Note; This document is in English translation of "Kessan Tanshin" for the Second Quarter of the Fiscal Year Ending March 31, 2014 and is provided solely for reference purposes. In the event of any inconsistency between the Japanese version and any English translation of it, the Japanese version will govern.

# **Consolidated Financial Results for the Second Quarter** of the Fiscal Year Ending March 31, 2014

October 31, 2013

Company name

Stock exchange on which the Company's shares are listed

Code number

**URL** 

Contacts Company representative

Person in charge

Scheduled date of filing of Quarterly Business Report

Scheduled date of dividend payment Supplemental material on quarterly results

Presentation on quarterly results

: Tokyo Stock Exchange 1st Section :9613

: http://www.nttdata.com/

: NTT DATA CORPORATION

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: November 11, 2013 : December 2, 2013

: Yes

: Yes (for institutional investors and financial analysts)

(Amounts are rounded off to the nearest 1 million yen)

## 1. Consolidated Financial Results in Q2 of FY2013 (From April 1, 2013 to September 30, 2013)

## (1) Consolidated Results of Operations

(% of change from the corresponding quarterly period of the previous fiscal year)

|          | Net sales   | Operating income | Ordinary income | Net income  |
|----------|-------------|------------------|-----------------|-------------|
|          | ¥ million % | ¥ million %      | ¥ million %     | ¥ million % |
| FY2013Q2 | 613,003 1.4 | 2,626 (91.3)     | 1,337 (95.0)    | (3,757) -   |
| FY2012Q2 | 604,829 5.8 | 30,135 (2.0)     | 26,824 (6.6)    | 13,440 8.0  |

FY2012 Q2 3,825million yen 98.5% Note: Comprehensive income: FY2013 Q2 7,847million yen 105.1%

|          | Net income per share | Net income per share (diluted) |
|----------|----------------------|--------------------------------|
|          | ¥                    | ¥                              |
| FY2013Q2 | (13.40)              | _                              |
| FY2012Q2 | 47.92                | _                              |

Note: The Company conducted the stock split for each common share at a ratio of 1:100 with the effective date of October 1, 2013. Quarterly net income per share was computed under the assumption that the stock split had been conducted in the beginning of the previous fiscal year in the consolidated financial reporting.

## (2) Consolidated Financial Position

|          | <b>Total assets</b> | Net assets | Equity ratio |
|----------|---------------------|------------|--------------|
|          | ¥ million           | ¥ million  | %            |
| FY2013Q2 | 1,519,975           | 681,883    | 42.8         |
| FY2012   | 1,524,309           | 684,207    | 42.7         |

Note: Equity FY2013Q2 650,018million yen FY2012 651,312million yen

#### 2. Dividends

|                      |                          | Ca                        | sh dividends per sha     | are      |          |
|----------------------|--------------------------|---------------------------|--------------------------|----------|----------|
|                      | End of the first quarter | End of the second quarter | End of the third quarter | Year-end | Total    |
|                      | ¥                        | ¥                         | ¥                        | ¥        | ¥        |
| FY2012               |                          | 3,000.00                  | _                        | 3,000.00 | 6,000.00 |
| FY2013               | _                        | 3,000.00                  |                          |          |          |
| FY2013<br>(Forecast) |                          |                           | _                        | 30.00    | _        |

#### Notes:

- 1. Revisions to the forecasts of dividends: No
- 2. Year-end dividend forecast for the fiscal year ending March 31, 2014 reflect figures after taking into consideration the stock split for each common share at a ratio of 1:100 with the effective date of October 1, 2013.

