



Company Presentation for
the First Quarter of the Fiscal Year ending March 31, 2013

July 31, 2012
NTT DATA Corporation

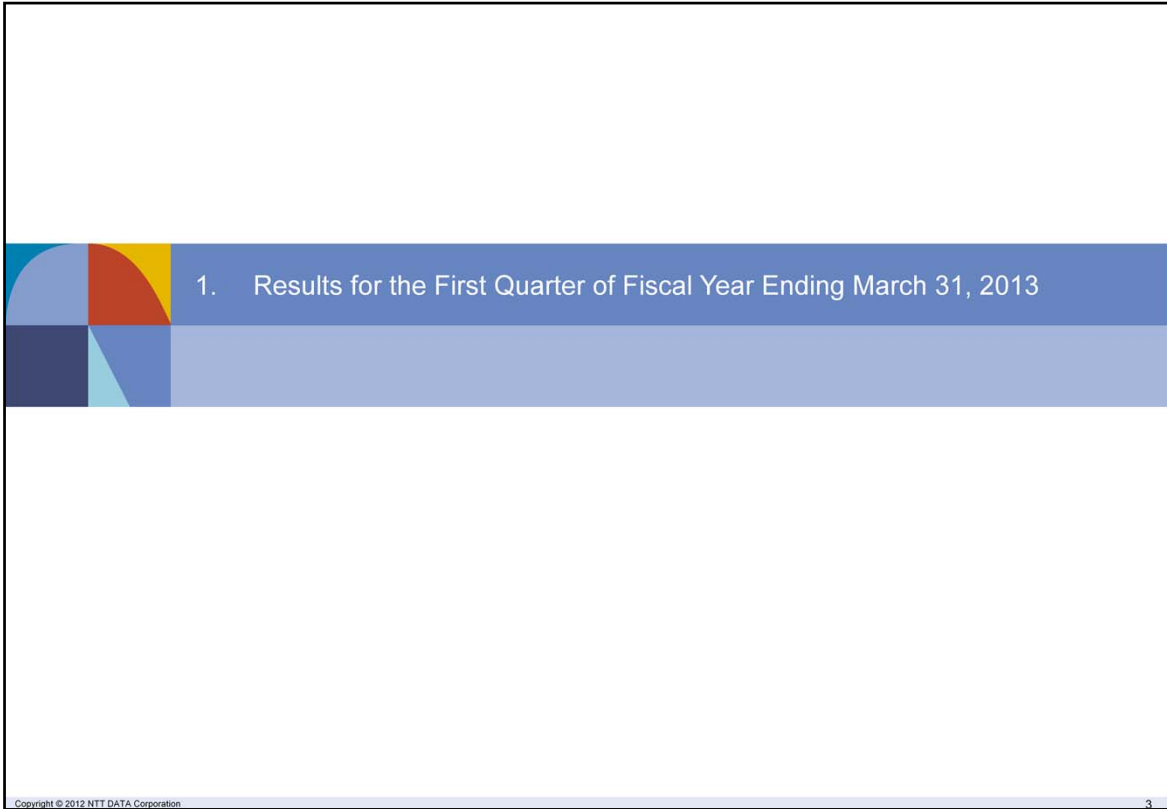
This English text is a translation of
the Japanese original. The Japanese
Original is authoritative.

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1. Results for the First Quarter of Fiscal Year Ending March 31, 2013
2. Medium-term Management Plan, Recent Business Climate and Major Initiatives
3. Appendices

**Cautionary Statement
Regarding Forward-looking Statements**

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Presenter: Hironobu Sagae, Director and Senior Vice President

My name is Sagae, Chief Financial Officer of NTT DATA Corporation.
Thank you very much for taking the time to join us today.

I would like to talk about the results for the first quarter of the fiscal year ending March 31, 2013.

Highlights of Results for the 1st Quarter of FY Ending March 31, 2013			NTT DATA	
	【Billions of yen】			
	2013/3 1st. Quarter Results (Apr.-June.)	YoY (Amount)	YoY (Rate)	
New Orders Received	433.0	+22.5	+5.5%	
Net Sales	294.0	+23.7	+8.8%	
Operating Income	13.3	+1.7	+15.5%	
(*) Segment Profit	12.0	+1.1	+10.2%	
Net Income	7.0	+3.4	+98.1%	

(*) Segment Profit is income before income taxes.

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First of all, let me explain about the points of the earnings for the first quarter.

Our results exceeded those in the corresponding period of the previous fiscal year in all items including new orders received, net sales and income.

New orders received increased by 22.5 billion yen on a year-on-year basis, primarily on the back of the expansion of consolidated subsidiaries among other factors.

Similarly, net sales also climbed 23.7 billion yen on a year-on-year basis.

Operating income rose 1.7 billion yen year-on-year mainly owing to the control of unprofitable projects among other reasons.

Meanwhile, net income jumped significantly by 3.4 billion yen year-on-year, due mainly to the nonexistence of temporary tax burden which incurred for the previous fiscal year in addition to an increase in segment profit.





Now, from the next slide, I would like to explain about the details of each element.

