



Company Presentation for the Second Quarter of the Fiscal Year ending March 31, 2013

October 31, 2012
NTT DATA Corporation

This English text is a translation of
the Japanese original. The Japanese
Original is authoritative.

NTT DATA

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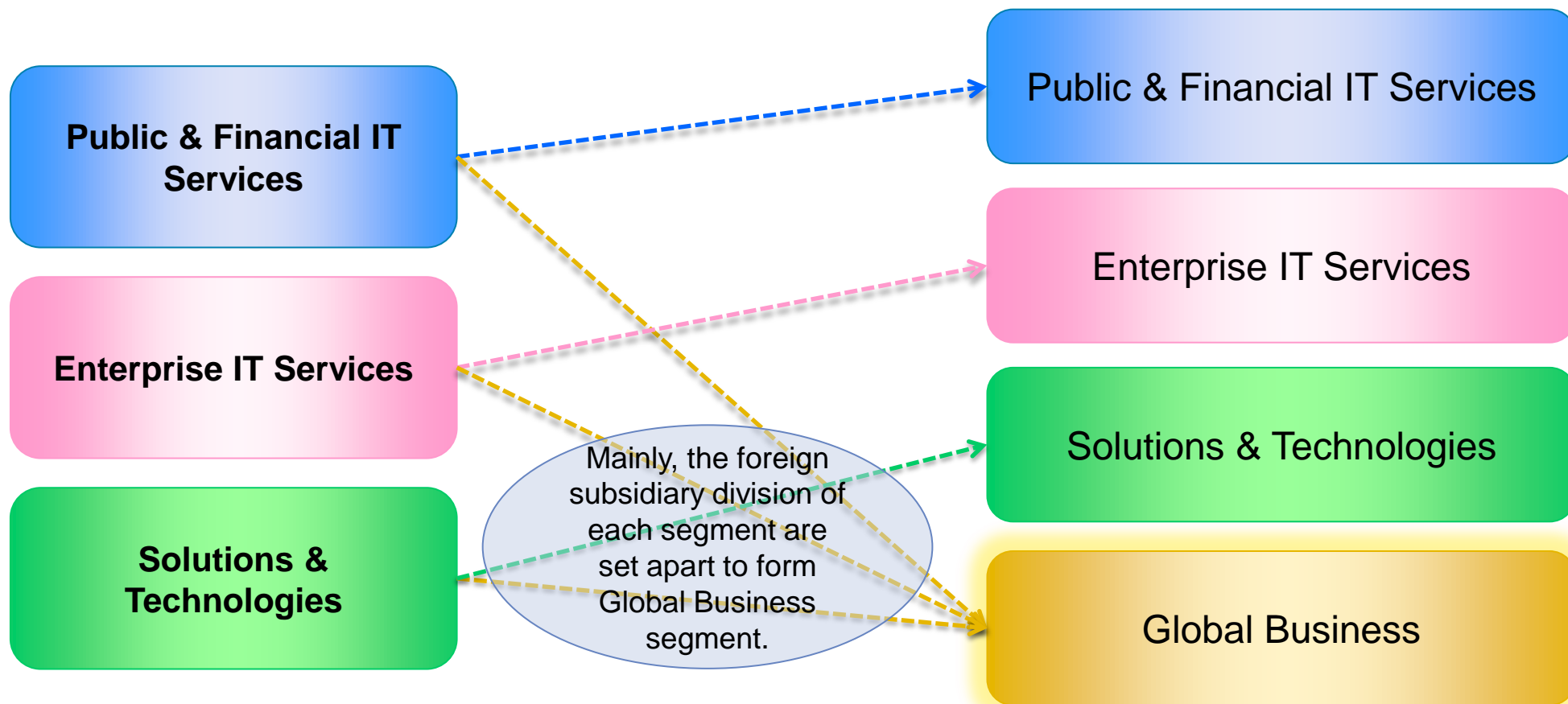
**Cautionary Statement
Regarding Forward-looking Statements**

- ※ Forecast figures in this document are based on current economic and market conditions. As changes in the global economy and information services market are possible, NTT DATA Group cannot guarantee their accuracy.
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1. Results for the Second Quarter of Fiscal Year Ending March 31, 2013

■ Revisions have been made to the segment information to be disclosed in line with the full-fledged start of business operations under the “Global One NTT DATA” structure and an increasing significance of overseas subsidiaries in the Group’s consolidated financial results.



【Billions of yen (except EPS)】

	2013/3 2nd. Quarter Results (Apr.-Sep.)	YoY		2013/3 2nd. Quarter Results (Jul.-Sep.)	YoY	
New Orders Received	679.8	+ 70.4 (+ 11.6 %)		246.7	+ 47.9 (+ 24.1 %)	
Net Sales	604.8	+ 33.0 (+ 5.8 %)		310.8	+ 9.3 (+ 3.1 %)	
Operating Income	30.1	- 0.6 (- 2.0 %)		16.8	- 2.4 (- 12.5 %)	
Segment Profit (*)	25.0	- 3.4 (- 12.0 %)		13.0	- 4.5 (- 25.8 %)	
Net Income	13.4	+ 0.9 (+ 8.0 %)		6.4	- 2.4 (- 27.9 %)	
EPS (yen)	4,792	+ 355 (+ 8.0 %)		2,288	- 885 (- 27.9 %)	

* Segment Profit is income before income taxes.

Increased on the back of the expansion of consolidated subsidiaries in addition to the growth in non-consolidated orders as a result of large-scale orders received.

The similar trend has been seen for the results for the last three months (July-September) and year-to-date (April-September).

	2013/3 2nd. Quarter Results (Apr.-Sep.)	YoY		2013/3 2nd. Quarter Results (Jul.-Sep.)	YoY	【Billions of yen】
Public & Financial IT Services (P&F)	406.5	+ 44.9 (+ 12.4 %)		132.7	+ 41.3 (+ 45.2 %)	
Enterprise IT Services (EIT)	150.8	+ 11.8 (+ 8.5 %)		60.2	+ 2.4 (+ 4.2 %)	
Solutions & Technologies (S&T)	21.7	- 0.8 (- 3.7 %)		6.7	+ 0.8 (+ 14.6 %)	
Global Business (GB)	100.2	+ 14.4 (+ 16.8 %)		46.6	+ 3.1 (+ 7.3 %)	

(*) Data for FY ended March, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.

Increased due mainly to the growth in E-IT related sales from the sales of equipment devices for new and existing customers in addition to the effect of consolidated subsidiary expansion, which more than offset a decline in sales in reaction to the large-scale system that had been completed in the previous fiscal year. The similar trend has been seen for the results for the last three months (July-September) and year-to-date (April-September).

	2013/3 2nd. Quarter Results (Apr.-Sep.)	YoY		2013/3 2nd. Quarter Results (Jul.-Sep.)	YoY	(Billions of yen)
Public & Financial IT Services (P&F)	334.2	+ 1.7 (+ 0.5 %)		172.0	- 0.5 (- 0.3 %)	
Enterprise IT Services (EIT)	141.7	+ 12.8 (+ 9.9 %)		73.6	+ 2.3 (+ 3.4 %)	
Solutions & Technologies (S&T)	79.2	+ 4.9 (+ 6.6 %)		41.2	+ 2.9 (+ 7.7 %)	
Global Business (GB)	115.3	+ 20.8 (+ 22.0 %)		57.7	+ 7.8 (+ 15.6 %)	

(*) Data for FY ended March, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.

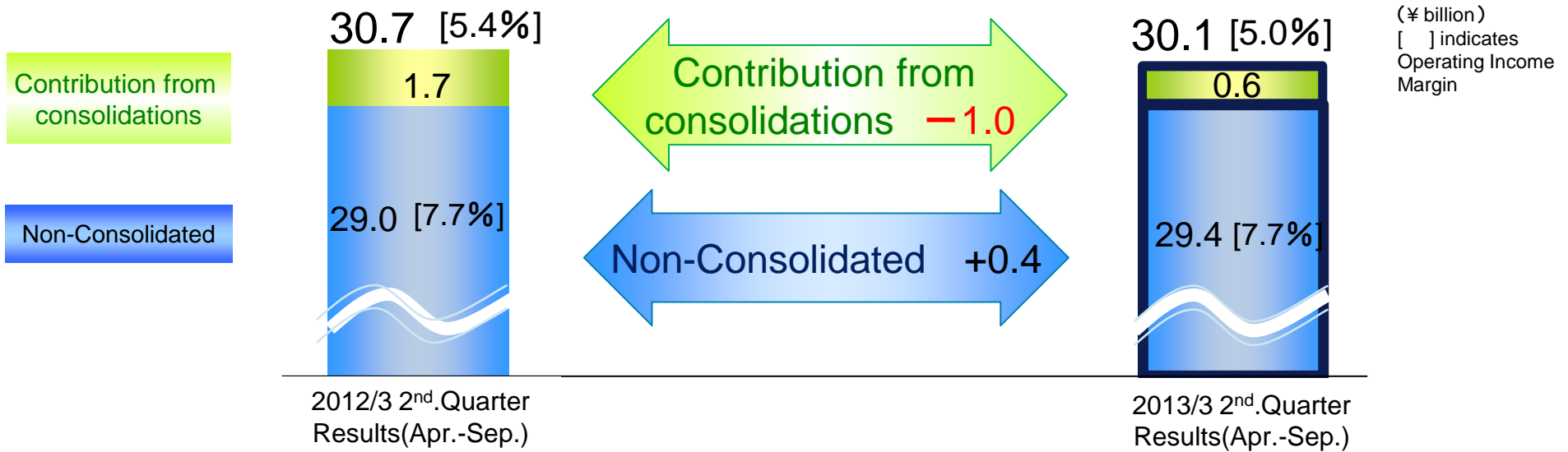
Operating income increased on a non-consolidated basis as a decline in sales in reaction to the large-scale system that had been completed in the previous fiscal year were more than offset by increased E-IT profits and an overall reduction in unprofitable projects. However, on a consolidated basis, operating income decreased due mainly to the impact of an increase in amortization of goodwill as a result of consolidated subsidiary expansion among other factors.