#### 3. Forecasts of Consolidated Results for FY2013 (From April 1, 2013 to March 31, 2014)

(% of change from the corresponding quarterly period of the previous fiscal year)

|        | Net sale  | es  | Operatincom | 0      | Ordina<br>incom |        | Net inco  | me     | Net income per share |
|--------|-----------|-----|-------------|--------|-----------------|--------|-----------|--------|----------------------|
|        | ¥ million | %   | ¥ million   | %      | ¥ million       | %      | ¥ million | %      | ¥                    |
| FY2013 | 1,330,000 | 2.2 | 60,000      | (30.0) | 49,000          | (40.1) | 23,000    | (47.1) | 82.00                |

#### Notes:

- 1. Revisions to the forecasts of consolidated financial results: Yes
- 2. Forecast net income per share in the consolidated financial results for the fiscal year ending March 31, 2014 reflect figures after taking into consideration the stock split for each common share at a ratio of 1:100 with the effective date of October 1, 2013.
- \* Notes:
- (1) Changes in significant subsidiaries during the period : No (Changes in specified subsidiaries resulting in the change in consolidation scope)
- (2) Adoption of special accounting treatments for quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and restatements
  - 1) Changes in accounting policies due to revisions of accounting standards etc : No
  - 2) Changes in accounting policies other than 1) : No
  - 3) Changes in accounting estimates : No
  - 4) Restatements : No
- (4) Number of shares outstanding (common stock)

| 1) | Number of shares outstanding         | FY2013 Q2 | 280,500,000shares | FY2012   | 280,500,000shares |
|----|--------------------------------------|-----------|-------------------|----------|-------------------|
|    | (inclusive of treasury stock)        |           |                   |          |                   |
| 2) | Number of treasury stock             | FY2013 Q2 | -shares           | FY2012   | — shares          |
| 3) | Average number of shares over period | FY2013 Q2 | 280,500,000shares | FY2012Q2 | 280,500,000shares |
|    | (consolidated total for quarter)     |           |                   |          |                   |

Note: The Company conducted the stock split for each common share at a ratio of 1:100 with the effective date of October 1, 2013. Number of shares was computed under the assumption that the stock split had been conducted in the beginning of the previous fiscal year in the consolidated financial reporting.

\* Indication of quarterly review procedure implementation status

This quarterly earnings report is exempt from quarterly review procedure based upon the Financial Instruments and Exchange Act. It is under the review procedure process at the time of disclosure of this report.

- \* Explanations relating to the appropriate use of results forecasts, and other noteworthy items
  - 1. The results forecasts contained in this document are based on certain premises derived from information available to the NTT DATA Group at this time. As a result of various factors that may arise in the future, actual results may differ from the Group's forecasts. For details please refer to "(3) Qualitative Information on the Consolidated Results Forecast" in "1.Qualitative Information for the Second Quarter of the Fiscal Year Ending March 31, 2014" section on page 6.
  - 2. Following the Company's Board of Directors' resolution held on May 8, 2013 for a stock split and adoption of a unit share system, the Company conducted the stock split for each common share at a ratio of 1:100 and adopted the unit share system, which set a share-trading unit as 100 shares. For forecasted dividends and operating results on a consolidated basis for the fiscal year ending March 31, 2014, relating to the aforementioned events, please see applicable items.
  - 3. Supplemental material on quarterly results will be uploaded on TDnet today, and will also be uploaded on our

- homepage. Presentation on quarterly results will be held today. This report will be uploaded on our homepage soon.
- 4. The names of NTT DATA's products and services referred to on this report (including the attachment) are trademarks or registered trademarks of NTT DATA in Japan and other countries. The names of other companies, products, services, etc, are the trade names, trademarks, or registered trademarks of the companies concerned.

## Attachment

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## 1. Qualitative Information for the Second Quarter of the Fiscal Year Ending March 31, 2014

## (1) Qualitative Information on the Consolidated Business Results

During the second quarter under review, the Japanese economy moderately recovered, as shown by an improvement in corporate earnings, a bounce-back of capital investment and other indicators. With regards to the business outlook, we expect this recovery will continue at a gentle speed, being backed by solid domestic demand and a pickup in overseas economies. Nevertheless, the downturn in overseas economies represents a major factor that could serve to weaken the Japanese economy.

In the information services industry, signs of improvement emerged with regard to demand for IT investment as various system renewal projects which had previously been suspended have started to be implemented again, and as more companies have commenced preparations for international expansion. Nonetheless, companies are still under pressure to subdue system maintenance and management costs, creating a sluggish overall sentiment for future IT investment.

