IT Services" to "Enterprise IT Services" beginning in the consolidated fiscal year under review.

#### < Public & Financial IT Services >

·The NTT DATA Regional Bank Integrated Services Center began to provide services for The Tottori Bank, Ltd. In addition, STELLA CUBE launched services for The Tajima Bank, Ltd., The Toyama Bank, Ltd. and The Nagano Bank, Ltd. Furthermore, we entered into basic agreements with The Bank of Yokohama, Ltd., The Hokuriku Bank, Ltd., The Hokkaido Bank, Ltd. and The 77 Bank, Ltd. so that The 77 Bank, Ltd. could newly participate in the shared use system, which is used by the former three banks.

·We expanded the line-up of systems that are used to support hospital checking of medical insurance claims "Rezept Hakase NEO" (see Note1) and began to sell "Rezept Hakase NEO Dental," which features a function to check bills from dental clinics aimed at improving the efficiency and accuracy of dental clinics' in-house bill examinations.

#### < Enterprise IT Services >

·We launched a new structure by entering into an alliance with Kirin Business System Company, Limited, a subsidiary of Kirin Holdings Company, Limited. With this, we as a partner in innovation contributed to enhancing the partner's business competitiveness using IT and strove to achieve a competitive advantage in the food and beverage industry.

·In response to demand for globalized systems from Japanese companies expanding overseas, we established NTT DATA Global Solutions Corporation to integrate SAP solutions and operational know-how, and operate the SAP business more strategically.

#### < Solutions & Technologies >

·As a service that uses big data to help analyze customer information, we began to offer "BIZXAAS BA," which enables companies to use reports on customer information analysis at a low price and in a short time without establishing a system by themselves.

·We drastically upgraded "Hinemos" (see Note2), which is open-source software (OSS) that integrates operations and management functions, and began to offer the new version, Hinemos Ver.4.0, which allows users to further reduce total costs for system operations and management since it has enhanced and improved functions such as visualization of a

system's operation status.

Note:

1. System supporting hospital checking of medical insurance claims "Rezept Hakase NEO":

A system used by medical institutions to conduct in-house examinations and check the accuracy of bills that are issued by medical institutions to charge insurers for medical treatment fees. With its automatic checking capability, the system helps institutions improve the efficiency and accuracy of their examinations.

2. OSS integrated operations and management software "Hinemos":

Open-source software (OSS) that both monitors and manages the operational status of systems so that they operate stably.

As a result of the above, for the three months ended June 31, 2012, net sales, operating income, ordinary income, income before income taxes and minority interests and net income rose mainly due to an increase in consolidated subsidiaries and an a decrease in unprofitable projects.

· Net Sales	2,940 billion yen	(up 8.8% year-on-year)
· Operating Income	133 billion yen	(up 15.5% year-on-year)
· Ordinary Income	120 billion yen	(up 8.0% year-on-year)
· Income Before Income Taxes and Minority Interests	120 billion yen	(up 10.2% year-on-year)
· Net Income	70 billion yen	(up 98.1% year-on-year)

## (2) Qualitative Information on the Consolidated Financial Position

Total assets at the end of the first quarter stood at 14,263 billion yen, down 485 billion yen, or 3.3%, from the end of the previous fiscal year. The principal changes in assets and liabilities were as follows.

### · Assets

Current assets totaled 5,182 billion yen, down 221 billion yen or 4.1 % from the end of the previous fiscal year, chiefly due to accelerated collection of accounts receivable-trade. Fixed assets were 9,081 billion yen, down 263 billion yen or 2.8 %, primarily owing to the higher depreciation expense that exceeded investments.

### · Liabilities

Although liabilities increased following the issue of corporate bonds, they totaled 7,922 billion yen, down 428 billion yen or 5.1 % from the end of the previous fiscal year, mainly due to the redemption of commercial paper and the payment of accounts payable-trade.