	2013/3 2nd. Quarter Results (Apr.-Sep.)	YoY		2013/3 2nd. Quarter Results (Jul.-Sep.)	YoY	
Public & Financial IT Services (P&F)	23.4	- 4.0 (- 14.7 %)		12.3	- 1.7 (- 12.2 %)	
Enterprise IT Services (EIT)	4.9	+ 2.0 (+ 70.4 %)		3.3	- 0.7 (- 18.8 %)	
Solutions & Technologies (S&T)	1.8	- 1.1 (- 38.7 %)		1.3	- 0.6 (- 32.1 %)	
Global Business (GB)	- 0.7	+ 0.5 (+ 38.9%)		- 0.4	+ 0.1 (+ 20.6%)	

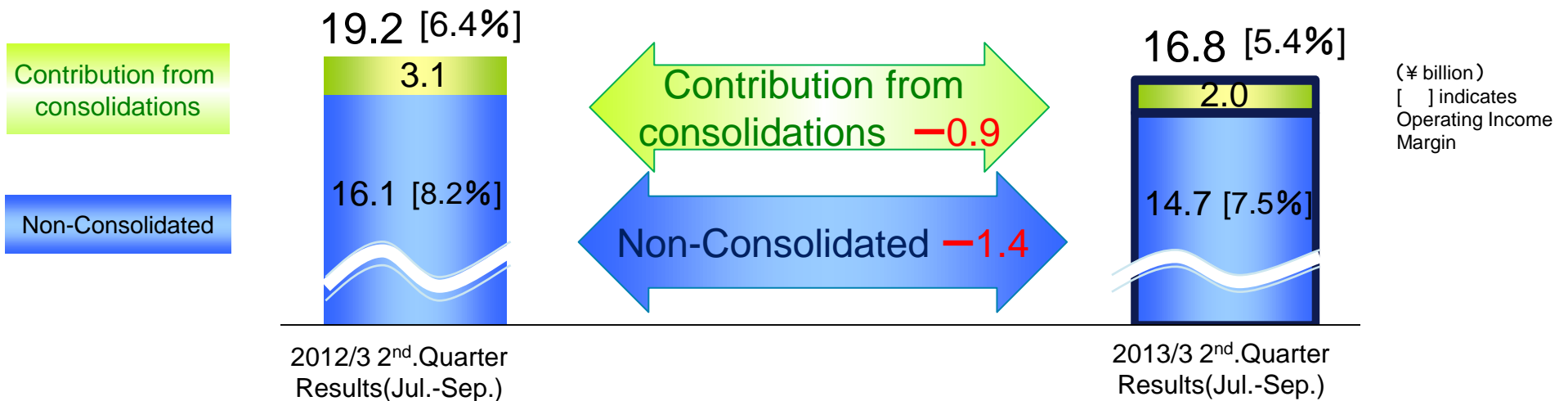
【Billions of yen】

(*) Data for FY ended March, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.

【 2013/3 2nd. Quarter Results (Apr.-Sep.) 】



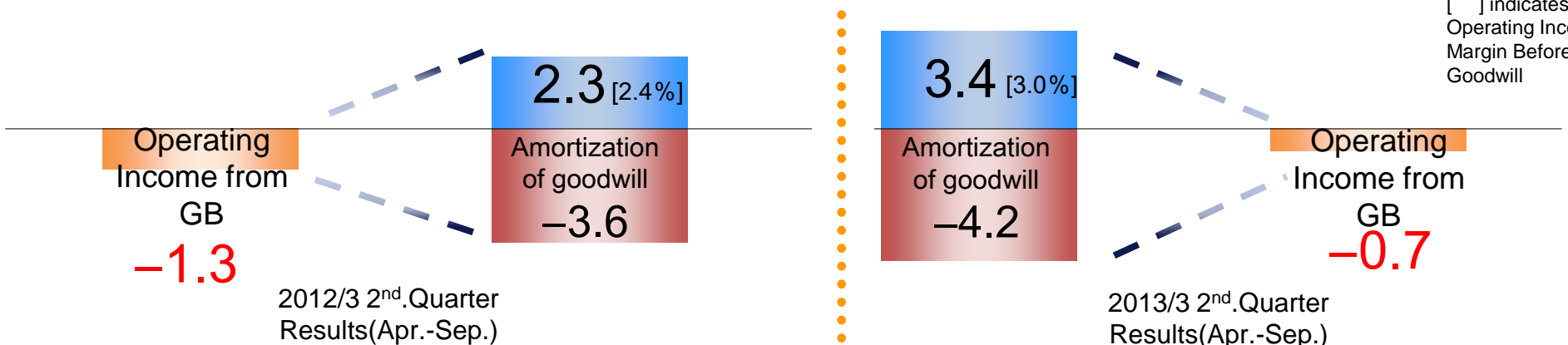
【 2013/3 2nd. Quarter Results (Jul.-Sep.) 】



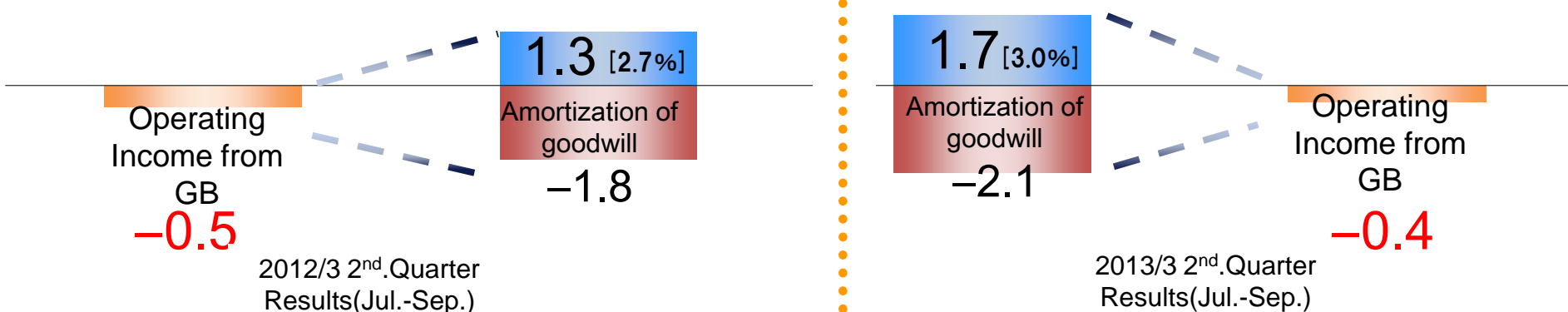
Operating income increased on an individual company basis excluding the impact of amortization of goodwill as existing subsidiaries in Europe and the U.S. continued to perform well despite a negative effect on operating environment due to the European financial crisis.

【 2013/3 2nd.Quarter Results(Apr.-Sep.) 】









(¥ billion)
[] indicates
Operating Income
Margin Before
Goodwill



【 2013/3 2nd.Quarter Results(Jul.-Sep.) 】



Earnings decreased mainly owing to a loss on restructuring of affiliates recognized for the second quarter in line with the consolidation and restructuring of Group companies, in addition to a decline in operating income.

	2013/3 2nd. Quarter Results (Apr.-Sep.)	YoY		2013/3 2nd. Quarter Results (Jul.-Sep.)	YoY	【Billions of yen】
Public & Financial IT Services (P&F)	23.6	- 3.8 (- 13.9 %)		12.4	- 1.5 (- 11.3 %)	
Enterprise IT Services (EIT)	4.9	+ 1.7 (+ 57.9 %)		2.6	- 1.1 (- 29.8 %)	
Solutions & Technologies (S&T)	1.7	- 0.9 (- 35.3 %)		1.3	- 0.4 (- 27.5 %)	
Global Business (GB)	- 3.0	- 1.8 (- 161.0%)		- 2.2	- 1.8 (- 491.1%)	

* Segment Profit is income before income taxes.

* Data for FY ended March, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.



2. Forecasts for Full-Year Consolidated Financial Results
for FY Ending March 31, 2013, etc.

- Government continues to consider measures for implementing My Number, etc.: close attention must also be paid to trends in IT spending.
- The IT spending outlook by financial institutions remains uncertain while an increase in investment is expected in the new fields such as cloud-computing, etc.

Public & Financial IT Services

National Government	<ul style="list-style-type: none"> • Bills related to the implementation of My Number remain under deliberation after the regular Diet session came to an end. Close attention must be paid to the future development. • As overall government spending has been sluggish, the growth in IT budget is likely to remain flat or decline slightly.
Local Government and Community-based Business	<ul style="list-style-type: none"> • Amid overall belt-tightening, cost-cutting demand is increasing for bidding, etc. while there are moves toward use of shared system as a way to reduce IT outlay. • Interest may grow in safety and security area, especially disaster prevention systems, and smart community area.
Healthcare	<ul style="list-style-type: none"> • New plans of the IT Strategic Headquarters (e.g., “My Hospital Everywhere”) are still under discussion. We are watching the situation carefully. • With the delay in the submission of a bill for a new system replacing the late-elderly health care system, IT spending is likely to be delayed.
Major Banks	<ul style="list-style-type: none"> • Close attention must be paid to trends in IT spending as we can expect BPO and cloud-computing spending as part of business continuity planning (BCP) despite a possible reduction in IT spending.
Regional Banks	<ul style="list-style-type: none"> • Recovery having stalled in the overall category, price-cutting demands to remain strong, along with ongoing trend toward shared system use and outsourcing. • Demand is likely to increase for shared systems for strategic purposes (customer information management, etc.) to differentiate themselves from competitors.
Cooperative Financial Institutions	<ul style="list-style-type: none"> • Amid severe operating environment affecting corporate earnings, outlook is stable for IT spending even if not full-blown growth. • Minimum necessary spending to meet legal requirement is seen.
Insurance, Security and Credit Corporations, etc.	<ul style="list-style-type: none"> • Insurance: Although the current IT spending is sluggish across the industry, we expect that IT spending related to new channels, new products, streamlining of administrative works, etc. will increase. • Securities: Uncertainties will remain as lower IT spending trend continued reflecting prolonged weakness of the stock market. • Credit: IT spending remains depressed despite an industry trend of looking for new business models following the revisions to the Money Lending Business Act.

Enterprise IT Services

In Japan, uncertainties over corporate earnings remain strong and domestic IT spending has been weak.

Communication, Broadcasting and Utility Industry	<ul style="list-style-type: none"> • In the telecom industry, IT spending is expected to remain strong for communication equipment upgrades, new service development, customer marketing, etc.
Manufacturing Industry	<ul style="list-style-type: none"> • Strong demands for IT cost cutting continue in both new and existing projects. • There will be increasing demand for global delivery support as overseas shift by Japanese companies accelerates.
Retail, Logistics and Other Service Industry	<ul style="list-style-type: none"> • While domestic IT spending is stalled, demand is actualized to grow in relation with the reinforcement of customer marketing, etc. aimed at sales expansion. • Overseas IT spending demand is likely to increase as Japanese companies expand operations in Europe and Asia.

Solutions & Technologies

From a perspective of BCP, demand for reliable network and data centers remains strong.

Network	<ul style="list-style-type: none"> • Demand for financial institutions remains steady. Demand for corporate customers is on an upward trend in areas including cloud-computing technology, wireless LAN, etc. • Increased needs are expected in association with redundant systems from the BCP perspective, virtualization related to advanced network environment and introduction of Open Flow technologies and M2M. In addition, investment in wireless LAN for smart devices is likely to increase.
Data Center Services	<ul style="list-style-type: none"> • From a BCP perspective, we have continued to receive inquiries from customers about setting up data centers and BCP offices with quake-resistant or seismically isolated structure, in-house power generators, and a fault recovery environment. In addition, demand remains strong for energy-saving services resulting from the power shortage issue as well as global data centers and related support services in line with the globalization of business operations by our customers.