## Implementation of management policies

Under such circumstances, the NTT DATA Group formulated the Medium-term Management Plan for the fiscal Years 2012 to 2015, with the aim of "becoming a Global Top 5 player" and "achieving an EPS of 200 yen" (Note 1) by evolving into a corporate group that can efficiently provide diverse IT services worldwide. In line with this plan, we are concentrating on the plan's primary strategies, namely "Expansion of New Fields and Reinforcement of Product Competitiveness", "Expansion, Enhancement and Reinforcement of Global Business" and "Pursuit of Overall Optimization". Examples of specific action taken are as follows.

- We proactively promoted "Re-marketing (Note 2)", shattering established notions and creating a market anew while considering recent years' changes in the business environment and ICT.
  - In the Big Data field, we have actively worked on the initiative for analyzing and applying Twitter data through a business expansion in a cooperative partnership with Bellsystem24, Inc., Oracle Corporation Japan and other companies.
  - In the BPO field <sup>(Note 3)</sup>, we established Global Blue TFS Japan Co. Ltd., a joint venture company with Global Blue, which is a global leading company offering services for tax exemption to foreign travelers at retail stores. This joint venture company started offering services, such as BPO <sup>(Note 3)</sup> and ITO <sup>(Note 4)</sup> for tax exemption procedures that foreigners traveling in Japan would receive at retail stores.
- The complete automation in development operation enabled us to achieve sophistication and speediness in product development, and led to the enhancement of "Strategic R&D", which aims to contribute to customers' business.

- Through the joint work with the Japan Research Institute, Limited we have developed a device which facilitates efficient analysis and identification of the areas affected when there are changes to functional specifications by retrieving multiple impacted areas from design documents through a one-time search operation and so on; the device started offering services as an expanded function for a development tool, TERASOLUNA DS.
- Regarding "Expansion, Enhancement and Reinforcement of Global Business," we integrated operations of the Global Business Sector and other associated organizations to establish the "Global Business Company" to further expand the business in operating our international business. The "Global Business Company" will undertake the following functions: planning of global business strategies, management and promotion of global business, development and expansion of business in new regions and markets, and the promotion of collaborations across companies as well overseas operations for the purpose of creating group synergy.
- In "Pursuit of Overall Optimization", we integrated the domestic group companies' accounting systems toward efficient management. We thereby realized centralized control of accounting data, good internal control and a substantial reduction in the maintenance and operation workload by having the joint use of systems, resulting in curbing the Group's administration costs.

#### Notes:

#### 1. EPS of 200 yen

EPS was changed from 20,000 yen to 200 yen by the stock split (at a ratio of 1:100) effective on October 1, 2013.

### 2. Re-marketing

Re-marketing means expanding market share beyond its growth rate by seizing entry opportunities in the existing ones, such as changes in the business environment and technological innovation, and creating an unprecedented market by making the maximum use of the latest technologies and anticipating the needs of customers.

3. Business Process Outsourcing (BPO)

This refers to outsourcing a company's operational process to an external firm.

4. Information Technology Outsourcing (ITO)

This refers to outsourcing a company's operation of information systems to an external firm.

## <u>Implementation of business activities</u>

Through the above measures, we strove to expand businesses in the global market in order to cope with clients' acceleration of business expansion into the global market and meet their diversified and sophisticated needs. We also made efforts to expand diverse IT services in response to market changes and stably provide such services.

The following sections present descriptions of efforts made in each of its segments.

#### < Public & Financial IT Services >

 We acquired a business deal from Aozora Bank, Ltd. in which the bank decided to adopt BeSTAclould, a backbone system that we developed for financial institutions. The bank's decision was attributed to the system's excellent expandability and flexibility, as well as backup functions with the highest standard in Japan and our operating performance of backbone systems. Aozora Bank became the first bank other than regional financial institutions to install the backbone system with the application of BeSTA.

 PANADES, a flight path design system developed by our Company, was adopted by Laos and Myanmar through grant assistance by the Japan International Cooperation Agency (JICA), the Incorporated Administrative Agency.