New Orders Received

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■ Increased due mainly to the effect of consolidated subsidiary expansion

[Billions of yen]

	2013/3 1st. Quarter Results (Apr.-June.)	YoY (Amount)	YoY (Rate)	
Public & Financial IT Services (P&F)	294.7	+6.7	+2.3%	
Enterprise IT Services (E-IT)	122.8	+17.6	+16.8%	
Solutions & Technologies (S&T)	15.2	-1.8	-10.7%	
Total	433.0	+22.5	+5.5%	

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New orders from Public & Financial IT Services (P&F) and Enterprise IT Services (E-IT) increased year-on-year on the back of the expansion of consolidated subsidiaries despite a year-on-year decline in non-consolidated P&F orders.

As a result, new orders received increased overall by 5.5% on a year-on-year basis.

Although new orders received from Solutions & Technologies (S&T) declined on a year-on-year basis, it is not a decrease in a practical sense.






This is because the ratio of new orders received by S&T Company directly from customers declined year-on-year, and on the contrary, the ratio of new orders for S&T services received via P&F Company and E-IT Company increased year-on-year.

Net Sales

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■ Increased due mainly to the effect of consolidated subsidiary expansion and E-IT telecom related sales growth among other reasons.

[Billions of yen]

	2013/3 1st. Quarter Results (Apr.-June.)	YoY (Amount)	YoY (Rate)	
Public & Financial IT Services (P&F)	183.5	+9.7	+5.6%	
Enterprise IT Services (E-IT)	100.1	+14.4	+16.9%	
Solutions & Technologies (S&T)	41.4	+3.2	+8.6%	
Others/ Elimination, etc	-31.1	-3.7	-13.7%	
Total	294.0	+23.7	+8.8%	

(*) Per-segment data includes internal transactions

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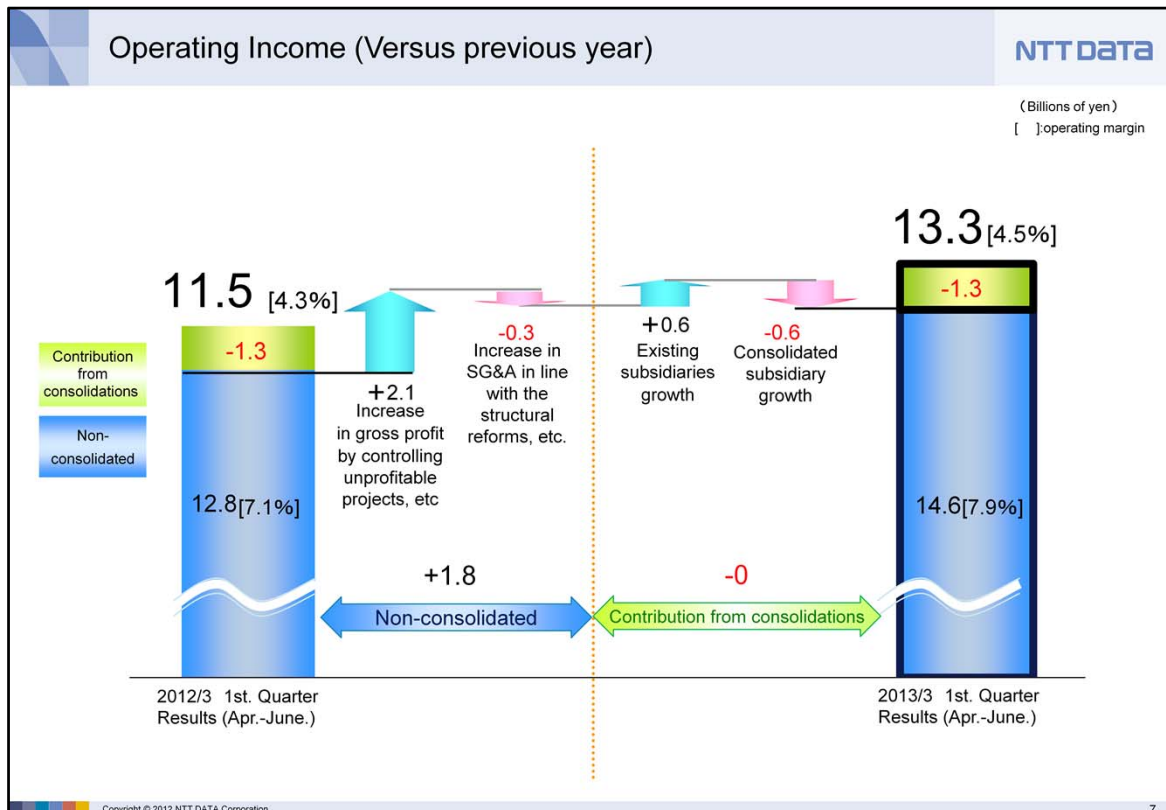
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Next, net sales increased across the segments on a year-on-year basis.

Overall, net income rose by 8.8%.

As in the case of new orders received, net sales of P&F and E-IT increased year-on-year on the back of the expansion of consolidated subsidiaries despite the impact of a decline in non-consolidated P&F related sales for projects which had been completed in the previous fiscal year.

In addition, results of E-IT reflected telecom related sales growth.



Now, I would like to explain about factors behind year-on-year changes in operating income, separately on a non-consolidated basis and from the perspective of contributions from consolidations.

Firstly, while there were increases in SG&A expenses in line with structural reforms, etc., operating income was boosted by 1.8 billion yen year-on-year on a non-consolidated basis owing to an increase in gross profit as a result of factors including the reduction in unprofitable projects.