Global

Global IT spending continues to grow steadily in areas including consultation, IT outsourcing, BPO and cloud-computing related services, in particular.

Global markets (Overseas local business)	<NA>	Signs of improvement in economy in the U.S. have been weak yet steady. Recovery trend is relatively intact despite the impact from other overseas countries.
	<EMEA>	Economic rebound have been delayed as European financial crisis is not over yet. People remain cautious about IT spending.
	<China>	Although the economic growth in China has slowed down, further improvement in IT spending is expected as a result of measures taken by the Chinese government to stimulate the economy. Meanwhile, overall impact of the anti-Japan demonstrations is likely to remain limited.
	<APAC>	Although each country is on a different stage in terms of economic growth, increase in IT spending is expected in accordance with social-infrastructure improvements.

Forecasts of Earnings and New Orders Received for FY Ending March 2013

■ Initial forecasts for full-year results remain unchanged.

(Billions of yen [except cash dividends per share, EPS and %])

	FY Mar. 2012 Results(1)	FY Mar. 2013 Forecasts	Change (2)-(1)	Rate of change (2)-(1)
New Orders Received	1098.4	1130.0	+ 31.5	+ 2.9
Net Sales	1251.1	1280.0	+ 28.8	+ 2.3
Operating Income	80.4	85.0	+ 4.5	+ 5.7
Operating Income Margin	6.4	6.6	-	-
Ordinary Income _(*)	75.5	78.0	+ 2.4	+ 3.2
Segment Profit	71.8	73.0	+ 1.1	+ 1.6
Net Income	30.4	38.0	+ 7.5	+ 24.8
EPS (yen)	10,854	13,547	+ 2,692	+ 24.8
Cash Dividends per Share (yen)	6,000	6,000		

(*) Segment Profit is income before income taxes

Forecasts for Full-Year Consolidated Financial Results for FY Ending March 31, 2013: New Orders Received

New orders received are expected to increase overall due mainly to P&F and GB growth reflecting consolidated subsidiary expansion among other factors.

	【Billions of yen】		
	FY Mar. 2012 Results(1)	FY Mar. 2013 Forecasts	YoY (%)
Public & Financial IT Services (P&F)	580.0	590.0	+ 1.7 %
Enterprise IT Services(EIT)	268.5	270.0	+ 0.5 %
Solutions & Technologies (S&T)	35.4	40.0	+ 12.7 %
Global Business (GB)	213.2	230.0	+ 7.8 %

(*) Data for FY ended March, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.

Forecasts for Full-Year Consolidated Financial Results for FY Ending March 31, 2013: Net Sales

Net sales are likely to increase overall primarily owing to GB growth reflecting consolidated subsidiary expansion among other factors.

【Billions of yen】

	FY Mar. 2012 Results(1)	FY Mar. 2013 Forecasts	YoY (%)
Public & Financial IT Services (P&F)	727.8	729.0	+ 0.2 %
Enterprise IT Services(EIT)	275.8	280.0	+ 1.5 %
Solutions & Technologies (S&T)	160.2	164.0	+ 2.4 %
Global Business (GB)	219.1	232.0	+ 5.9 %

(*) Data for FY ended March, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.

Forecasts for Full-Year Consolidated Financial Results for FY Ending March 31, 2013: Operating Income

Operating income is forecasted to increase overall due mainly to the reduction in unprofitable projects and the expansion of new projects despite a decline in income owing to a decrease in large-scale projects.

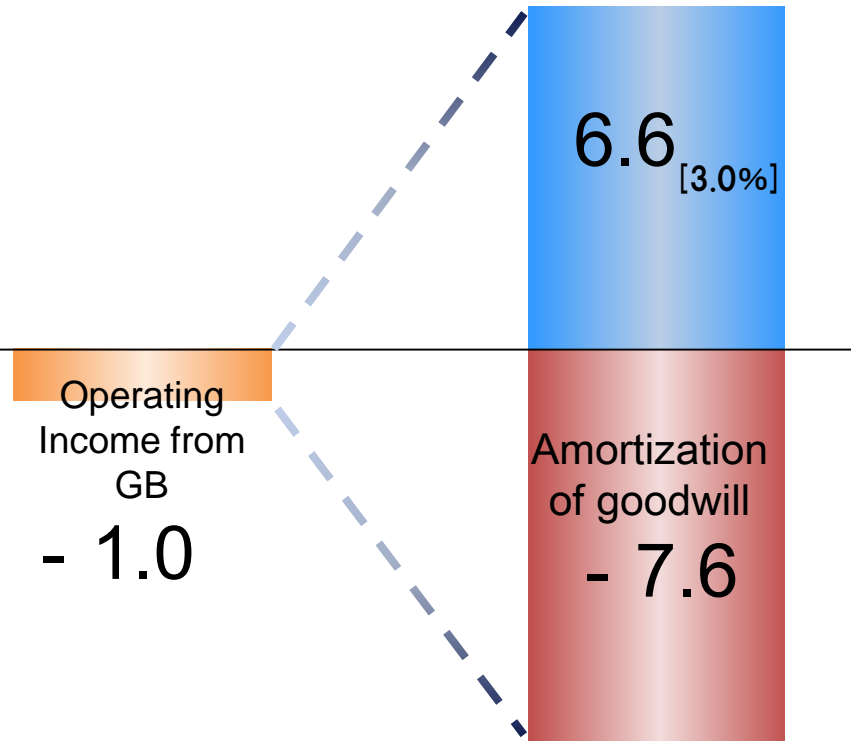
【Billions of yen】

	FY Mar. 2012 Results(1)	FY Mar. 2013 Forecasts	YoY (%)
Public & Financial IT Services (P&F)	64.8	62.0	- 4.4 %
Enterprise IT Services(EIT)	9.8	14.0	+ 41.8 %
Solutions & Technologies (S&T)	8.5	7.0	- 17.7 %
Global Business (GB)	- 1.0	1.5	-

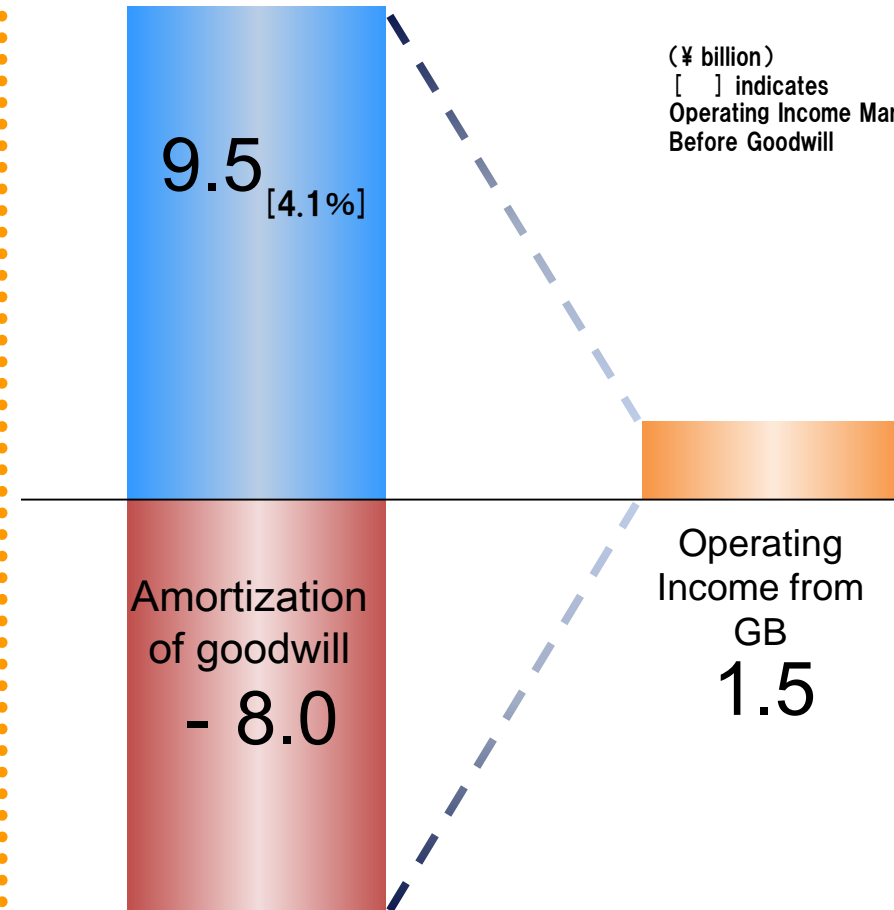
(*) Data for FY ended March, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.

Forecasts for Full-Year Consolidated Financial Results for FY Ending March 31, 2013: Detailed Explanation on Operating Income

(¥ billion)
 [] indicates
 Operating Income Margin
 Before Goodwill



FY Mar. 2012 Results



FY Mar. 2013 Forecasts

Forecasts for Full-Year Consolidated Financial Results for FY Ending March 31, 2013: Segment Profit

Segment profit is likely to increase overall thanks to the reduction in unprofitable projects despite the impact of non-operating expenses and extraordinary loss.

【Billions of yen】

	FY Mar. 2012 Results(1)	FY Mar. 2013 Forecasts	YoY (%)
Public & Financial IT Services (P&F)	57.0	61.0	+ 6.8 %
Enterprise IT Services(EIT)	9.6	13.0	+ 34.8 %
Solutions & Technologies (S&T)	12.6	5.5	- 56.7 %
Global Business (GB)	- 2.2	- 2.0	+ 9.3 %

* Segment Profit is income before income taxes.