## <Enterprise IT Services>

- We concluded a basic agreement with Tokyo Electric Power Company, Incorporated ("TEPCO") to become a partner company (integrator) under the Request for Proposals concerning "Smart Meter Operation Management System". The systems will control and manage smart meters that are scheduled to be installed in 27 million households in the region covered by TEPCO. In addition, the systems will be used as a platform for the introduction of various new services, such as the Visualization Service of electricity consumption, that are currently being studied.
- We have launched the Global e-Commerce startup service in APAC to deliver an all-in-one service via e-commerce (Note 1) in the Asia-Pacific region. This service, by entering a business alliance with local companies, offers a package containing total services including system administration and site operation. In this way, we speedily delivered e-commerce services that match countries' various circumstances (i.e., country-specific matters such as business practices, laws and regulations, which block foreign firms' entry into the Asia-Pacific region).

#### < Solutions & Technologies >

- Aiming to further reinforce Total Managed Security Services offering comprehensive security management, we established Forensic Laboratory, a specialized organization which speedily identifies methods of cyber attacks and the corresponding damage by investigating electronic traces of fraud.
- We released BizXaaS Voice, a system to be installed in financial institutions for monitoring employees' calls; it will help financial institutions reinforce control and prevent insider transactions.

## <Global Business>

- NTT DATA, Inc., our U.S. subsidiary, established a service delivery center in Louisville, Kentucky to offer BPO (Note 2) and ITO (Note 3) services to the US corporations. The company started its operation as an outsourcing provider to Yum! Brands, Inc., a dining-out company that runs KFC and Pizza Hut in locations throughout the world, by offering a wide range of services for administrative businesses such as finance, general affairs, and personnel as well as the associated information systems.
- Backed by a high evaluation of its performance as a service provider to various industries, NTT DATA,
   Inc. signed a partnership contract with the Texas Department of Transportation (the transportation bureau of Texas) to offer comprehensive IT support services. These include the development and maintenance of

applications, customer services at service counters, maintenance of network and telecommunication systems and end-user support.

#### Notes:

1. e-commerce (electronic commerce)

Business deals transacted electronically on the computer network

2. Business Process Outsourcing (BPO)

The contracting of companies' specific business operation to a third-party service provider.

3. Information Technology Outsourcing (ITO)

The contracting of information system management to a third-party service provider.

As stated in the above, we have been executing various initiatives toward business expansion, while there have been a number of unprofitable business deals, where we have incurred losses of about 25.0 billion yen. We consider the major cause for those occurrences to be a lack of carrying out thorough assessments on the validity of project implementation plans at the time of receiving an order; these orders are those that our target customers brought us as new business deals or deals applying new technology.

To prevent the recurrence of such problems, in addition to the measures taken up to the present for managing unprofitable projects, we newly established the Project Examination Committee, a body under the direct control of the President, and the Committee started playing its roles: the Committee shall screen the validity of a plan when an order is received for new deals over a certain scale, while conducting a field inspection to verify the actual process development. We will endeavour to prevent unprofitable business deals through having adequate management of this Committee and fully assure the validity of project implementation plans in critical deals.

The aforementioned statements represent our major management actions and business activities. As for consolidated business results for the six months ended September 30, 2013, net sales increased, thanks to growing revenue in overseas subsidiaries as well as the impact of a favorable foreign exchange rate due to the yen's depreciation. This higher revenue offset a decline in revenues on a parent-only basis, caused by the contraction of the existing large-sized systems. Operating income, ordinary income, income before income taxes and minority interests, and net income declined as follows, due to impacts from an increased number of unprofitable projects.

Net Sales
 Operating Income
 Ordinary Income
 Ordinary Income
 1.4% year-on-year
 2.6billion yen (down of the superation of the superatio

- Income Before Income Taxes and Minority Interests  $\,$  (0.2) billion yen

- Net Income (3.7) billion yen

#### (2) Qualitative Information on the Consolidated Financial Position

Total assets at the end of the second quarter were 1,511.9 billion yen, down 4.3 billion yen or 0.3% from the endo of the previous fiscal year, mainly due to accelerated collection of accounts receivable-trade.