Meanwhile, contribution from consolidations was almost unchanged year-on-year due mainly to amortization of goodwill which offset an increase in income from existing subsidiaries mainly overseas.






As a result, operating income increases overall by 1.7 billion yen, or 15.5% on a year-on-year basis.

Segment Profit

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■ Earnings increased overall mainly owing to the control of unprofitable projects and the effect of E-IT sales growth which offset a decline in P&F earnings.

[Billions of yen]

	2013/3 1st. Quarter Results (Apr.-June.)	YoY (amount)	YoY (rate)	
Public & Financial IT Services (P&F)	11.0	-2.2	-17.0%	
Enterprise IT Services (E-IT)	1.0	+2.4	-	
Solutions & Technologies (S&T)	1.2	+0	+1.8%	
Others/ Elimination, etc	-1.3	+0.8	+40.3%	
Total	12.0	+1.1	+10.2%	

(*) Total Segment Profit is equivalent to income before income taxes. Financing costs and some other common costs are not reflected in company data.
 (*) Per-segment data includes internal transactions. Totals are income before income taxes.

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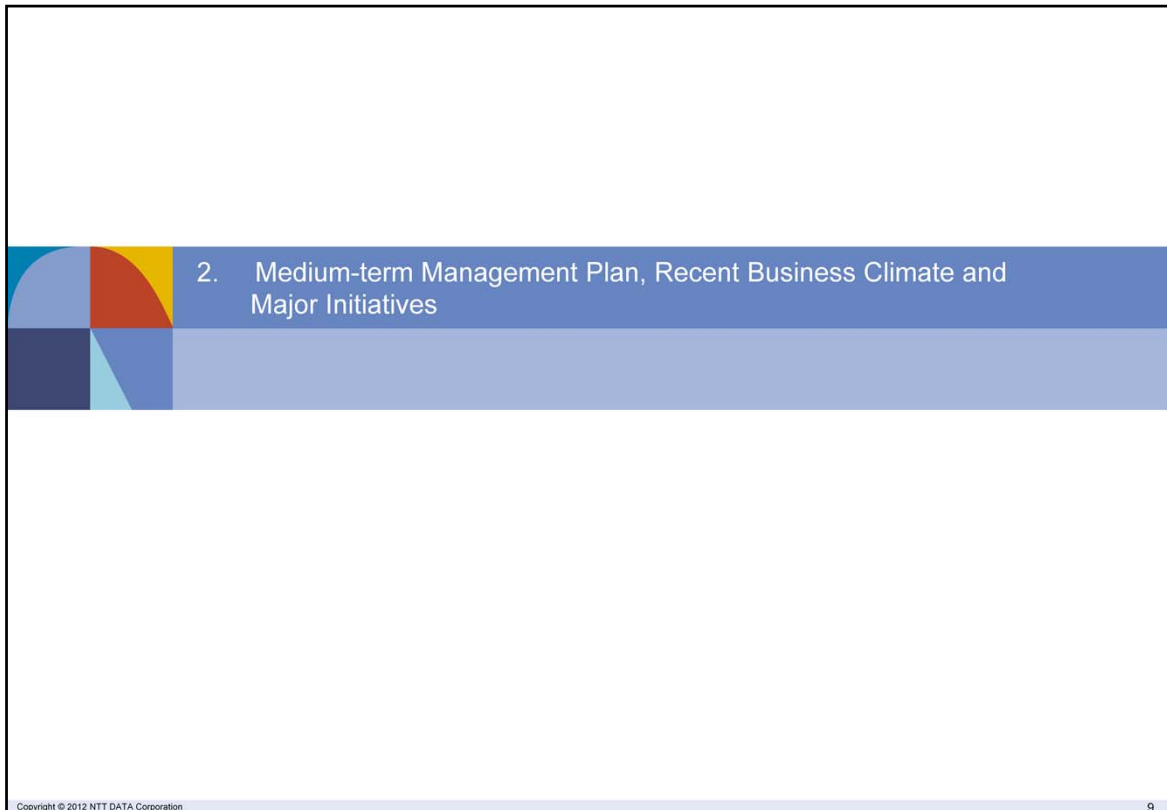
Now, I would like to comment on segment profit.

Segment profit increased overall by 10.2% on a year-on-year basis.

This was primarily attributable to a rise in sales from E-IT and the reduction of unprofitable projects, which exceeded negative impact of a decline in income from P&F due main to decreased sales for projects which had been completed in the previous fiscal year as well as unprofitable projects in some of domestic subsidiaries.

Meanwhile, profit from E-IT grew significantly from 1.4 billion yen loss for the same period of the previous fiscal year, achieving profitability for the segment.

This summarizes my explanation on the result of the first quarter of the fiscal year ending March 31, 2013.