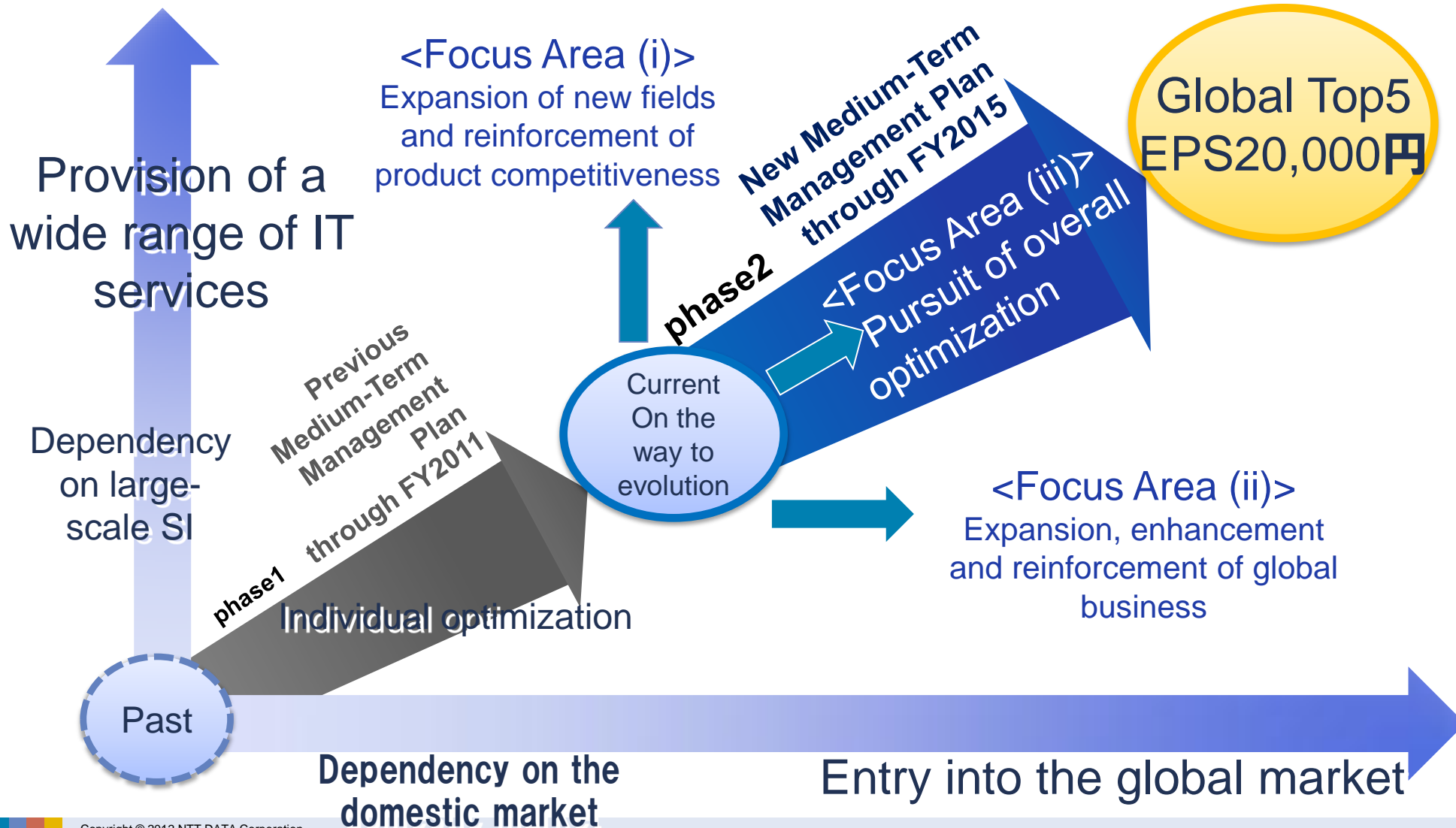
* Data for FY ended March, a basis of YoY comparison, has been revised from the figures disclosed earlier to reflect the changes in reportable segments.



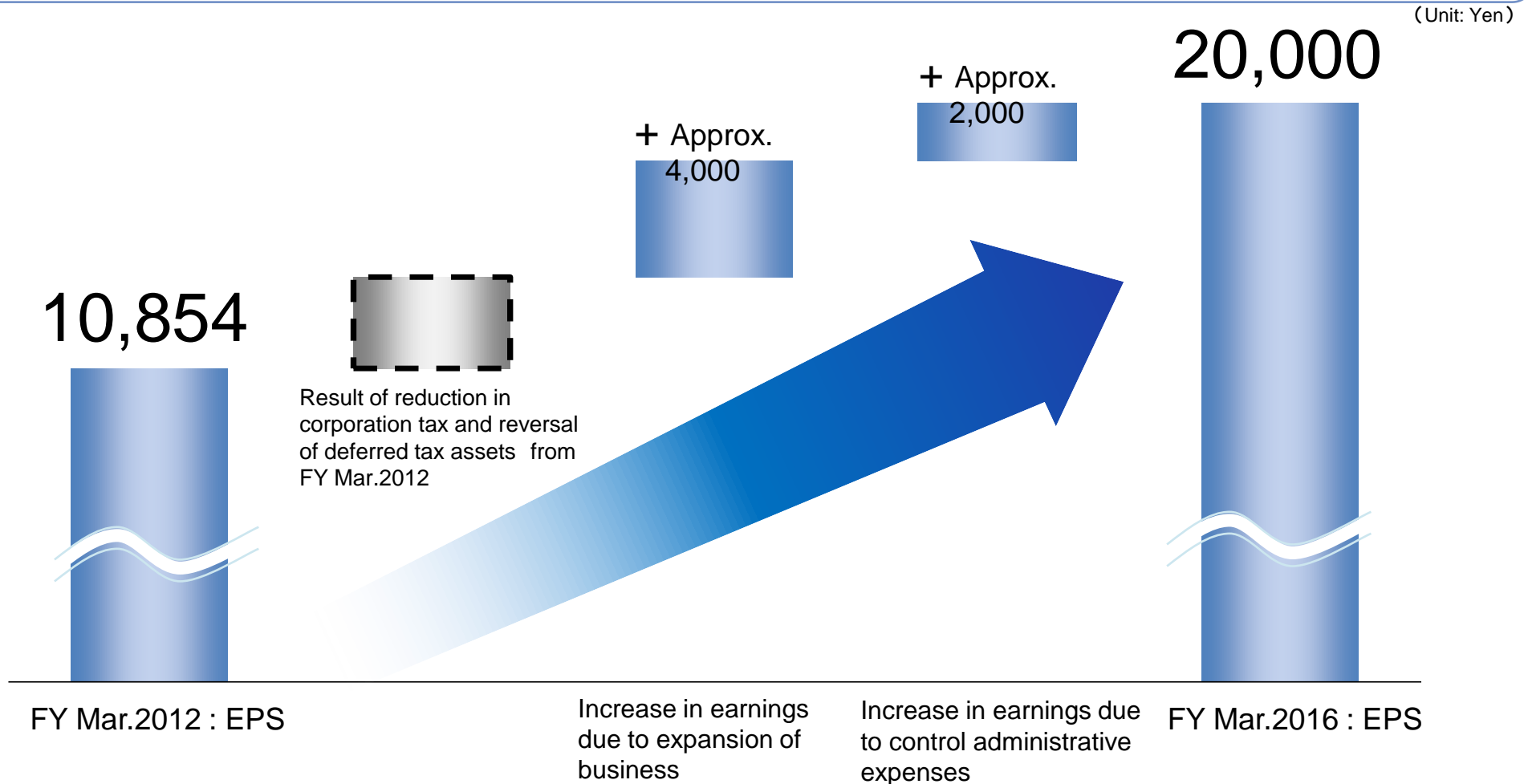
3. Focused Areas of the Medium-term Management Plan

Positioning and Focused Areas of the New Medium-Term Management Plan

With the aim of becoming one of the “Global TOP 5” and achieving EPS of 20,000 yen, will evolve from a “corporate group focused on domestic large-scale SI business” into a “corporate group which provides a wide range of IT services effectively on a global scale”



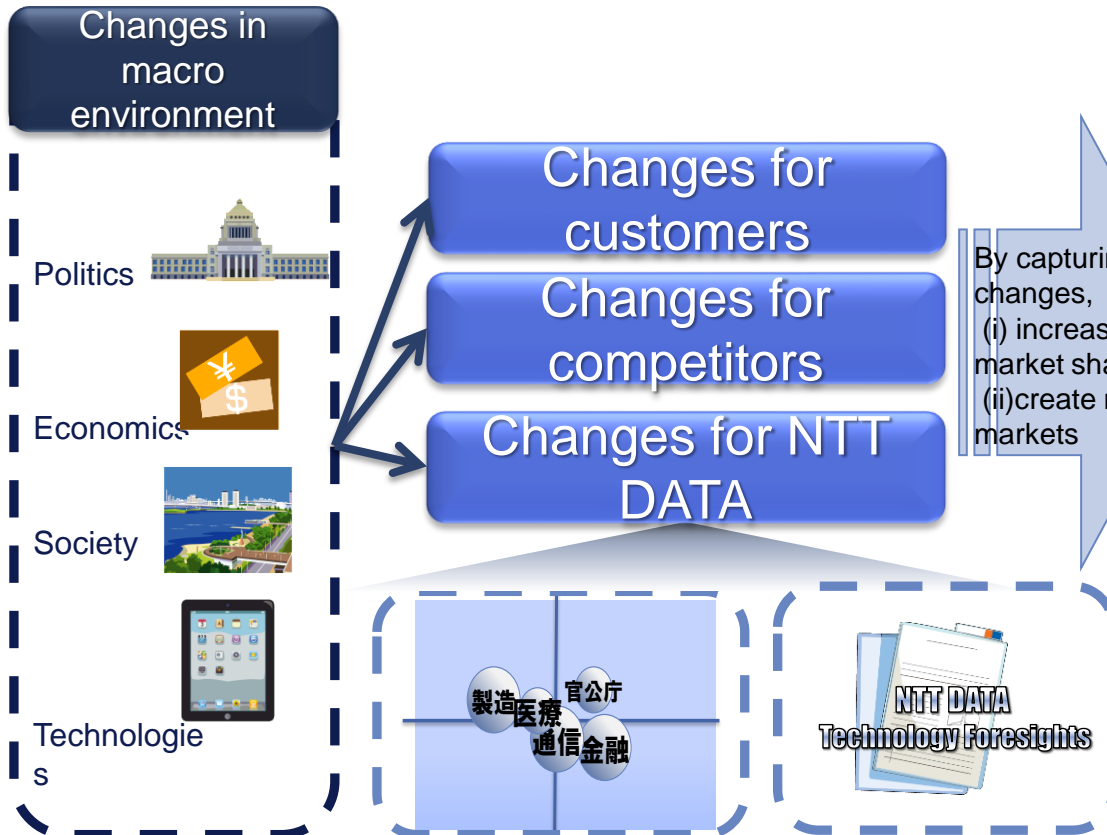
■ Aims to achieve EPS of 20,000 yen by increasing operating income in line with the expansion of domestic and global businesses and through the reduction in administrative expenses.