On the other hand, total liabilities amounted to 838.0 billion yen, down 2.0 billion yen or 0.2% from the end of the previous fiscal year, mainly due to payment of accounts payable-trade and income taxes.

## (3) Qualitative Information on the Consolidated Results Forecast

We have revised our full-year forecasts announced on May 8, 2013 regarding consolidated financial results for the fiscal year ending March 31, 2014 in order to reflect the most recent status of operation activities. The revised forecasts are as follows.

## (Operating Income)

While we have been working on improving cost efficiency in the area of administrative expenses and others, it is expected that operating income will fall due to adverse impacts from an increased number of unprofitable projects, as well as a decline in parent-only based sales caused by a contraction of the existing large-sized systems.

There will be no change in our forecast of ordinary income and net income, because the impact on the exchange rate of the yen's depreciation and other factors are expected to offset the decline in operating income as well as the fall in net sales on a parent-only basis.

(Billions of yen)

|  | Net Sales | Operating Income | Ordinary<br>Income | Net Income |
|--|-----------|------------------|--------------------|------------|
| Previous forecasts (A)<br>(Announced on May 8, 2013)                   | 1,330.0   | 90.0             | 82.0               | 45.0       |
| Current forecasts (B)<br>(Revised forecasts in this<br>quarter)        | 1,330.0   | 60.0             | 49.0               | 23.0       |
| Increase (Decrease) (B – A)  | -         | (30.0)           | (33.0)             | (22.0)     |
| Increase (Decrease) ratio (%)  | -         | (33.3%)          | (40.2%)            | (48.9)     |
| (Reference) Previous actual (for the fiscal year ended March 31, 2013) | 1,301.9   | 85.6             | 81.8               | 43.5       |

# **2. Consolidated Financial Statements**

# (1) Consolidated Balance Sheets

|   |                      | (Unit: ¥ million)        |
|---|----------------------|--------------------------|
|   | As of March 31, 2012 | As of September 30, 2013 |
| Assets                                  |                      |                          |
| Current assets                          |                      |                          |
| Cash and deposits                       | 152,504              | 137,379                  |
| Notes and accounts receivable-trade     | 313,600              | 244,570                  |
| Lease receivables and investment assets | 17,617               | 21,613                   |
| Securities                              | 2,000                | 37,000                   |
| Inventories                             | 24,104               | 38,617                   |
| Deferred tax assets                     | 16,016               | 23,105                   |
| Other                                   | 77,682               | 70,690                   |
| Allowance for doubtful accounts         | (2,263)              | (2,040)                  |
| Total Current assets                    | 601,261              | 570,936                  |
| Noncurrent assets                       |                      |                          |
| Property, plant and equipment           |                      |                          |
| Data communucation facilities, net      | 88,703               | 80,749                   |
| Buildings and structures, net           | 95,039               | 93,534                   |
| Machinery, equipment and vehicles, net  | 17,060               | 16,910                   |
| Tools, furniture and fixtures, net      | 15,087               | 15,392                   |
| Land                                    | 50,047               | 50,157                   |
| Construction in progress                | 26,715               | 48,011                   |
| Other, net                              | 4,514                | 4,152                    |
| Total Property, plant and equipment     | 297,169              | 308,907                  |
| Intangible assets                       |                      |                          |
| Software                                | 233,320              | 234,559                  |
| Software in progress                    | 67,248               | 64,673                   |
| Goodwill                                | 142,749              | 147,418                  |
| Other                                   | 53,533               | 52,831                   |
| <b>Total Intangible assets</b>          | 496,852              | 499,482                  |
| Investments and other assets            |                      |                          |
| Investment securities                   | 34,997               | 43,519                   |
| Deferred tax assets                     | 56,317               | 58,770                   |
| Other                                   | 38,506               | 39,169                   |
| Allowance for doubtful accounts         | (795)                | (811)                    |
| Total Investments and other assets      | 129,025              | 140,647                  |
| Noncurrent assets                       | 923,047              | 949,038                  |
| Total Assets                            | 1,524,309            | 1,519,975                |