## (3) Qualitative Information on the Consolidated Results Forecast

Companies in general are increasing their IT investments at a moderate pace, but concerns remain that they may curb such investment affected by power supply constraints, a further economic downturn overseas due to Europe's debt crisis and such like, and foreign-exchange risks caused by the yen's uptrend.

Under these circumstances, the NTT DATA Group is continuing its efforts to increase the number of its consolidated subsidiaries, improve the cost ratio, win more orders for new projects, and improve profits of consolidated subsidiaries. Consequently, as of now, we will not revise our consolidated results forecast for the full fiscal year ending March 31, 2013 (released on May 8, 2012).

NTT DATA manages its business performance on an annual basis only, and therefore no results forecast for the period to the end of the second quarter have been included in this report.

## 2. Consolidated Financial Statements

### (1) Consolidated Balance Sheets

(Unit: ¥ million)

	As of March 31, 2012	As of June 30, 2012
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash on hand and at banks	140,827	126,924
Notes receivable and accounts receivable	273,737	194,343
Lease receivables and investment assets	17,469	17,855
Short-term investment securities	22,160	32,029
Inventories	25,811	34,149
Deferred income taxes	14,733	15,302
Other current assets	47,644	99,738
Allowance for doubtful accounts	(1,975)	(2,070)
<b>Total Current Assets</b>	<b>540,408</b>	<b>518,272</b>
<b>Non-Current Assets</b>		
<b>Property and Equipment</b>		
Data communication facilities, net	116,800	109,546
Buildings and structures, net	100,443	98,544
Machinery, equipment and vehicles, net	16,779	15,307
Furniture, fixtures and tools, net	14,697	14,910
Land	50,814	50,858
Lease assets, net	4,262	3,927
Construction in progress	18,223	16,221
<b>Total Property and Equipment</b>	<b>322,021</b>	<b>309,315</b>
<b>Intangible Assets</b>		
Software	232,607	226,920
Development costs of software in progress	63,039	68,132
Goodwill	133,807	129,382
Lease assets	374	400
Other intangible assets	51,844	49,424
<b>Total Intangible Assets</b>	<b>481,673</b>	<b>474,260</b>
<b>Investments and Other Assets</b>		
Investments in securities	37,899	32,079
Deferred income taxes	53,510	53,596
Other assets	40,163	39,597
Allowance for doubtful accounts	(782)	(744)
<b>Total Investments and Other Assets</b>	<b>130,791</b>	<b>124,529</b>
<b>Total Non-Current Assets</b>	<b>934,485</b>	<b>908,105</b>
<b>TOTAL ASSETS</b>	<b>1,474,894</b>	<b>1,426,378</b>

## Consolidated Balance Sheets-continued

(Unit: ¥ million)

	As of March 31, 2012	As of June 30, 2012
<b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Accounts payable	82,125	63,109
Short-term borrowings	12,574	11,052
Commercial Paper	20,000	—
Current portion of long-term debt	2,738	2,579
Current portion of bonds payable	283	50,200
Obligation under capital leases	3,128	2,933
Accounts payable-other	19,809	17,026
Income taxes payable	15,111	5,607
Advances received	123,882	128,609
Allowance for contract losses	1,405	1,503
Asset retirement obligations	278	284
Other current liabilities	69,128	51,281
<b>Total Current Liabilities</b>	<b>350,465</b>	<b>334,188</b>
<b>Non-Current Liabilities</b>		
Bonds payable	250,071	225,092
Long-term debt	86,005	85,348
Obligation under capital leases	5,470	5,130
Deferred tax liabilities	17,393	16,050
Provision for retirement benefits	109,766	111,784
Provision for retirement allowances to directors and statutory auditors	1,221	1,150
Asset retirement obligations	1,442	1,417
Other non-current liabilities	13,306	12,135
<b>Total Non-Current Liabilities</b>	<b>484,678</b>	<b>458,110</b>
<b>TOTAL LIABILITIES</b>	<b>835,143</b>	<b>792,298</b>
<b>NET ASSETS</b>		
<b>Shareholders' equity</b>		
Common Stock	142,520	142,520
Capital Surplus	139,300	139,300
Retained Earnings	352,186	350,659
<b>Total Shareholders' equity</b>	<b>634,006</b>	<b>632,479</b>
<b>Accumulated other comprehensive income</b>		
Unrealized Gains on Investment Securities, Net of Taxes	(140)	(381)
Deferred gains and losses on hedge	(138)	(358)
Translation adjustments	(21,046)	(24,373)
Pension liability adjustments	(478)	(374)
Other Accumulated other comprehensive income	(6,492)	(7,304)
<b>Total Accumulated other comprehensive income</b>	<b>(28,296)</b>	<b>(32,793)</b>
<b>Minority Interests in Consolidated Subsidiaries</b>	<b>34,041</b>	<b>34,392</b>
<b>TOTAL NET ASSETS</b>	<b>639,750</b>	<b>634,079</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>1,474,894</b>	<b>1,426,378</b>