Re

Marketing

- Defying stereotypes
- Recapturing environmental changes on a continuous basis
- Turning over existing market
- Creating new markets (proactive behavior)



Re-Marketing(i)

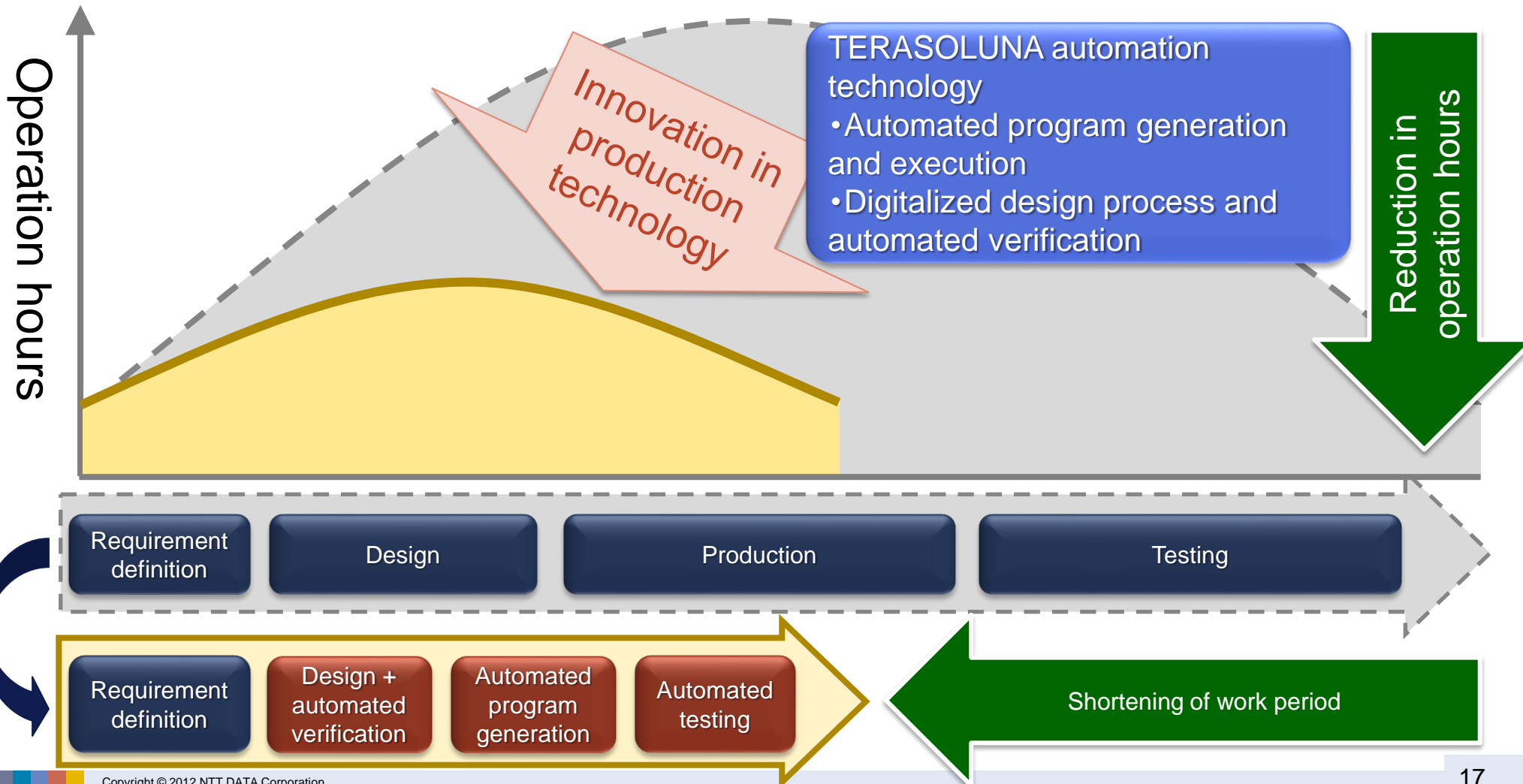
By capturing **market changes** in **existing markets** as well as market opportunities through technological innovations, beat the competition for market growth and **enhance market shares**.

Re-Marketing(ii)

By making the best use of latest technologies, create **completely new markets** through the incorporation of customer needs ahead of others.

<Focus Area: Expansion in New Fields and Reinforcement of Product Competitiveness> Strategic R&D

- Shift away from the labor-intensive model by completely automating development process
- Contribute to customers' businesses through the sophistication and speeding up of our work,



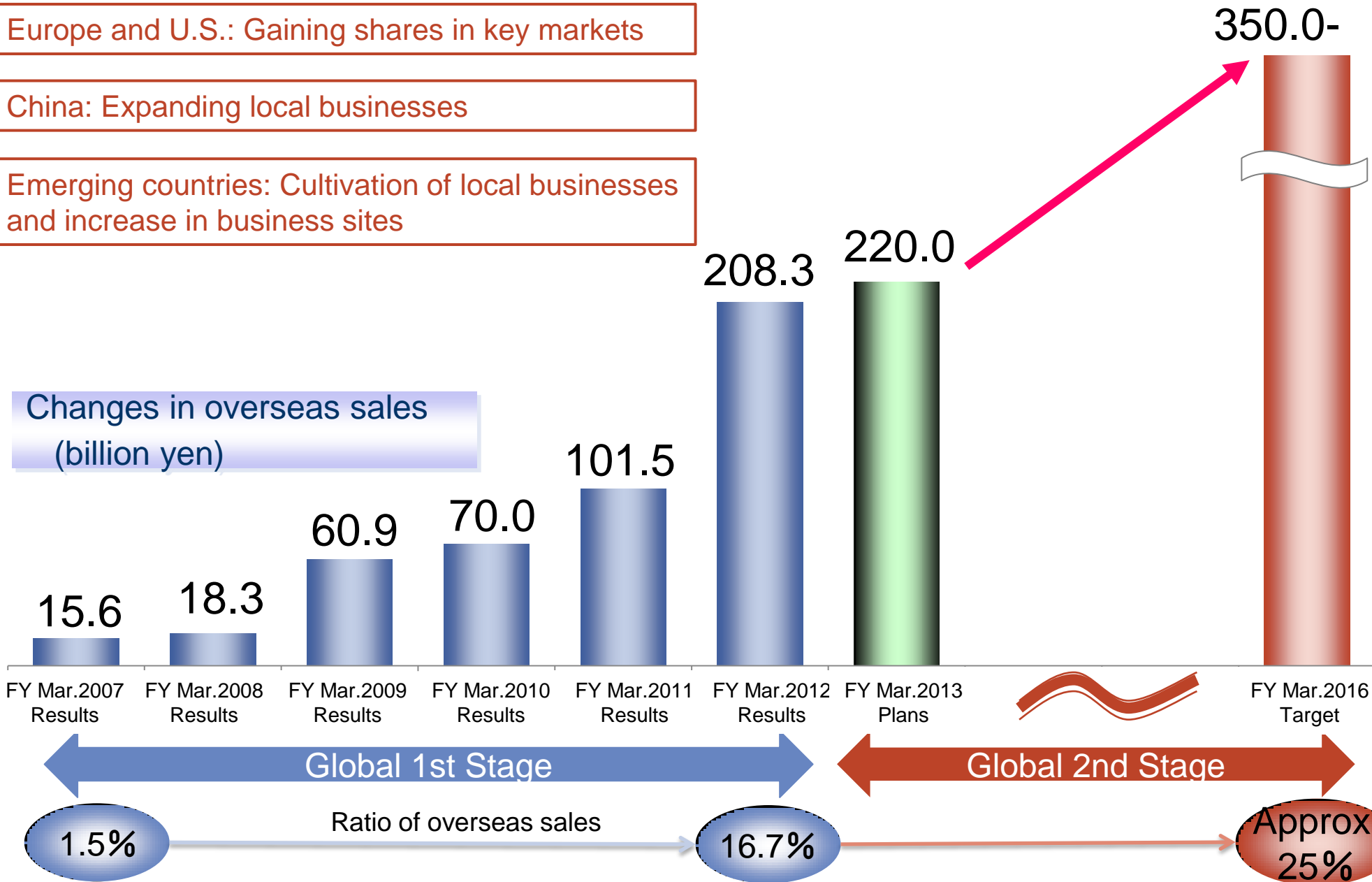
<Focus Area: Expansion, enhancement and reinforcement of the global business> Expansion of the global business

Europe and U.S.: Gaining shares in key markets

China: Expanding local businesses

Emerging countries: Cultivation of local businesses and increase in business sites

Changes in overseas sales
(billion yen)



<Focus Area: Expansion, enhancement and reinforcement of the global business> Expansion of the global business

Europe and U.S.

Gaining shares in key markets => **Enhancement of capability**

✓ Expanding existing businesses and boosting profitability

(Reinforcement of global delivery capabilities including nearshore, benefiting from the effects of restructuring, etc.)

✓ Expansion in large-scale customers (MNC, etc.)

(Strengthening of AMO measures, reinforcement of consulting, BPO, etc. through M&A)

Emerging countries (APAC, Latin America, Africa, etc.)

Cultivation of local businesses and increase in business sites

=> **Development of infrastructure toward the 3rd Stage**

✓ Overseas social infrastructure development

(Overseas expansion of NTT DATA's social infrastructure services such as NACCS, PANADES, etc.)

✓ Focus on service-oriented business
(Collaboration with the NTT Group)

China

Expanding local businesses => **Shift from the offshore model**

✓ Acquisition of SI and services through the reinforcement of sales capabilities

(Partnership with local companies, implementation of shared systems, etc. for which NTT DATA has expertise in Japan and there is large demand in China)

Common

✓ Global penetration of the NTT DATA brand

✓ Promotion of global One Team



<Focus Area: Pursuit of Overall Optimization> Reduction in Administrative Expenses, etc.

■ Reduction in administrative expenses, etc. for the entire Group

Through the “Standardization, streamlining and consolidation of operations on a global level,” “Organizational restructuring and consolidation” and “Promotion of greater mobility and optimal allocation of resources,” reduce administrative expenses, etc. for the entire Group by 10%.

FY Ended
March 2012

Administrative
expenses, etc.
for the entire
Group:
Approx. 110.0
billion yen

(i) Standardization, streamlining and consolidation
of operations on a global level

(ii) Organizational restructuring and
consolidation

(iii) Promotion of greater mobility and optimal
allocation of resources

FY Ending
March 2016

Administrative
expenses, etc.
for the entire
Group:
Reduce by
10%



4. Appendices

Overview of Consolidated Earnings and New Orders Received for the 2nd Quarter of FY Ending March 31, 2013

(Unit: ¥ Billions except Cash Dividends per Share / %)

	2013/3 2nd. Quarter Results (Apr.-Sept.)	YoY (%)	2013/3 2nd. Quarter Results (Jul.-Sept.)	YoY (%)
New Orders Received	679.8	+11.6	246.7	+24.1
Orders on Hand	1,270.8	+2.4		

2013/3 Full-Year Forecasts
1,130.0
1,069.0

Net Sales	604.8	+5.8	310.8	+3.1
Cost of Sales	459.4	+6.3	237.2	+4.2
Gross Profit	145.3	+4.1	73.5	-0.4
SG&A Expenses	115.2	+5.8	56.7	+3.9
Selling Expenses	52.1	+3.8	25.7	-2.6
R&D Expenses	6.0	+6.3	2.8	-6.1
Other Administrative Expenses	57.0	+7.6	28.0	+11.8
Operating Income	30.1	-2.0	16.8	-12.5
Operating Income Margin	5.0	-0.4	5.4	-1.0
Ordinary Income	26.8	-6.6	14.8	-15.9
Special Gains and Losses	-1.7	-	-1.7	-
Income before Income Taxes	25.0	-12.0	13.0	-25.8
Income Taxes and Others	11.6	-27.5	6.6	-23.6
Net Income	13.4	+8.0	6.4	-27.9

1,280.0
956.0
324.0
239.0
111.0
14.0
114.0
85.0
6.6
78.0
-5.0
73.0
35.0
38.0

Capital Expenditures	53.6	-20.5	31.8	-15.7
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	74.0	-2.1	36.3	-2.1

133.0
148.0

Cash Dividends per Share (¥)		3,000		
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6,000

Note: Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes and Minority Interests.