|   | As of March 31, 2012 | As of September 30, 2013 |
|---|----------------------|--------------------------|
| Liabilities   |                      |                          |
| Current liabilities                                   |                      |                          |
| Accounts payable-trade                                | 92,206               | 87,920                   |
| Short-term loans payable                              | 11,441               | 11,64                    |
| Current portion of long-term loans payable            | 21,463               | 21,20                    |
| Current portion of bonds                              | 50,059               | 30                       |
| Income taxes payable                                  | 21,438               | 9,35                     |
| Advances received                                     | 109,890              | 107,97                   |
| Provision for loss on order received                  | 2,034                | 12,22                    |
| Other   | 88,755               | 84,70                    |
| Total Current liabilities                             | 397,289              | 335,06                   |
| Noncurrent liabilities                                |                      |                          |
| Bonds payable   | 225,039              | 250,03                   |
| Long-term loans payable                               | 61,903               | 86,76                    |
| Deferred tax liabilities                              | 17,530               | 18,33                    |
| Provision for retirement benefits                     | 118,271              | 125,68                   |
| Provision for directors' retirement benefits          | 1,189                | 94                       |
| Other   | 18,878               | 21,26                    |
| Total Noncurrent liabilities                          | 442,812              | 503,02                   |
| <b>Total Liabilities</b>                              | 840,102              | 838,09                   |
| Net assets  |                      |                          |
| Shareholders' equity                                  |                      |                          |
| Capital stock   | 142,520              | 142,52                   |
| Capital surplus                                       | 139,300              | 139,30                   |
| Retained earnings                                     | 378,951              | 366,44                   |
| Total Shareholders' equity                            | 660,771              | 648,26                   |
| Valuation and translation adjustments                 |                      |                          |
| Valuation difference on available-for-sale securities | 1,910                | 3,54                     |
| Deferred gains or losses on hedges                    | 51                   | (396                     |
| Foreign currency translation adjustment               | 3,058                | 14,73                    |
| Pension liability adjustments                         | (115)                | 2                        |
| Other   | (14,363)             | (16,156                  |
| Total Valuation and translation adjustments           | (9,459)              | 1,75                     |
| Minority interests                                    | 32,894               | 31,86                    |
| Total Net assets                                      | 684,207              | 681,88                   |
| Total Liabilities and net assets                      | 1,524,309            | 1,519,97                 |

# (2) Consolidated Statements of Income and Comprehensive Income

(Unit: ¥ million)

|  |                    | (Unit: ¥ million)  |
|--|--------------------|--------------------|
|  | Six months ended   | Six months ended   |
|  | September 30, 2012 | September 30, 2013 |
| Net sales  | 604,829            | 613,003            |
| Cost of sales  | 459,470            | 488,191            |
| Gross profit   | 145,358            | 124,812            |
| Selling, general and administrative expenses   | 115,222            | 122,186            |
| Operating income   | 30,135             | 2,626              |
| Non-operating income   |                    |                    |
| Interest income  | 258                | 260                |
| Dividends income   | 911                | 92                 |
| Foreign exchange gains   | _                  | 2,268              |
| Other  | 1,745              | 1,83°              |
| Total Non-operating income   | 2,915              | 5,299              |
| Non-operating expenses   |                    |                    |
| Interest expenses  | 2,835              | 2,720              |
| Compensation for damage  | 89                 | 2,712              |
| Other  | 3,303              | 1,149              |
| Total Non-operating expenses   | 6,227              | 6,58               |
| Ordinary income  | 26,824             | 1,33               |
| Extraordinary loss   |                    |                    |
| Loss on restructuring of subsidiaries and  |                    |                    |
| affiliates   | 1,763              | 1,544              |
| Total Extraordinary loss   | 1,763              | 1,544              |
| Income before income taxes   | 25,060             | (206               |
| Income taxes   | 11,453             | 3,425              |
| Income before minority interests   | 13,607             | (3,631             |
| Minority interests in income   | 166                | 120                |
| Net income   | 13,440             | (3,757             |
| Minority interests in income   | 166                | 120                |
| Income before minority interests   | 13,607             | (3,631             |
| Other comprehensive income   |                    |                    |
| Valuation difference on available-for-sale   | (105)              | 4.50               |
| securities   | (437)              | 1,602              |
| Deferred gains or losses on hedges   | 131                | (448               |
| Foreign currency translation adjustment  | (8,336)            | 11,933             |
| Pension liability adjustments<br>Snare or other comprenensive income or  | 114                | 14.                |
| associates accounted for using equity  | 11                 | 43                 |
| method   | (1.265)            | (1.702             |
| Other  Tatal Other and a series in a serie | (1,265)            | (1,792             |
| Total Other comprehensive income   | (9,781)            | 11,479             |
| Comprehensive income   | 3,825              | 7,84               |
| Comprehensive income attributable to   |                    |                    |
| Comprehensive income attributable to owners of the parent  | 3,577              | 7,452              |
| Comprehensive income attributable to minority interests  | 248                | 393                |