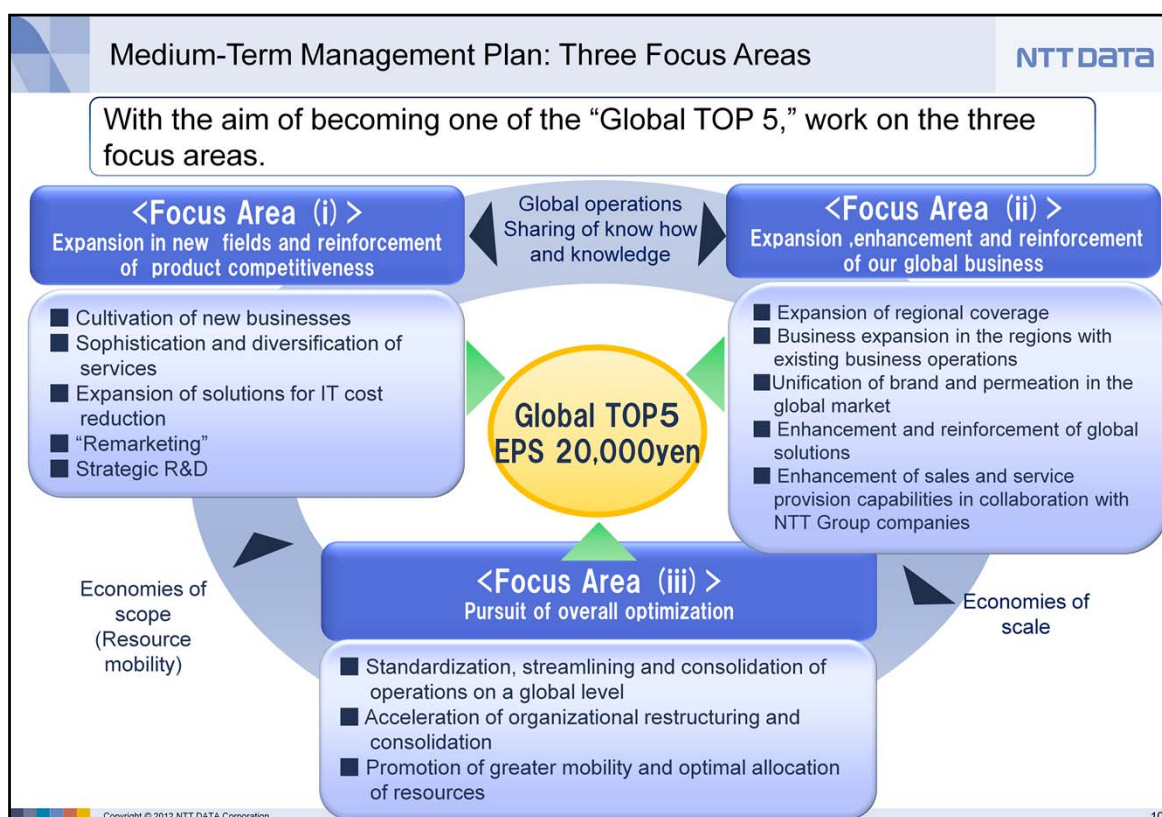


Presenter: Eiji Yamada, Representative Director and Senior Executive Vice President

Now, I would like to move on to the explanations on the Medium-Term Management Plan, our operating environment and recent measures.

As you are aware, the NTT DATA Group started its new Medium-Term Management Plan that will cover the period from the current fiscal year through the fiscal year ending March 2016.

We will continue to strive to enhance our corporate value while maintaining our target of becoming one of the “Global TOP 5” as set out in the previous Medium-Term Management Plan.



As we announced in May, we have been working on the three focus areas with the aim of becoming one of the “Global TOP 5.”

The first focus area is the “Expansion of new fields and reinforcement of product competitiveness.” We have been working on the cultivation of new businesses, sophistication and diversification of services such as business analytics and the expansion of solutions for IT cost reduction through integrated services center business among other measures.

The second focus area is the “Expansion, enhancement and reinforcement of global business.” While working on the expansion of regional coverage and business expansion in the regions with existing business operations, we aim to enhance and reinforce our solutions and strengthen our collaboration with the NTT Group.

The third focus area is the “Pursuit of overall optimization.” While working on the standardization, streamlining and consolidation of operations on a global level, we accelerate our organizational restructuring and optimal allocation of resources.

We position these three focus areas as correlated measures that we should work on in a coordinated manner rather than as independent measures.

■ Global TOP 5

By evolving from a “corporate group focused on domestic large-scale SI business” into a corporate group which provides a wide range of IT services effectively on a global scale, will provide customers with best-in-class services leveraging scale economy.

■ Improvement of Corporate Value

By realizing sustainable growth even amid uncertain economic environment through the transformation of business structure to combine investment necessary for business development and further reinforcement of financial foundations, will improve corporate value.

EPS
(FY Ending March 2016)

20,000 yen
(versus FY Ended March 2012: 85% up)

* EPS (earnings per share)

One of our objectives of the Medium-Term Management Plan is to become one of the Global TOP 5.

Specifically, we have defined “Global TOP 5” as a corporate group which provides a wide range of IT services effectively on a global scale.

Another target is to improve our earnings per share (EPS) to 20,000 yen for the fiscal year ending March 2016, the last year of the Medium-Term Management Plan.

This is 85% up from the EPS for the previous fiscal year.

We have decided to use EPS as a target indicator from a perspective of choosing most suitable indicator in measuring the improvement of corporate value as our most important goal and choosing the common indicator when comparing our performance with competitors on a global scale.

Given the situation in which the domestic IT market has recorded nearly 3% negative growth for the past few years, we understand that this target will be quite challenging for us.

We have positioned the current fiscal year which coincides with the first year of the Medium-Term Management Plan as a year to build foundation for the achievement of goals set out in the Medium-Term Management Plan. Through various measures including investment in the three focus areas, we would like to leverage our results for a steady growth in the future.