(Unit: ¥ Billions / %)

	2012/3 2nd. Quarter Results (Apr.-Sept.)	2013/3 2nd. Quarter Results (Apr.-Sept.)
Public & Financial IT Services	326.1	326.6
Enterprise IT Services	126.9	138.4
Solutions & Technologies	28.3	29.8
Global Business	89.7	108.9

	2012/3 Full-Year Results	2013/3 Full-Year Forecasts
	712.8	718.0
	269.9	276.0
	59.2	65.0
	208.1	220.0

Note 1: Results for FY ended March 2012 have been rearranged to reflect the changes in reportable segments.

Consolidated Net Sales by Customer Sector and Service

(to Japanese Customers Outside the NTT DATA Group)

(Unit : ¥ Billions)

		2012/3 2nd. Quarter Results (Apr.-Sept.)	2013/3 2nd. Quarter Results (Apr.-Sept.)	2013/3 Full-Year Forecasts
Public & Financial IT Services				
(Main item)	Central Government and Related Agencies, Overseas Public Institutions, etc.	58.0	60.8	139.0
	Local Government and Community-based Business	27.9	36.3	103.0
	Healthcare	11.3	9.0	18.0
	Banks	99.5	85.0	175.0
	Cooperative Financial Institutions	49.3	43.0	92.0
	Insurance, Security and Credit Corporations	42.5	54.2	110.0
	Settlement Services	36.0	36.8	78.0
Enterprise IT Services				
(Main item)	Communication, Broadcasting and Utility Industry	57.7	67.8	131.0
	Manufacturing Industry	36.9	43.1	84.0
	Retail, Logistics and Other Service Industry	22.6	20.7	45.0
Solutions & Technologies				
(Main item)	Network Services	10.0	10.3	21.0
	Data Center Services	13.9	14.2	32.0

Integrated IT Solution	217.3	214.8	427.0
System & Software Development	142.7	156.2	390.0
Consulting & Support	187.9	208.6	405.0
Others	23.7	25.0	58.0
Net Sales by Products and Services Total	571.7	604.8	1,280.0

Note1: Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.

Note2: Enterprise IT Services: Renamed from Global IT Services in April 2012.

Note3: Results for FY ended March 2012 have been rearranged to reflect the changes in reportable segments.

Consolidated New Orders Received by Customer Sector and Service (to Japanese Customers Outside the NTT DATA Group)

(Unit : ¥ Billions)

		2012/3 2nd. Quarter Results (Apr.-Sept.)	2013/3 2nd. Quarter Results (Apr.-Sept.)	2013/3 Full-Year Forecasts
Public & Financial IT Services				
(Main item)	Central Government and Related Agencies, Overseas Public Institutions, etc.	93.4	87.0	137.0
	Local Government and Community-based Business	49.7	59.7	102.0
	Healthcare	12.3	9.4	15.0
	Banks	90.4	117.4	134.0
	Cooperative Financial Institutions	61.9	69.2	76.0
	Insurance, Security and Credit Corporations	48.0	48.8	105.0
	Settlement Services	4.2	13.1	20.0
Enterprise IT Services				
(Main item)	Communication, Broadcasting and Utility Industry	63.3	69.2	132.0
	Manufacturing Industry	48.0	49.9	89.0
	Retail, Logistics and Other Service Industry	19.6	23.1	39.0
Solutions & Technologies				
(Main item)	Network Services	0.5	0.9	1.0
	Data Center Services	15.4	13.2	26.0

Note1 : Net Sales and New Orders Received of Solutions & Technologies Company does not include orders taken via other companies.

Note2 : Enterprise IT Services: Renamed from Global IT Services in April 2012.

Note3: Results for FY ended March 2012 have been rearranged to reflect the changes in reportable segments.

Non-Consolidated Earnings and New Orders Received

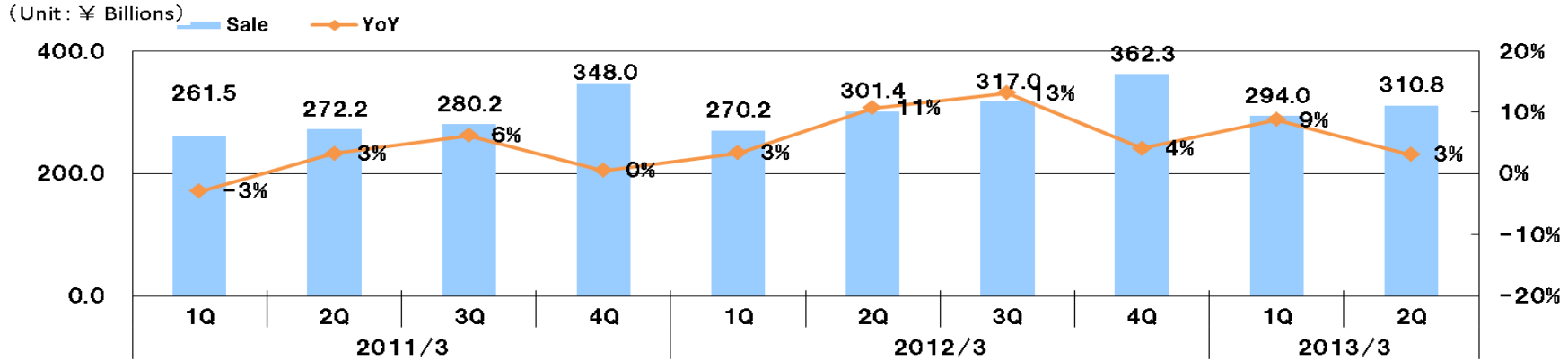
(Unit : ¥ Billions)

	2012/3 2nd. Quarter Results (Apr.-Sept.)	2013/3 2nd. Quarter Results (Apr.-Sept.)	2013/3 Full-Year Forecasts
New Orders Received	398.3	439.2	650.0
Orders on Hand	1,075.8	1,044.5	867.0
Net Sales	378.6	381.2	810.0
Cost of Sales	291.8	293.8	618.0
Gross Profit	86.8	87.4	192.0
SG&A Expenses	57.7	57.9	124.0
Selling Expenses	25.7	26.0	55.0
R&D Expenses	5.4	5.6	12.0
Other Administrative Expenses	26.5	26.3	57.0
Operating Income	29.0	29.4	68.0
Operating Income Margin	7.7	7.7	8.4
Ordinary Income	29.7	29.3	63.0
Special Gains and Losses	-0.2	-	-2.0
Income before Income Taxes	29.5	29.3	61.0
Income Taxes and Others	12.3	9.3	22.0
Net Income	17.1	19.9	39.0
Capital Expenditures	55.4	47.1	121.0
Depreciation and Amortisation/Loss on Disposal of Property and Equipment and Intangibles	62.5	64.5	129.0

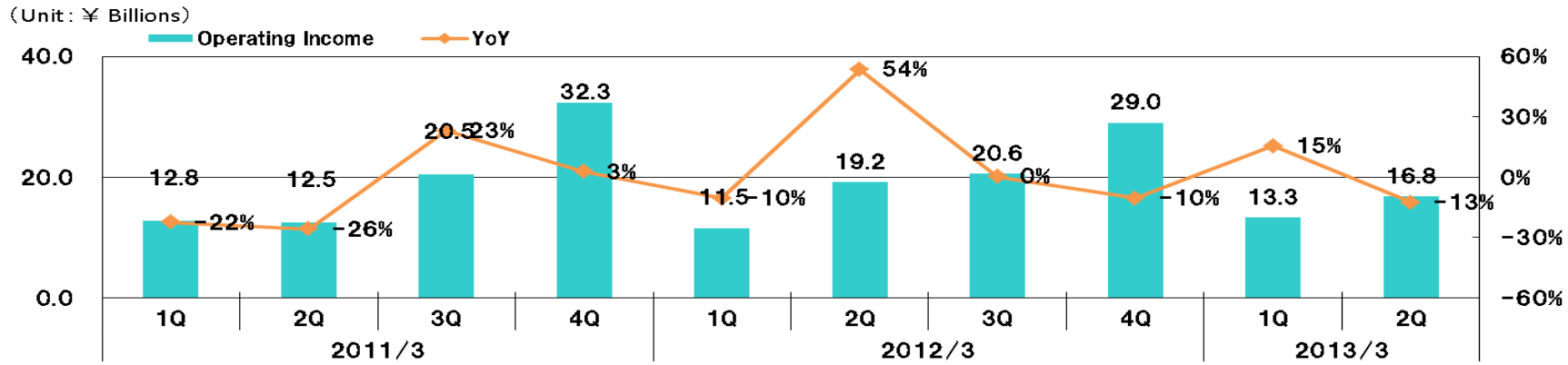
Note : Income Taxes and Others include Income, Residential and Enterprise Taxes, Adjustment to Income Taxes.

Trends in Quarter (Consolidated)

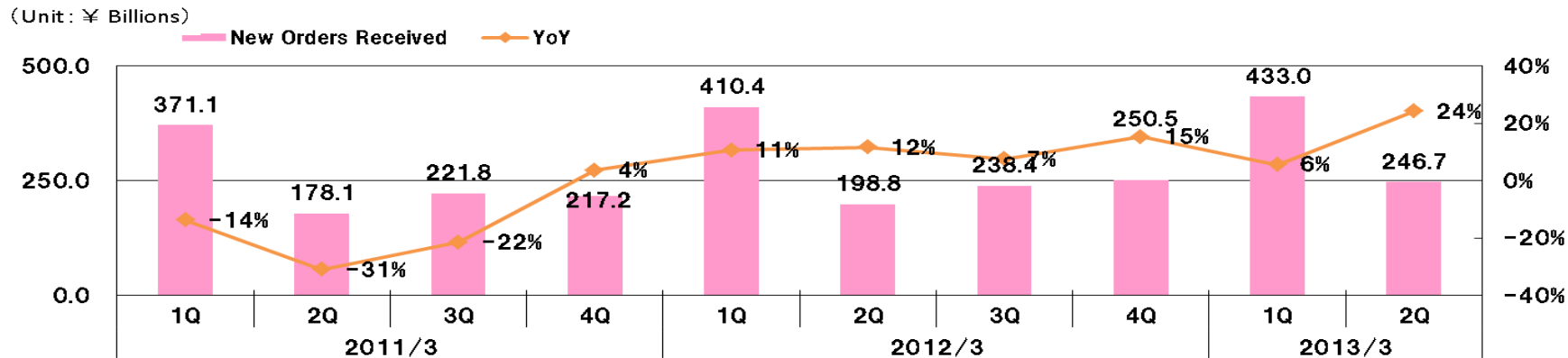
Net Sales



Operating Income



New Orders Received



Expansion of Regional Bank Related Businesses

Tottori Bank began using NTT DATA Regional Bank Integrated Services Center in May 2012. "STELLA CUBE" service started in July 2012 for Kanagawa Bank and Tohoku Bank. Kirayaka Bank also decided to join the service in July 2012.