## (3) Consolidated Statements of Cash Flows

|   | Six months ended   | (Unit: ¥ million) Six months ended |
|---|--------------------|------------------------------------|
|   | September 30, 2012 | September 30, 2013                 |
| Net cash provided by (used in) operating activities   |                    |                                    |
| Income before income taxes  | 25,060             | (206                               |
| Depreciation and amortization   | 71,334             | 67,53                              |
| Loss on retirement of noncurrent assets   | 2,753              | 2,15                               |
| Increase (decrease) in provision for retirement benefits  | 5,006              | 6,92                               |
| Interest expenses   | 2,835              | 2,72                               |
| Decrease (increase) in notes and accounts receivable-trade                                      | 52,934             | 76,64                              |
| Decrease (increase) in inventories  | (16,058)           | (14,344                            |
| Increase (decrease) in notes and accounts payable-trade   | (14,148)           | (17,484                            |
| Increase (decrease) in advances received  | (7,447)            | (2,699                             |
| Increase (decrease) in provision for loss on order received                                     | 145                | 10,18                              |
| Increase (decrease) in accrued consumption taxes  | (5,758)            | (5,250                             |
| Other, net  | 3,347              | 1,91                               |
| Subtotal  | 120,006            | 128,10                             |
| Interest and dividends income received  | 1,169              | 1,19                               |
| Interest expenses paid  | (2,759)            | (2,80)                             |
| Income taxes (paid) refund  | (15,050)           | (22,899                            |
| Net cash provided by (used in) operating activities   | 103,365            | 103,59                             |
| Net cash provided by (used in) investing activities   |                    |                                    |
| Purchase of property, plant and equipment   | (19,626)           | (27,740                            |
| Purchase of intangible assets   | (37,547)           | (36,965                            |
| Purchase of investment securities   | (618)              | (6,080                             |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation           | (2,317)            | (2,918                             |
| Payments for sales of investments in subsidiaries resulting in change in scope of consolidation | (19)               |                                    |
| Net decrease (increase) in time deposits  | (40)               | (2,753                             |
| Other, net  | (1,856)            | 2,97                               |
| Net cash provided by (used in) investing activities   | (62,026)           | (73,480                            |

## **Consolidated Statements of Cash Flows-continued**

(Unit: ¥ million)

|   | Six months ended<br>September 30, 2012 | Six months ended<br>September 30, 2013 |  |
|---|--|--|--|
| Net cash provided by (used in) financing activities                       |  |  |  |
| Proceeds from issuance of bonds   | 24,900                                 | 24,905                                 |  |
| Redemption of bonds   | (77)                                   | (50,030)                               |  |
| Proceeds from long-term loans payable                                     | 1,081                                  | 25,196                                 |  |
| Repayment of long-term loans payable                                      | (1,407)                                | (1,487)                                |  |
| Net increase (decrease) in commercial papers                              | (20,000)                               |  |  |
| Net increase (decrease) in short-term loans payable                       | (393)                                  | (313)                                  |  |
| Repayments of lease obligations   | (1,637)                                | (1,301)                                |  |
| Cash dividends paid   | (8,416)                                | (8,415)                                |  |
| Payments for acquisition of subsidiary's stock from minority shareholders | (4,489)                                | (1,437)                                |  |
| Other, net  | (247)                                  | (366)                                  |  |
| Net cash provided by (used in) financing activities                       | (10,688)                               | (13,249)                               |  |
| Effect of exchange rate change on cash and cash equivalents               | (482)                                  | 479                                    |  |
| Net increase (decrease) in cash and cash equivalents                      | 30,167                                 | 17,340                                 |  |
| Cash and cash equivalents at beginning of period                          | 161,110                                | 176,963                                |  |
| Cash and cash equivalents at end of period                                | 191,278                                | 194,304                                |  |