Public & Financial IT Services

- Government continues to consider measures for implementing My Number, etc.: close attention must also be paid to trends in IT spending.
- The IT spending outlook by financial institutions remains uncertain while an increase in investment is expected in the new fields such as cloud-computing, etc.

National Government	<ul style="list-style-type: none"> •Although the government submitted bills related to the implementation of My Number to the Diet, actual IT spending cannot be expected until related bills have been passed and government and ministry ordinances, etc. have been issued. •As overall government spending has been sluggish, the growth in IT budget is likely to remain flat or decline slightly.
Local Government and Community-based Business	<ul style="list-style-type: none"> •Amid overall belt-tightening and cost-cutting demands, moves toward use of shared system are emerging as a way to reduce IT outlay. •Interest may grow in safety and security area, especially disaster prevention systems, and smart community area.
Healthcare	<ul style="list-style-type: none"> •New plans of the IT Strategic Headquarters (e.g., "My Hospital Everywhere") are still under discussion. We are watching the situation carefully. •With the delay in the submission of a bill for a new system replacing the late-elderly health care system, IT spending is likely to be delayed.
Major Banks	<ul style="list-style-type: none"> •Close attention must be paid to trends in IT spending as we can expect BPO and cloud-computing spending as part of business continuity planning (BCP) despite a possible reduction in IT spending.
Regional Banks	<ul style="list-style-type: none"> •Recovery having stalled in the overall category, price-cutting demands to remain strong, along with ongoing trend toward shared system use and outsourcing. •Demand is likely to increase for shared systems for strategic purposes (customer information management, etc.) to differentiate themselves from competitors.
Cooperative Financial institutions	<ul style="list-style-type: none"> •With performance slide stopping, outlook is for stable IT spending even if not full-blown growth. •Minimum necessary spending to meet legal requirements is seen.
Insurance, Security and Credit Corporations, etc	<ul style="list-style-type: none"> •Insurance: Although the current IT spending is sluggish across the industry, we expect that IT spending related to new channels, new products, streamlining of administrative works, etc. will increase. •Securities: Uncertainties will remain as lower IT spending trend continued despite a sign of recovery in the stock market. •Credit: IT spending remains depressed despite an industry trend of looking for new business models following the revisions to the Money Lending Business Act.

Now, I would like to talk about our recent business climate.

Firstly, although the government continues to consider measures for implementing My Number among other measure, close attention must also be paid to trends in IT spending.

The IT spending outlook by financial institutions remains uncertain while an increase in investment is expected in the new fields such as cloud-computing and so forth.

With regard to the details by customer segment, please take the time later to read what is described on this and next page.

Enterprise IT Services	<ul style="list-style-type: none"> In Japan, although the economy is on a recovery trend, uncertainties for corporate earnings remain due to the sluggish global economy reflecting European economic downturns, etc. Meanwhile, domestic IT spending has picked up but without strength. 	
	Communication, Broadcasting and Utility Industry	<ul style="list-style-type: none"> With the surge in smartphone use, IT spending will continue for communication equipment upgrades and new service development. In the telecom industry, IT spending is expected to increase in relation to the development of new services and customer marketing, etc. in line with the intensification of competition.
	Manufacturing Industry	<ul style="list-style-type: none"> Strong demands for IT cost cutting continue in both new and existing projects. Interest also in Application Management Outsourcing (AMO) for legacy systems. Demands for global delivery support as overseas shift by Japanese companies accelerates.
	Retail, Logistics and Other Service Industry	<ul style="list-style-type: none"> As the economic outlook remains uncertain, domestic IT spending is stalled notably in the retail industry. Overseas IT spending demand is seen, however, as Japanese companies expand operations in Europe and Asia
Solutions & Technologies	<ul style="list-style-type: none"> From a perspective of BCP, demand for reliable network and data centers remains strong. 	
	Network	<ul style="list-style-type: none"> Demand from financial institutions remains steady. Increased needs are expected in association with redundant systems from the BCP perspective, virtualization related to advanced network environment and introduction of Open Flow technologies. In addition, investment in wireless WAN for smart devices is likely to increase.
	Data Center Services	<ul style="list-style-type: none"> From a BCP perspective, we have continued to receive inquiries from customers about setting up data centers and BCP offices with quake-resistant or seismically isolated structure, in-house power generators, and a fault recovery environment. In addition, demand has been on increase for energy-saving servers resulting from the power shortage issue as well as global data centers and related support services in line with the globalization of business operations by our customers.
<ul style="list-style-type: none"> The rate of increase in global IT spending for 2012 is likely to improve from the outlook in the previous quarter although there have been no significant changes in economic forecast. 		
Global (Overseas local business)	<ul style="list-style-type: none"> Overall: There has been a solid growth in spending related to IT services including consultation, IT outsourcing, BPO, and especially cloud computing-related services. In the telecom field, IT spending remains steady for mobile devices in North America and Europe. By region: <NA> Signs of improvement in economy in the U.S. have been weak yet steady. Recovery trend is relatively intact despite the impact from other overseas countries. <EMEA> Economic rebound has been delayed as European financial crisis is not over yet. <China> Although the economic growth in China has slowed down, further improvement is expected as a result of measures taken by the Chinese government to stimulate the economy. 	

In terms of Enterprise IT Services (E-IT), although the Japanese economy is on a recovery trend, uncertainties for corporate earnings remain due to the sluggish global economy reflecting European economic downturns among factors.

Meanwhile, domestic IT spending has picked up but without strength.