In addition, a basic agreement among four banks was concluded in May 2012 with regard to the participation by 77 Bank in a shared system previously used for three banks (Bank of Yokohama, Hokuriku Bank and Hokkaido Bank.)

Aiming to expand cost advantage further by joint development of Regional Bank Integrated Services Center, shared system for the Bank of Yokohama, Hokuhoku FG and 77 Bank, "STELLA CUBE," and "BeSTAcoud."

BeSTA*

NTT DATA Regional Bank Integrated Services Center(15 banks)

- Tottori Bank began using in May 2012
- Senshu Ikeda Bank's system was integrated in January 2012
- Service provided to 13 banks, 2 more intending to join

In service

Shared System(4 banks)

- A basic agreement among four banks was concluded with regard to the participation by 77 Bank in May 2012
- Following the Bank of Yokohama, used by Hokuriku Bank and Hokkaido Bank starting May 2011

In service

STELLA CUBE (8 banks)

- A basic agreement with Kirayaka Bank was concluded in July 2012
- Kanagawa Bank and Tohoku Bank began using in July 2012
- Service provided to 6 banks, 2 more intending to join

In service

BeSTAcoud

- Service provision set. A basic agreement with Shonai Bank and Hokuto Bank was concluded on possible use

Planned

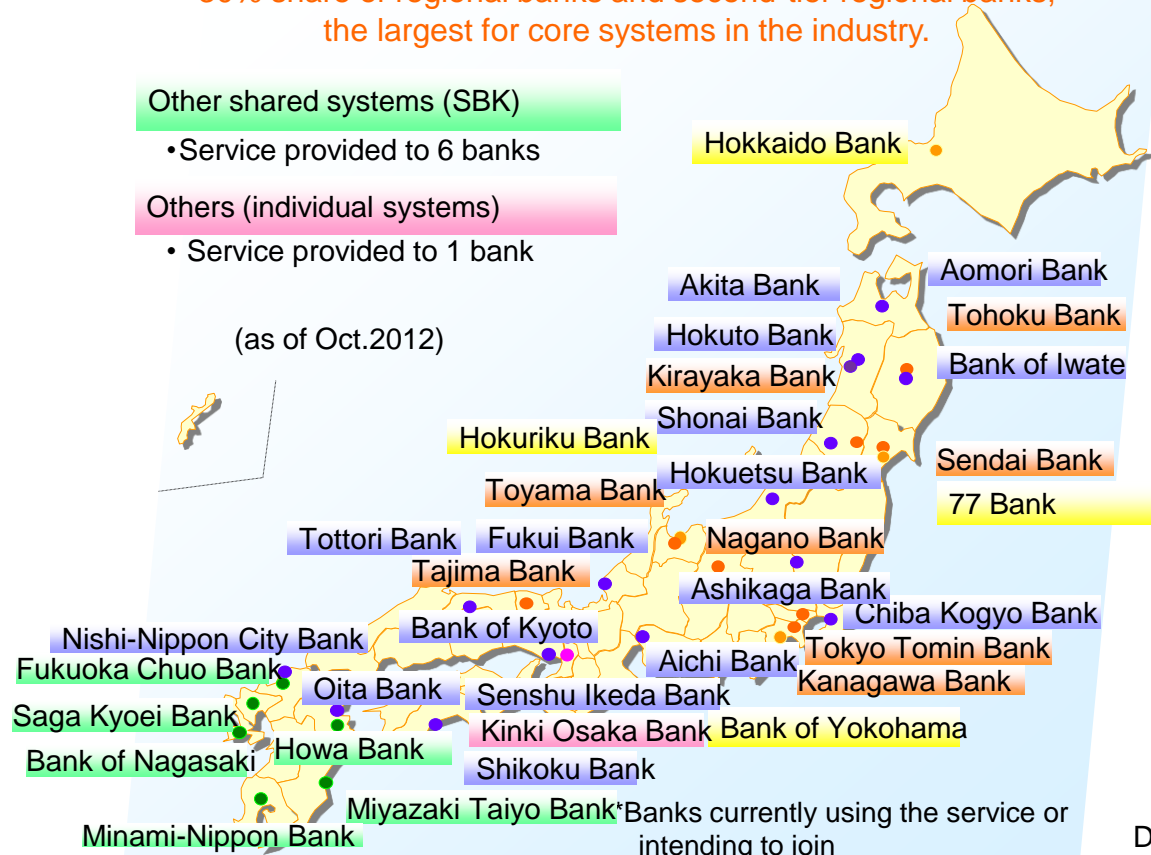
NTT DATA has won contracts that account for an approximate 30% share of regional banks and second-tier regional banks, the largest for core systems in the industry.

Other shared systems (SBK)

- Service provided to 6 banks

Others (individual systems)

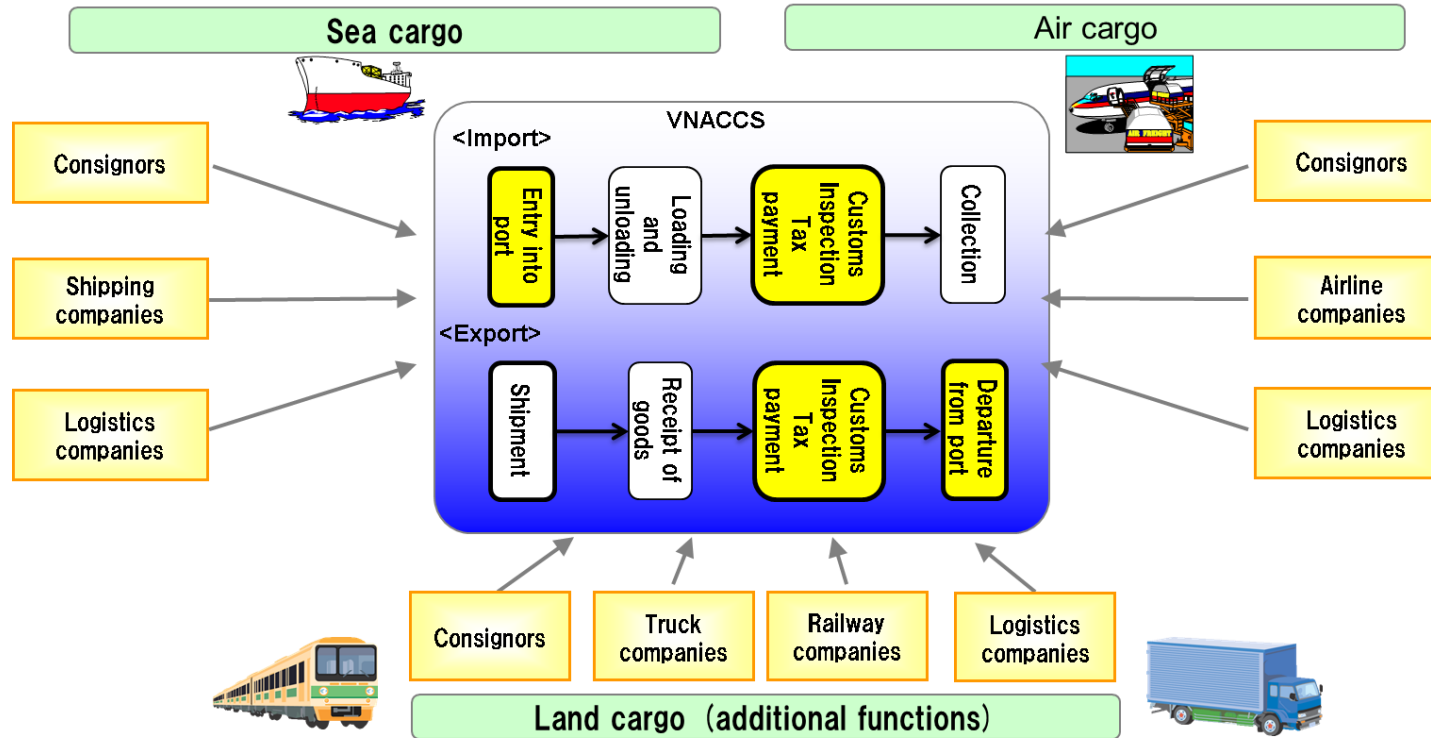
- Service provided to 1 bank



* BeSTA (Banking application Engine for Standard Architecture) A banking application developed by NTT DATA applicable to various banks across banking business categories₃₇

Entrustment of the Development of Trade Processing/Customs System in Vietnam

NTT DATA has been entrusted by the Vietnamese government with the development of a trade processing/customs system (VNACCS/VCIS) based on the Japanese trade processing and customs clearance system called NACCS^(Note1) and CIS^(Note2). (System to be completed March 2014)



Characteristics

Through the utilization of functions of NACCS and CIS administrative procedures in Japan, we realized streamlining of administrative procedures related to trade processing/customs clearance such as declaration for importing and exporting, procedures at entering into and departing from the port, etc.