## (4) Notes to Going Concern Assumption

None

## (5) Notes to Significant Changes in Shareholder's Equity

| Resolution  | Stock Type      | Total amount<br>of Dividends<br>(Millions of<br>Yen) | Dividends per<br>Share (Yen) | Date of<br>Record | Effective Date | Dividend<br>Sources |
|---|-----------------|--|------------------------------|-------------------|----------------|---------------------|
| Ordinary<br>General<br>Meeting of<br>Shareholders<br>held on June 19,<br>2013 | Common<br>Stock | 8,415  | 3,000                        | March 31,<br>2013 | June 20, 2013  | Retained earnings   |

## (6) Material Subsequent Events

(Stock Split and Adoption of Unit Share system)

We implemented a stock split and adoption of a unit share system with an effective date of October 1, 2013 in accordance with the resolution at the meeting of the Board of Directors on May 8, 2013.

## 1. Purpose of the stock split and the adoption of the unit share system

In response to the "Action Plan Consolidating Trading Units" announced by stock exchanges of Japan in November 2007, the Company conducted the stock split at a ratio of 1:100 for each share of stocks held by a consolidated-financial statement-submitting company, and adopted the unit share system which set the share-trading unit as 100 shares.

Please note that there is no effective change in the investment units due to the stock split and adoption of the unit share system.

#### 2. Stock split

### (1) Method of the stock split

With the record date of September 30, 2013, each of the Company's common shares held by shareholders whose names were stated or recorded in the latest Registry of Shareholders on the record date was split at a ratio of 1:100.

### (2) Number of increase in shares due to the stock split

Total number of issued shares before the stock split: 2,805,000

Number of increase in shares due to the stock split: 277,695,000

Total number of issued shares after the stock split: 280,500,000

Total number of authorized shares after the stock split: 1,122,000,000

#### (3) Schedule of the stock split

Effective date: October 1, 2013

#### 3. Adoption of the unit share system:

(1) Number of shares constituting one unit

The unit share system was adopted and number of shares to constitute a share-trading unit became 100 shares.

(2) Schedule for the establishment of the new unit share system

Effective date: October 1, 2013

### 4. Impact on financial data per share

Under the assumption that the stock split had been conducted in the beginning of the previous fiscal year in the consolidated financial reporting, the financial data per share would have been the following:

Net Income or Net Loss per Share

Six months ended September 30, 2012: 47.92 yen

Six months ended September 30, 3013: (13.40) yen

(Making Everis Participaciones, S.L. become wholly-owned subsidiary)

NTT Data Corporation, a company that submits consolidated quarterly financial statements, announced that its Board of Directors on October 31, 2013 resolved to acquire all shares outstanding of Everis Participaciones, S.L., a Spanish company (hereinafter referred to as "everis") to make it the Company's wholly-owned subsidiary.

#### 1. Purpose

This acquisition will enable NTT DATA Group to offer comprehensive services ranging from consulting to outsourcing in Spain as well as the Central and South American regions. In addition, with leverage of everis's near-shore and offshore bases, we will work to further strengthen our price competitiveness and service quality in system integration and outsourcing services.

Since we are still in the process of completing the acquisition, it is premature to announce this acquisition's future impact on our financial state, operating performance, etc.

#### 2. Outline of everis

(1) Business

Offering comprehensive IT services: consulting, application development, system integration and outsourcing

- (2) Employees: 10,625 (as of the fiscal year ended March 31, 2013)
- (3) Net sales: 591 million euro (as of the fiscal year ended March 31, 2013)