However, there are some promising themes for investment by industry.

In the areas of cloud computing and data centers, etc., from a perspective of BCP, demand for reliable network and data centers remains strong.

Lastly, the rate of increase in global IT spending remains strong overall, despite differences among regions.

Major Initiatives for FY Ending March 2013 (since April 2012)

NTT DATA

1	Further expansion in integrated services for regional banks	<ul style="list-style-type: none"> Tottori Bank started using services at the "Regional Bank Integrated Services Center," Tajima Bank, Toyama Bank and Nagano Bank started using services for "STELLA CUBE." Furthermore, a basic agreement has been concluded with regard to the new addition of The 77 Bank as a user of a shared system previously used by Yokohama Bank, Hokuriku Bank and Hokkaido Bank.
2	Launch of a new receipt examination support system for dentists	<ul style="list-style-type: none"> By expanding product lineup for "Dr. Receipt NEO," a receipt examination support system, NTT DATA launched "Dr. Receipt NEO Dental," a new receipt examination support system equipped with receipt check functions to realize the improvement in efficiency and accuracy of receipt examination for dentists.
3	Capital tie-up with Kirin Holdings' Information System and Functional Division	<ul style="list-style-type: none"> A new collaboration system has been established through a capital tie-up with Kirin Business System Company, Limited, a subsidiary of Kirin Holdings Company, Limited with the aim of contributing to strengthening of business competitiveness by utilizing IT as an innovation partner for the Kirin Group and establishing competitive advantage in the food and beverage industry.
4	Establishment of a new company providing SAP offerings globally	<ul style="list-style-type: none"> NTT DATA established a new company, NTT DATA Global Solutions Corporation, for providing SAP offerings globally on July 2, 2012. Aims to integrate solutions and resources with industry expertise of NTT DATA's domestic Group companies into the SAP core company and to accommodate demands for global systems by Japanese multinational companies globally.
5	Provision of infrastructure for big data analysis	<ul style="list-style-type: none"> "BIZXAAS BA" service was launched to offer infrastructure for big data analysis and a standard report for customer information analysis as a set. By integrating knowhow of implementing infrastructure to accumulate and analyze big data using Hadoop technology, NTT DATA will provide total services from the support for the implementation of infrastructure for big data analysis to consultation on analysis and utilization.
6	Promotion of global business	<ul style="list-style-type: none"> The "Global One NTT DATA" structure was launched in April 2012. It was decided to set up a subsidiary in Myanmar in April 2012. The subsidiary will be positioned as an offshore development base with possible businesses with local financial institutions and the public sector. The subsidiary is scheduled to be established in September 2012. Intelligence acquired Blueprint Management Systems Ltd. in July 2012. Aims to further strengthen presence in the business analytics market in the U.K. and to expand SAP businesses for middle-sized companies in the U.K.

Now, let me move on to our recent major initiatives.

This slide shows our major initiatives since April this year.

With regard to the integrated services for regional banks, we newly started providing services to Tajima Bank, Toyama Bank and Nagano Bank and concluded a basic agreement with The 77 Bank.

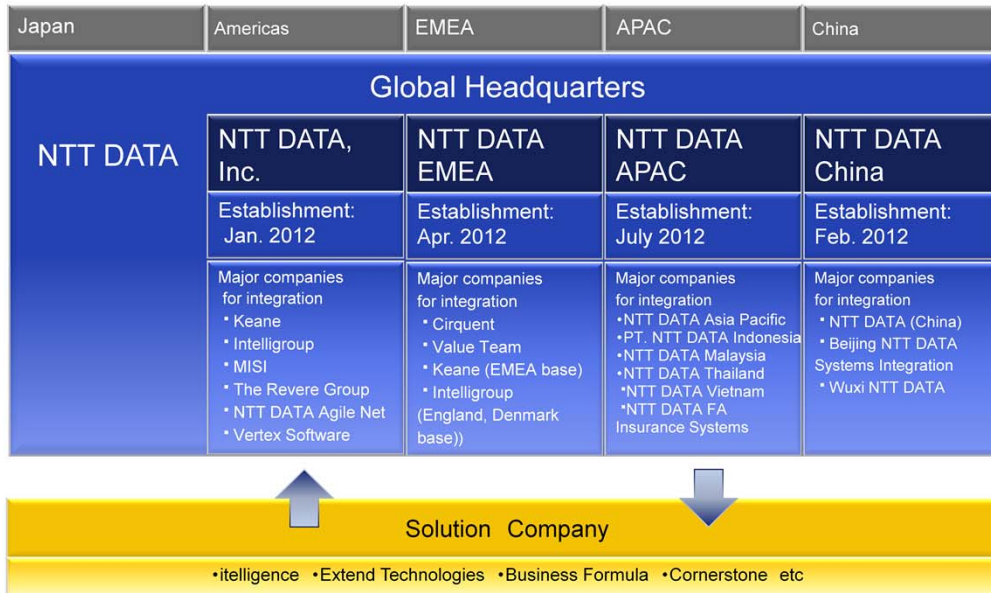
As new services, we launched a new receipt examination support system for dentists and started providing infrastructure for big data analysis among other services.

In addition, we have established a new collaboration system through a capital tie-up with Kirin Holdings' Information System and Functional Division, set up a new company providing SAP offerings globally and worked on M&A deals in the overseas market.