## (2) Consolidated Statements of Income and Comprehensive Income

(Unit: ¥ million)

	Three months ended June 30, 2011	Three months ended June 30, 2012
<b>Net Sales</b>	<b>270,291</b>	<b>294,020</b>
<b>Cost of Sales</b>	<b>204,438</b>	<b>222,200</b>
<b>Gross Profit</b>	<b>65,852</b>	<b>71,820</b>
<b>Selling, General and Administrative Expenses</b>	<b>54,308</b>	<b>58,490</b>
<b>Operating Income</b>	<b>11,543</b>	<b>13,330</b>
<b>Non-Operating Income</b>		
Interest income	275	114
Dividend income	452	881
Amortization of negative goodwill	681	—
Other non-operating income	672	900
<b>Total Non-Operating Income</b>	<b>2,081</b>	<b>1,896</b>
<b>Non-Operating Expenses</b>		
Interest expenses	1,580	1,357
Other non-operating expenses	916	1,845
<b>Total Non-Operating Expenses</b>	<b>2,497</b>	<b>3,203</b>
<b>Ordinary Income</b>	<b>11,128</b>	<b>12,023</b>
<b>Extraordinary Loss</b>		
Loss on disaster	218	—
<b>Total Extraordinary Loss</b>	<b>218</b>	<b>—</b>
<b>Income before Income Taxes</b>	<b>10,909</b>	<b>12,023</b>
<b>Income Taxes</b>	<b>7,559</b>	<b>5,036</b>
<b>Net income before adjustment for minority interests</b>	<b>3,349</b>	<b>6,986</b>
<b>Minority Interests in income/(loss)</b>	<b>(195)</b>	<b>(37)</b>
<b>Net Income</b>	<b>3,544</b>	<b>7,024</b>
<b>Minority Interests in income/(loss)</b>	<b>(195)</b>	<b>(37)</b>
<b>Net income before adjustment for minority interests</b>	<b>3,349</b>	<b>6,986</b>
<b>Other comprehensive income</b>		
Valuation difference on available-for-sale securities	(240)	(280)
Deferred gains and losses on hedges	(211)	(220)
Translation adjustments	(1,026)	(3,111)
Pension liability adjustments	—	104
Share of other comprehensive income of associates accounted for using equity method	16	22
Other comprehensive income	(509)	(812)
<b>Total Other comprehensive income</b>	<b>(1,972)</b>	<b>(4,298)</b>
<b>Comprehensive income</b>	<b>1,377</b>	<b>2,688</b>
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	1,263	2,527
Comprehensive income attributable to minority interests	113	160

**(3) Notes concerning going-concern assumptions**

N/A

**(4) Notes in the event of material changes in amount of shareholders' equity**

Resolution	Class of stock	Total dividend amount (¥ million)	Dividend per share (¥)	Reference date	Effective date	Source of dividends
Ordinary general meeting of shareholders on June 20, 2012	Common stock	8,415	3,000	March 31, 2012	June 21, 2012	Retained earnings