(Note 1) NACCS: Nippon Automated Cargo and Port Consolidated System

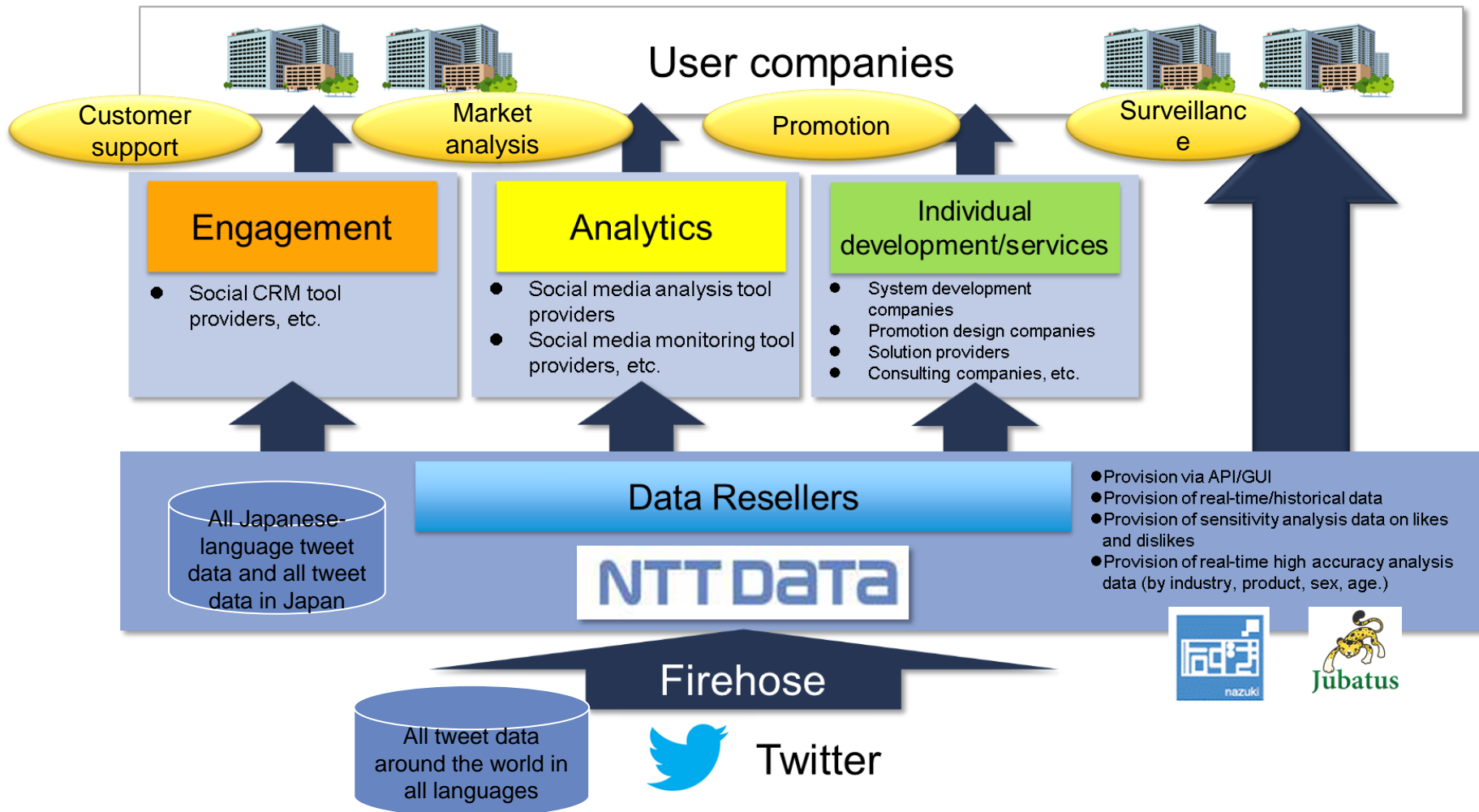
Online application system jointly used by public and private sectors to process administrative procedures such as import/export declarations, processing for arriving/departing ships and aircraft, etc. as well as import/export related procedures undertaken by the private sector

(Note 2) CIS: Customs Intelligence Database System

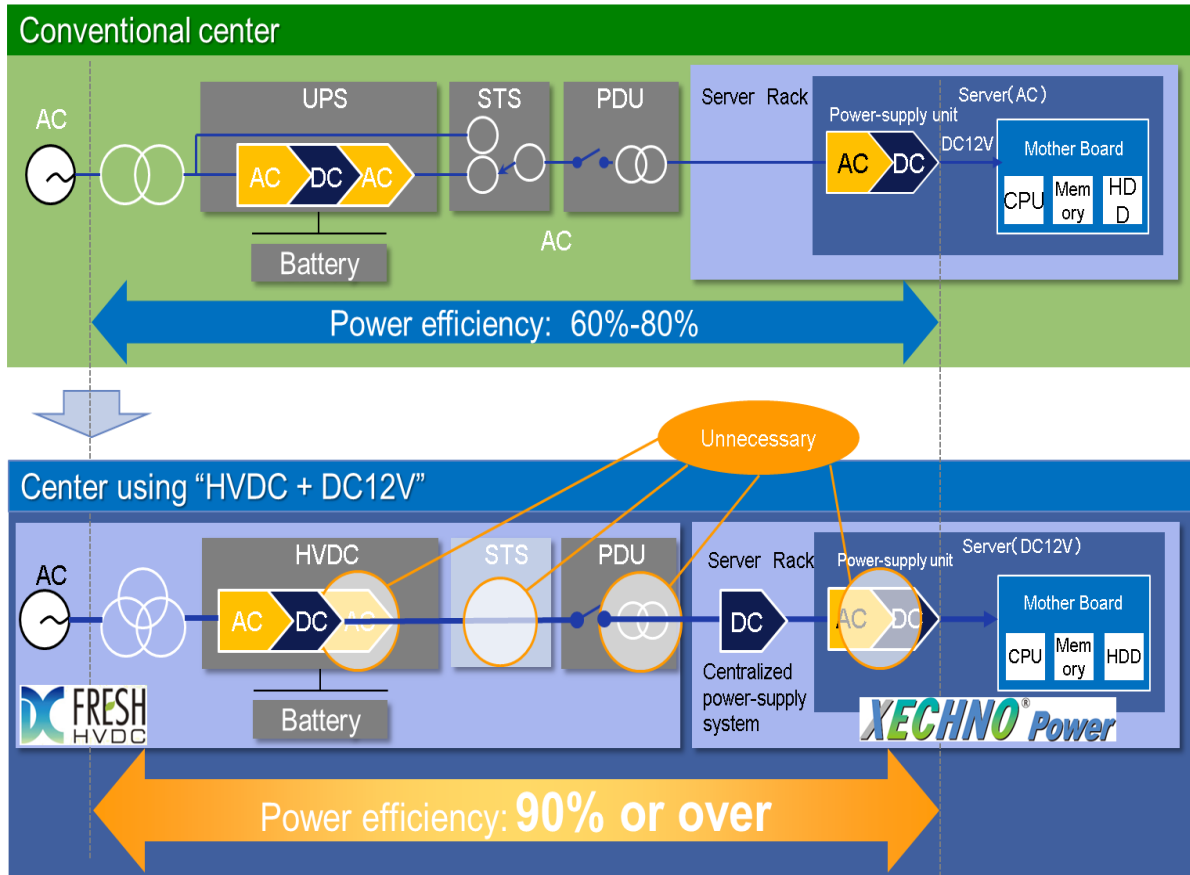
Integrated information system for customs clearance with accumulated data on import/export customs records and importer/exporter information

NTT DATA Agreed to Conclude a Firehose Contract with US Twitter In Respect of the Provision of Tweet Data

With a capability to offer larger, more accurate, highly valued-added tweet data compared to public API, will support the utilization of big data by our user companies including a use of social media, etc. Pricing system will be revealed in our product and service presentation in November and actual services are due to start in December.



NTT DATA INTELLILINK CORPORATION, Japan Radio Co., Ltd. and NTT DATA CORPORATION received a “Minister of Economy, Trade and Industry Award” of the “Green IT Award 2012: Energy-Saving Category” for “XECHNO® Power + FRESH HVDC®,” a technology to realize significant reduction in power consumption at data centers.



METI Minister's Awards

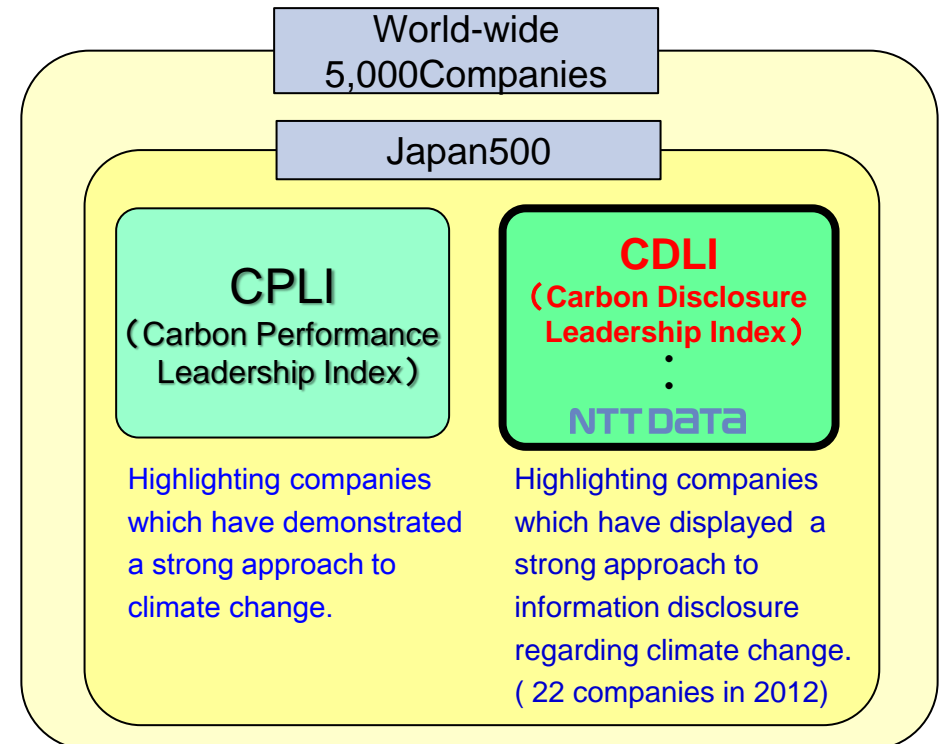
NTT DATA is featured in CDP's "Carbon Disclosure Leadership Index"(CDLI), highlights the constituent companies within the large Japanese 500 companies(Japan500) including companies in the FTSE Japan Index. In 2012, 22 companies are comprised from Japan 500 based on analysis of the responses to CDP's questionnaire.

About "CDP" (Carbon Disclosure Project)

- CDP is a non-profit-organization established in 2000 in UK and operated with the assistance of international investors.
- CDP harnesses the power of market forces, including 655 institutional investors with assets of US\$78 trillion, to collect information from companies on their greenhouse gas emissions and assessment of climate change and water risk and opportunity.
- CDP send out questionnaire to world-wide companies (approximately 5,000 world-wide, 500 in Japan) every year, focused on greenhouse gas emissions and counter measure against climate change. After analysis and assessment of the responses to the questionnaire(mark out of 100), CDP discloses the result to investors.

About CDLI (Carbon Disclosure Leadership Index)

Marking out companies that is superior in terms of the disclosure on climate change. In Japan, the top 10% of 500 companies are recognized as CDLI.



■ Will accelerate the promotion of integration and reinforcement of collaboration among Group companies which provide global solutions including itelligence, Extend Technologies, Business Formula, Cornerstone, etc. Through public tender offer and squeeze out, we will aim to acquire 100% of itelligence's shares issued and outstanding (current ownership is 81.28%).

Overview of itelligence AG

- Company name: itelligence AG
- Business line: SAP-related consulting business, system integration and software development business, license business, outsourcing services
- Establishment: 2000
- Shareholders:

NTT DATA Group:	81.3%
NTT Communications:	8.2%
Others:	10.5%
- Head office location: Bielefeld, Germany
- Number of employees: 2,726 (As of September 30, 2012)

Objectives for acquisition of shares

• itelligence has a key role in the "Global SAP One Team," an initiative currently promoted by the NTT DATA Group. Through the acquisition of 100% ownership of the company through the public tender offer, we aim to further advance integration especially in the SAP business field.



Provision of global solutions with a focus on SAP