The "Global One NTT DATA" structure

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With the aim of strengthening the presence of "NTT DATA brand" abroad, overseas Group companies have been integrated and restructured while the brand image has been standardized.



Now, I would like to talk about the "Global One NTT DATA" structure which started in April 2012.

The NTT DATA Group integrated and restructured its overseas Group companies and standardized the "NTTT DATA brand" with the aim of establishing a system to promote global operations, providing tailored services for local customers and delivering swift services to global customers and strengthening the presence of "NTT DATA brand" abroad.

Starting with the launch of the new structure in Americas under the leadership of NTT DATA, Inc. in January 2012, we accelerated organizational restructuring with the launch of NTT DATA China in February, NTT DATA EMEA in April and NTT DATA Asia Pacific in July.

Through these organizational restructuring and standardization of the brand image on a global scale, we made a full-fledged start of our operations under the new "Global One NTT DATA" structure.

Meanwhile, we regard itelligence, Extend Technologies, Business Formula, Cornerstone, etc. as companies which provide solutions on a global scale without an affiliation to specific regions. We will consider organizational restructuring and brand standardization for these companies in the future.

■ Initial forecasts for full-year results remain unchanged.

(Billions of yen [except cash dividends per share], %)

	FY Mar. 2012 Results(1)	FY Mar. 2013 Results(1)	Change (2)-(1)	Rate of change (2)-(1)
Net Sales	1,251.1	1,280.0	+28.8	+2.3
Operating Income	80.4	85.0	+4.5	+5.7
Operating Income Margin	6.4	6.6	—	—
Ordinary Income	75.5	78.0	+2.4	+3.2
Segment Profit (*)	71.8	73.0	+1.1	+1.6
Net Income	30.4	38.0	+7.5	+24.8
EPS (yen)	1,085.4	1,354.7	+269.2	+24.8
New Orders Received	1,098.4	1,130.0	+31.5	+1.2
Cash Dividends per Share (yen)	6,000	6,000		

(*) Segment Profit is income before income taxes

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Lastly, our initial forecasts for the full-year results have remained unchanged.

As explained earlier, our first quarter results were mostly in line with the initial forecasts. We believe that this is a promising start.

Although we have concerns including global economic downturns due to the European economic crisis among other factors, we will make concerted efforts toward the achievement of our full-year targets without losing this momentum under the “Global One NTT DATA” structure.

This concludes my presentation. Now we would like to take your questions.

Thank you for your attention.



3. Appendices

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Leave out explanation

Overview of Consolidated Earnings and New Orders Received for the 1st Quarter of FY Ending March 31, 2013

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(Unit: ¥ Billions / %)

	2012/3 1st. Quarter Results (Apr.-June.)	2013/3 1st. Quarter Results (Apr.-June.)	YoY (%)	2013/3 Full-Year Forecasts
Net Sales	270.2	294.0	+8.8	1,280.0
Cost of Sales	204.4	222.2	+8.7	956.0
Gross Profit	65.8	71.8	+9.1	324.0
SG&A Expenses	54.3	58.4	+7.7	239.0
Selling Expenses	23.7	26.3	+10.9	111.0
R&D Expenses	2.6	3.1	+20.5	14.0
Other Administrative Expenses	27.8	28.9	+3.8	114.0
Operating Income	11.5	13.3	+15.5	85.0
Operating Income Margin	4.3	4.5	+0.2	6.6
Ordinary Income	11.1	12.0	+8.0	78.0
Special Gains and Losses	-0.2	-	-	-5.0
Income before Income Taxes	10.9	12.0	+10.2	73.0
Income Taxes and Others	7.3	4.9	-32.1	35.0
Net Income	3.5	7.0	+98.1	38.0
New Orders Received	410.4	433.0	5.5	1,130.0
Orders on Hand	1,320.8	1,293.7	-2.1	1,069.0
Capital Expenditures	29.7	21.8	-26.6	133.0
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	38.5	37.7	-2.0	148.0

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes and Minority Interests.

Consolidated Net Sales by Customer Sector and Service (to Customers Outside the NTT DATA Group)

NTT DATA

(Unit: ¥ Billions)

		2012/3 1st. Quarter Results (Apr.-June.)	2013/3 1st. Quarter Results (Apr.-June.)	2013/3 Full-Year Forecasts
Public & Financial IT Services		170.9	180.0	804.0
(Main item)	Central Government and Related Agencies, Overseas Public Institutions, etc.	32.8	34.7	161.0
	Local Government and Community-based Business	13.0	16.8	103.0
	Healthcare	7.5	8.6	29.0
	Banks	48.5	45.6	186.0
	Cooperative Financial Institutions	24.4	21.3	92.0
	Insurance, Security and Credit Corporations	26.4	29.8	133.0
	Settlement Services	17.5	18.4	79.0
Enterprise IT Services		84.8	98.5	409.0
(Main item)	Communication, Broadcasting and Utility Industry	25.5	36.7	145.0
	Manufacturing Industry	38.3	45.6	185.0
	Retail, Logistics and Other Service Industry	11.6	10.7	47.0
Solutions & Technologies		14.2	15.0	66.0
(Main item)	Network Services	4.9	5.1	21.0
	Data Center Services	6.8	7.0	32.0
Others		0.2	0.3	1.0
Net Sales (to Customers Outside the NTT DATA Group) Total		270.2	294.0	1,280.0
Integrated IT Solution		107.6	107.9	427.0
System & Software Development		61.3	72.8	390.0
Consulting & Support		89.6	100.7	405.0
Others		11.6	12.4	58.0
Net Sales by Products and Services Total		270.2	294.0	1,280.0

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.
Note2: Enterprise IT Services: Renamed from Global IT Services in April 2012.

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Consolidated New Orders Received by Customer Sector and Service

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(Unit: ¥ Billions)

		2012/3 1st. Quarter Results (Apr.-June.)	2013/3 1st. Quarter Results (Apr.-June.)	2013/3 Full-Year Forecasts
Public & Financial IT Services		287.9	294.7	681.0
(Main item)	Central Government and Related Agencies, Overseas Public Institutions, etc.	80.2	61.9	160.0
	Local Government and Community-based Business	34.3	41.4	102.0
	Healthcare	13.3	9.3	27.0
	Banks	71.2	98.6	147.0
	Cooperative Financial Institutions	53.9	40.0	76.0
	Insurance, Security and Credit Corporations	31.4	31.6	129.0
	Settlement Services	2.6	7.2	21.0
Enterprise IT Services		105.1	122.8	406.0
(Main item)	Communication, Broadcasting and Utility Industry	38.9	47.3	148.0
	Manufacturing Industry	46.6	52.4	190.0
	Retail, Logistics and Other Service Industry	11.3	14.8	40.0
Solutions & Technologies		17.0	15.2	41.0
(Main item)	Network Services	0.3	0.7	1.0
	Data Center Services	13.0	11.0	26.0
Others		0.2	0.2	2.0
New Orders Received Total		410.4	433.0	1,130.0

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.
 Note2: Enterprise IT Services: Renamed from Global IT Services in April 2012.

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Non-Consolidated Earnings and New Orders Received

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(Unit: ¥ Billions)

	2012/3 1st. Quarter Results (Apr.-June.)	2013/3 1st. Quarter Results (Apr.-June.)	2013/3 Full-Year Forecasts
Net Sales	181.7	185.1	810.0
Cost of Sales	140.0	141.3	618.0
Gross Profit	41.6	43.7	192.0
SG&A Expenses	28.7	29.0	124.0
Selling Expenses	12.5	12.9	55.0
R&D Expenses	2.6	2.8	12.0
Other Administrative Expenses	13.6	13.2	57.0
Operating Income	12.8	14.6	68.0
Operating Income Margin	7.1	7.9	8.4
Ordinary Income	15.1	15.1	63.0
Special Gains and Losses	-0.1	-	-2.0
Income before Income Taxes	14.9	15.1	61.0
Income Taxes and Others	6.6	4.3	22.0
Net Income	8.3	10.7	39.0
New Orders Received	297.5	294.9	650.0
Orders on Hand	1,150.5	1,074.6	867.0
Capital Expenditures	25.4	19.1	121.0
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	31.9	32.8	129.0

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes.

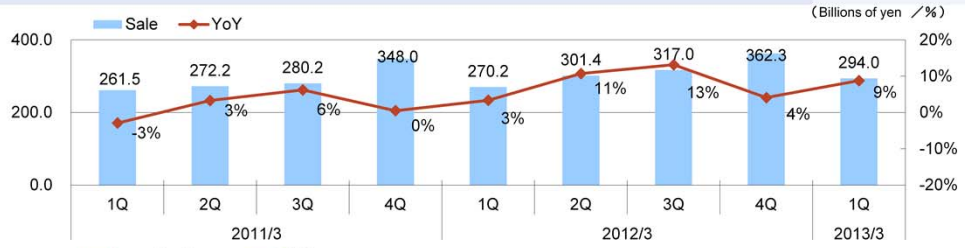
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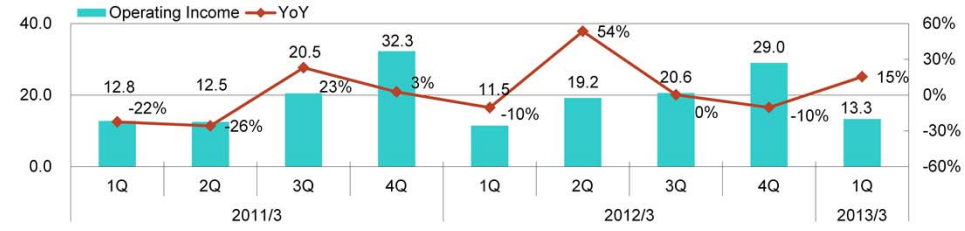
Trends in Quarter (Consolidated)

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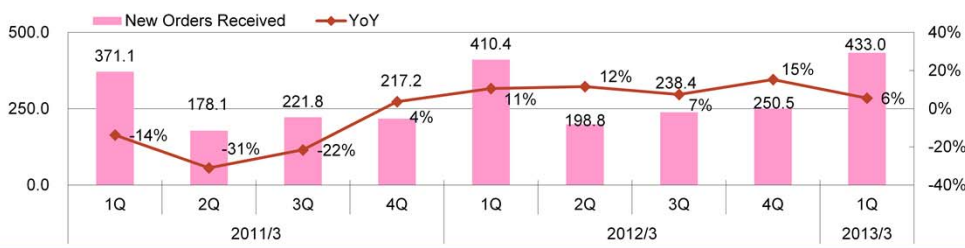
Net Sales



Operating Income



New Orders Received



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